

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

DISTRICT - ALL

TO : President and Village Board of Trustees

FROM : Scott R. Niehaus, Village Manager

DATE : April 10th, 2024 Agenda Date April 18th, 2024

TITLE : Bid Opening For: 1 2024 Honda Odyssey

SUBMITTED BY: Robert Lamontagna, Street and Electrical Supervisor

RESULTS:

Date Bids Were Published ____

Bidding Closed ____

Total Number of Bids Received _____

Total Number of Bidders Meeting Specifications _____

Bid Security Required _____ Yes X No

Performance Bond Required _____ Yes X No

Were Any Bids Withdrawn _____ Yes X No

Explanation:

Waiver of Bids Requested? _____ X Yes _____ No

If yes, explain: Quotes solicited by PW from surrounding dealers (see attached summary)

Award Recommended to Lowest _____ X Yes _____ No

Responsible Bidder?

If no, explain:

FISCAL IMPACT:

Engineer's estimate/budget estimate \$34,500

Amount of Award \$37,028.03

BACKGROUND/RECOMMENDATION:

Staff seeks Board approval to award a contract to Honda on Grand of Elmhurst, Il for one 2024 Honda Odyssey.

Has Recommended Bidder Worked for Village Previously X Yes _____ No

If yes, was quality of work acceptable X Yes _____ No

REVIEW (as needed):

Village Attorney XX _____ Date _____

Finance Director XX _____ Date _____

Village Manager XX _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.



To: Scott R. Niehaus, Village Manager
Through: Carl S. Goldsmith, Director of Public Works *g*
From: Robert LaMontagna, Street and Electrical Supervisor
Date: April 10, 2024
Subject: FY24 Vehicle Replacement, Police Investigations Van

The FY2024 budget includes replacement of a 2015 Dodge Caravan from the Police Investigations Fleet. This vehicle cannot be replaced with another Caravan because Dodge is no longer producing the Caravan. The Honda Odyssey was chosen by staff as a replacement because it will fulfill the Police Departments operational needs, its low operating cost and high resale value.

Public Works solicited quotes for this vehicle from surrounding dealerships. A summary of the results is listed below. Honda on Grand of Elmhurst, IL submitted the lowest price for the Odyssey.

Staff recommends the Board of Trustees wave bid and award a contract to Honda on Grand of Elmhurst, IL in the amount of \$37,028.03 (vehicle price plus document fees) for one new 2024 Honda Odyssey. Please Submit this item to the Village Board for their consideration at the April 18th meeting.

Dealer	Vehicle price	Price w/o Fees
Honda on Grand	\$	36,443.00
Valley Honda	\$	36,543.00
McGrath Honda	\$	37,784.00

Date **4/9/2024**

WORKSHEET

Salesperson **Doranzo, Vince**

Fresh Up Be Back Phone Up Internet Up

Source **Incoming Call**

Salesperson

BUYER Village Of Lombard		CO-BUYER	
ADDRESS 255 E. Wilson Ave		ADDRESS	
CITY Lombard	STATE IL	COUNTY 60148	ZIP
RES PHONE (630) 995-1034		BUS PHONE	
CELL PHONE (630) 995-1034		D.O.B.	
DRIVERS LICENSE #		STATE	
E-MAIL iamontagnar@villageoflombard.org		E-MAIL	

TRADE-IN INFORMATION

PURCHASED VEHICLE

YEAR	MAKE	MODEL	COLOR	DRS	CYL	YEAR	MAKE	MODEL	COLOR	DRS	CYL
						2024	Honda	Odyssey	Lunar Silver		
VEHICLE IDENTIFICATION NUMBER						VEHICLE IDENTIFICATION NUMBER					
						5 F N R L 6 H 5 3 R B 0 4 9 9 2 2					
TAG NO	DECAL NO	YEAR	MILEAGE	SALESPERSON VERIFIED VIN		STOCK #		TRIM	MILEAGE		
						LOCATE		EX	4		

ODOMETER IS IN EXCESS OF ITS MECHANICAL LIMITS
 ODOMETER DISCREPANCY

INSURANCE INFORMATION

INSURANCE COMPANY NAME _____
 POLICY # _____
 AGENT _____ AGENT PHONE _____
 AGENT ADDRESS _____
 EFFECTIVE DATES _____

PAYOFF INFORMATION

LIEN HOLDER _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____
 PHONE # _____ ACCT. # _____ CONFIRMED AMOUNT _____
 QUOTED BY _____ CONFIRMED BY _____ GOOD UNTIL _____

ESTIMATED PAYOFF ACKNOWLEDGEMENT

I UNDERSTAND THE PAYOFF AMOUNT OF \$ _____ IS ONLY AN ESTIMATE. I AGREE IF THE PAYOFF AMOUNT IS HIGHER, I WILL PAY THE DEALERSHIP THE BALANCE DUE. IF THE PAYOFF IS LOWER, THE DEALERSHIP WILL REFUND THE DIFFERENCE.

