

VILLAGE OF LOMBARD  
REQUEST FOR BOARD OF TRUSTEES ACTION  
For Inclusion on Board Agenda

\_\_\_\_\_ Resolution or Ordinance (Blue) \_\_\_\_\_ *Waiver of First Requested*  
\_\_\_\_\_ Recommendations of Boards, Commissions & Committees (Green)  
  X   Other Business (Pink)

TO: PRESIDENT AND BOARD OF TRUSTEES

FROM: Scott Niehaus, Village Manager

DATE: January 21, 2021 (COW)(B of T) January 21, 2021

TITLE: Motion to Waive Bids and Approve a Proposal from Dell in the Amount of \$87,901.46, for the purchase of Dell Servers

SUBMITTED BY: Kevin Goethals, IT Manager

**FISCAL IMPACT:**

Amount of Award: \$87,901.46. This is a budgeted request that will come from Technology Reserve Hardware (640.840.840.73920).

**BACKGROUND/POLICY IMPLICATIONS:**

The Village of Lombard has standardized on the use of Dell computer equipment, to include computers, servers, laptops, and monitors. All of our computer equipment has a replacement lifecycle that the Village uses as a means of ensuring that Village staff are utilizing up to date equipment and software to operate as secure and efficiently as possible. The Village budgets for these replacements based on the expected lifecycle of equipment on an annual basis from the Technology Reserver Fund. This year, the Village has 3 Servers and 1 Storage Appliance that have reached the end of their lifecycle and need to be replaced.

**RECOMMENDATION:**

Staff recommends the Village Board of Trustees approve a proposal from Dell in the amount of \$87,901.46, for the purchase of Dell Servers.

Review (as necessary):

Village Attorney X \_\_\_\_\_ Date \_\_\_\_\_  
Finance Director X \_\_\_\_\_ Date \_\_\_\_\_  
Village Manager X \_\_\_\_\_ Date \_\_\_\_\_

**NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Agenda Distribution.**



**To:** Village President and Board of Trustees  
Scott Niehaus, Village Manager

**From:** Kevin Goethals, IT Manager

**Date:** January 21, 2021

**Subject:** Motion to Approve a Proposal from Dell in the Amount of \$87,901.46, for the purchase of Dell Servers

The Village of Lombard has standardized on the use of Dell computer equipment, to include computers, servers, laptops, and monitors. All Village computer equipment has a replacement lifecycle that is used as a means of ensuring that Village staff are utilizing up to date equipment and software to operate as secure and efficiently as possible. The Village budgets for these replacements based on the expected lifecycle of equipment on an annual basis from the Technology Reserve Fund.

This year, the Village has 3 Servers and 1 Storage Appliance that have reached the end of their lifecycle and need to be replaced.

This is a budgeted request that will come from Technology Reserve Hardware (640.840.840.73920). No other proposals were pursued since the Village has standardized on the use of Dell server equipment.

Staff recommends the Village Board of Trustees approve a proposal from Dell in the amount of \$87,901.46, for the purchase of Dell Servers.



## A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

<b>Quote No.</b>	<b>3000076733530.1</b>	<b>Sales Rep</b>	Christopher Thomas
<b>Total</b>	<b>\$87,901.46</b>	<b>Phone</b>	(800) 456-3355, 6179134
<b>Customer #</b>	312500	<b>Email</b>	Chris_Thomas2@Dell.com
<b>Quoted On</b>	Jan. 12, 2021	<b>Billing To</b>	MR KEVIN GOETHALS
<b>Expires by</b>	Jan. 29, 2021		VILLAGE OF LOMBARD
<b>Solution ID</b>	13598868		ACCOUNTS PAYABLE
<b>Deal ID</b>	21240082		255 E WILSON AVE
			LOMBARD, IL 60148-3926

### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,  
Christopher Thomas

### Additional Comments

My direct desk phone number, 1 (512) 725-0629, [chris.t@dell.com](mailto:chris.t@dell.com)

