

VILLAGE OF LOMBARD  
REQUEST FOR BOARD OF TRUSTEES ACTION  
 For Inclusion on Board Agenda

# 080257

Resolution or Ordinance (Blue) \_\_\_\_\_  
 Waiver of First Requested  
 Recommendations of Boards, Commissions & Committees (Green)  
 Other Business (Pink) \_\_\_\_\_

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TO: PRESIDENT AND BOARD OF TRUSTEES

FROM: William T. Lichter, Village Manager

DATE: April 23, 2008 (COW)(B of T) May 1, 2008

TITLE: A Motion Authorizing a One Year Extension of an Agreement with Sprint/Nextel for Cellular Phone Services

SUBMITTED BY: Timothy Sexton, Director of Finance

BACKGROUND/POLICY IMPLICATIONS:

See memo attached.

Review (as necessary):

Village Attorney X \_\_\_\_\_  
 Finance Director X *Timothy Sexton*  
 Village Manager X *William T. Lichter*  
 Date 4/23/08  
 Date 4/23/08

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Agenda Distribution.



To: William T. Lichter  
Village Manager

From: Timothy Sexton  
Director of Finance

Date: April 23, 2008

Subject: Cellular Phone Contract

The Village's present cellphone contract is a two year agreement with Sprint/Nextel under the State of Illinois' contract pricing, and expires at the end of April 2008. Prior to two years ago, the Village used Cingular (which has merged with AT&T). The Village has seen significant savings with our Sprint/Nextel contract as compared to Cingular. For FYE 2005 and FYE 2006, we spent \$65,047 and \$71,862, respectively, for cellular phone service with Cingular. Under our Nextel contract, this cost has decreased to \$53,182 in FYE 2007 and \$46,191 through the first 9 months of FYE 2008. Staff has also been able to eliminate approximately half of the pagers that were in use, instead using paging through the Nextel phones, saving additional money. Additionally, Nextel enhances the Village's communication options during emergencies with its direct connect feature.

The current contract was a two year contract with no early termination fees. The Village has the option of extending its current contract or selecting a different contract option. While the newer contract option has slightly different options than our current contract, the overall cost would increase by approximately 10%. Staff has also compared our current contract with several other cellular companies options, and Sprint/Nextel provides the best option at this time, especially with the benefit of direct connect services.

According to the current agreement with Sprint/Nextel, which was approved by the Village Board two years ago, the agreement can be extended for up to two consecutive one-year periods, upon mutual agreement of both parties. Sprint has stated that they will extend the agreement. Therefore, staff is recommending that the Village Board authorize the Village Manager to execute a one year extension of the current contract with Sprint/Nextel for cellular phone services.