BUYERS INITIAL HERE

CO-BUYERS INITIAL HERE

PURCHASER UNDERSTANDS THAT THIS WORKSHEET IS AN INTERNAL COMPANY DOCUMENT, AND IS SOLELY TO ASSIST THE BUSINESS MANAGER IN PREPARING THE WRITTEN CONTRACT DOCUMENTS. THIS WORKSHEET IS NOT A CONTRACT.

SALES MANAGER _____

4/9/2024
DATE

BUYER _____

4/9/2024
DATE

CO-BUYER _____

4/9/2024
DATE

LIST PRICE OF VEHICLE	\$
VALUE PACKAGE DISCOUNT	-
DEALER INSTALLED EQUIPMENT	+
	+
	+
	+
	+
	+
	+
	+
MONTHLY PAYMENT	
TOTAL PRICE OF VEHICLE WITH OPTIONS	\$
TRADE ALLOWANCE AND/OR DISCOUNT	-
TRADE DIFFERENCE	
DOCUMENTARY FEE	+
	358.03
ELECTRONIC FILING FEE	+
	35.00
	+
SALES TAX	+
	192.00
LICENSE & TITLE FEE	+
	+
PAYOFF ON TRADE	+
	+
	TOTAL PRICE \$
	+
	TOTAL SELLING PRICE \$ 37028.00
CASH FROM CUSTOMER	
CASH BACK APPLIED AS DOWN PAYMENT	
TOTAL DOWN PAYMENT	-
TOTAL AMOUNT DUE OR FINANCED	\$

From: [Armando Perez](#)
To: [LaMontagna, Robert](#)
Subject: Sale Pricing - Valley Honda
Date: Monday, April 8, 2024 2:43:29 PM



An Employee-Owned Company



630-851-5700

4173 Ogden Avenue
Aurora IL, 60504

NAPERVILLE / AURORA

www.valleyhonda.com

"The Largest Volume Honda Dealership in Illinois"

Rob,

Thank you for taking my call! If you have any questions please give me a call at my person number I am happy to assist! I will put our sale pricing below for the 2024 Honda Odyssey EX in White IN STOCK! If you are interested in reserving its a 500 refundable deposit which gives you a hold for 2 days to figure out the transaction ! We just want our client to be 90% they want that specific vehicle !

MSRP: 40,090

Your Sale Pricing:36,543

Armando Perez

Valley Honda

4173 Ogden Ave Aurora, IL 60504

(630) 851-5700

<https://www.valleyhonda.com/>

You are receiving this email because you inquired about or purchased a vehicle from Valley Honda recently or in the past. If you prefer not to receive further emails from us, [click here to unsubscribe](#). Alternatively, you can send a written request to the address below. We'll remove you from our list as quickly as possible. This email was sent to lamontagnar@villageoflombard.org on April 08, 2024.

To contact us please visit <https://www.valleyhonda.com/> or call (630) 851-5700.

This email was delivered to you by:
Valley Honda
4173 Ogden Ave
Aurora, IL 60504

From: [Adrian White](#)
To: [LaMontagna, Robert](#)
Subject: Odyssey EX Pricing
Date: Friday, March 29, 2024 12:09:42 PM



2024 Honda Odyssey EX

Market Value: 39,365

Discount Savings: -1,581

Vehicle Price: 37,784

Accessories: 1.00 (Wheel Locks, Splash Guards, Floor Mats)

Document Prep Fee: 358.03

License/Title: 316.00

EFF Fee: 35.00

Sales Tax: 2,672.46

Total: 41,166.49

Adrian White

Customer Care Representative

McGrath Honda of St. Charles

4075 E. Main Street St. Charles, IL. 60174

630.797.4560 **Ext: 2416**

www.mcgrathhondastcharles.com

You are receiving this email because you inquired about or purchased a vehicle from McGrath Honda of St. Charles recently or in the past. If you prefer not to receive further emails from us, [click here to unsubscribe](#). Alternatively, you can send a written request to the address below. We'll remove you from our list as quickly as possible. This email was sent to lamontagnar@villageoflombard.org on March 28, 2024.

To contact us please visit <http://mcgrathhondastcharles.com/> or call (630) 443-6400.

This email was delivered to you by:
McGrath Honda of St. Charles
4075 E. Main St.
SAINT CHARLES, IL 60174