---

### Shipping Group

<b>Shipping To</b>	<b>Shipping Method</b>
KEVIN GOETHALS VILLAGE OF LOMBARD 255 E WILSON AVE LOMBARD, IL 60148-3931 (630) 873-4740	Standard Delivery

Product	Unit Price	Qty	Subtotal
PowerSwitch S5212-ON - Redundant Switch - with tray	\$5,784.69	1	\$5,784.69
PowerSwitch S5212-ON - Redundant Swith - without tray	\$5,615.78	1	\$5,615.78
AX-740xd - [amer_ax-740xd_14526]	\$25,500.33	3	\$76,500.99

---

<b>Subtotal:</b>	<b>\$87,901.46</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Non-Taxable Amount:</b>	<b>\$87,901.46</b>
<b>Taxable Amount:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<hr/>	
<b>Total:</b>	<b>\$87,901.46</b>

Consult your DFS rep. Special lease pricing may be available.

## Shipping Group Details

### Shipping To

KEVIN GOETHALS  
 VILLAGE OF LOMBARD  
 255 E WILSON AVE  
 LOMBARD, IL 60148-3931  
 (630) 873-4740

### Shipping Method

Standard Delivery

		Qty	Subtotal
<b>PowerSwitch S5212-ON - Redundant Switch - with tray</b>	<b>\$5,784.69</b>	<b>1</b>	<b>\$5,784.69</b>

Estimated delivery if purchased today:  
 Feb. 08, 2021  
 Contract # C000000181093  
 Customer Agreement # MHEC-07012015

Description	SKU	Unit Price	Qty	Subtotal
Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU air, 2x PSU, OS10	210-APHW	-	1	-
Dell EMC S52XX-ON Series User Guide	343-BBLP	-	1	-
OS10 Enterprise, S5212F-ON	634-BRXD	-	1	-
Dell NW Dual Tray, 4-post, S5212F-ON	770-BDGQ	-	1	-
Dell Hardware Limited Warranty 1 Year	818-3530	-	1	-
ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	818-3587	-	1	-
ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	818-3595	-	1	-
ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	818-3596	-	1	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	951-2015	-	1	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	1	-
Info 3rd Party Software Warranty provided by Vendor	997-6306	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	804-2151	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment	821-5786	-	1	-
Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 1 Meter	470-ABOV	-	1	-
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	470-AAGP	-	3	-
Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	470-ACEV	-	3	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
			<b>Qty</b>	<b>Subtotal</b>
<b>PowerSwitch S5212-ON - Redundant Swith - without tray</b>	<b>\$5,615.78</b>	<b>1</b>	<b>1</b>	<b>\$5,615.78</b>

Estimated delivery if purchased today:  
 Jan. 26, 2021  
 Contract # C000000181093  
 Customer Agreement # MHEC-07012015

Description	SKU	Unit Price	Qty	Subtotal
Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28		-		

ports, IO to PSU air, 2x PSU, OS10	210-APHW		1	-
Dell EMC S52XX-ON Series User Guide	343-BBLP	-	1	-
OS10 Enterprise, S5212F-ON	634-BRXd	-	1	-
Dell Hardware Limited Warranty 1 Year	818-3530	-	1	-
ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	818-3587	-	1	-
ProSupport Plus:Next Business Day Onsite Service After Problem Diagnosis, 4 Years Extended	818-3595	-	1	-
ProSupport Plus:7x24 HW/SW Technical Support and Assistance, 5 Years	818-3596	-	1	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	951-2015	-	1	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	1	-
Info 3rd Party Software Warranty provided by Vendor	997-6306	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	804-2151	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment	821-5786	-	1	-
Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 1 Meter	470-ABOV	-	1	-
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	470-AAGP	-	3	-
Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	470-ACEV	-	3	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-

**Qty Subtotal**

**AX-740xd - [amer\_ax-740xd\_14526] \$25,500.33 3 \$76,500.99**

Estimated delivery if purchased today:  
Feb. 15, 2021  
Contract # C000000181093  
Customer Agreement # MHEC-07012015

Description	SKU	Unit Price	Qty	Subtotal
Dell EMC AX-740xd	210-AWXU	-	3	-
All Flash Node, Azure Stack HCI	350-BCBP	-	3	-
Luggage Tag Label, Azure Stack HCI	350-BCBR	-	3	-
Luggage Tag, Azure Stack HCI	350-BCBS	-	3	-
IDM, AX-740xd	350-BCCC	-	3	-
PowerEdge R740/R740XD Motherboard	329-BEIK	-	3	-
Trusted Platform Module 2.0	461-AAEM	-	3	-
Chassis with Up to 24 x 2.5" Hard Drives for 2CPU	321-BCPY	-	3	-
PowerEdge R740XD Shipping	340-BLBE	-	3	-
PowerEdge R740 Shipping Material	340-CORZ	-	3	-
PowerEdge R740 CE, CCC, BIS Marking	389-DSWP	-	3	-
Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	338-BVKQ	-	3	-
Intel Xeon Silver 4215R 3.2G, 8C/16T, 9.6GT/s, 11 M Cache, Turbo, HT (130W) DDR4-2400	338-BVKQ	-	3	-
Additional Processor Selected	379-BDCO	-	3	-

Standard 2U Heatsink	412-AAIR	-	3	-
Standard 2U Heatsink	412-AAIR	-	3	-
3200MT/s RDIMMs	370-AEVR	-	3	-
Performance Optimized	370-AAIP	-	3	-
No RAID	780-BCDI	-	3	-
HBA330 Controller Adapter, Low Profile	405-AANK	-	3	-
BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	403-BCHP	-	3	-
No Operating System	619-ABVR	-	3	-
No Media Required	421-5736	-	3	-
iDRAC9 Datacenter x4	528-CIBI	-	3	-
OpenManage Integration with MS Windows Admin Center Premium License for Azure Stack HCI, Perpetual	528-CJIT	-	3	-
iDRAC Group Manager, Enabled	379-BCQV	-	3	-
iDRAC,Legacy Password	379-BCSG	-	3	-
iDRAC Service Module (ISM), NOT Installed	379-BCQX	-	3	-
Riser Config 6, 5 x8, 3 x16 slots	330-BBHD	-	3	-
Intel X710 Dual Port 10GbE SFP+ & i350 Dual Port 1GbE, rNDC	555-BCKO	-	3	-
6 Performance Fans forR740/740XD	384-BBPZ	-	3	-
Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	450-ADWM	-	3	-
PowerEdge 2U Standard Bezel	325-BCHU	-	3	-
Quick Sync 2 (At-the-box mgmt)	350-BBJU	-	3	-
UEFI BIOS Boot Mode with GPT Partition	800-BBDM	-	3	-
ReadyRails Sliding Rails	770-BBBQ	-	3	-
No Systems Documentation, No OpenManage DVD Kit	631-AACK	-	3	-
Dell Hardware Limited Warranty Plus Onsite Service	839-2642	-	3	-
ProSupport Plus Next Business Day Onsite Service After Problem Diagnosis 5 Years	839-2726	-	3	-
ProSupport Plus 7x24 Technical Support and Assistance 5 Years	839-2727	-	3	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	951-2015	-	3	-
ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1Yr from Order Date	812-4011	-	3	-
ProDeploy Plus for AX 1U-2U	839-3618	-	3	-
16GB RDIMM, 3200MT/s, Dual Rank	370-AEVQ	-	36	-
3.84TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 7008 TBW	400-AXSK	-	24	-
QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	540-BBYL	-	3	-
Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	450-AALV	-	6	-

<b>Subtotal:</b>	<b>\$87,901.46</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<b>Total:</b>	<b>\$87,901.46</b>

## Important Notes

---

### Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions :** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm)

**Offer-Specific, Third Party and Program Specific Terms :** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringspecificterms](http://www.dell.com/offeringspecificterms) ("Offer Specific Terms").

**In case of Resale only :** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only :** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

**^Dell Business Credit (DBC):**

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.