

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda


 X Resolution or Ordinance (Blue) _____ *Waiver of First Requested*
 X Recommendations of Boards, Commissions & Committees (Green)
_____ Other Business (Pink)

TO: PRESIDENT AND BOARD OF TRUSTEES

FROM: Scott R. Niehaus, Village Manager

DATE: January 27, 2015 (B of T) Date: February 5, 2015

TITLE: Downtown Retail Business Grant; 130 E. St. Charles Road (Lori's Antique Jewelry)

SUBMITTED BY: Department of Community Development 

BACKGROUND/POLICY IMPLICATIONS:

Your Economic and Community Development Committee submits for your consideration its recommendation on the above referenced petition. The ECDC recommends that the Village Board adopt the attached resolution approving a Downtown Retail Business Grant for the property commonly known as 130 E. St. Charles Road (Lori's Antique Jewelry). (DISTRICT #4)

The ECDC recommended approval of this grant request by a vote of 4'-0.

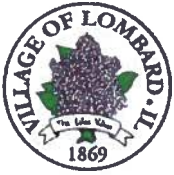
Fiscal Impact/Funding Source:

Review (as necessary):
Village Attorney X _____ Date _____

Finance Director X _____ Date _____

Village Manager X _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Agenda Distribution.



MEMORANDUM

TO: Scott R. Niehaus, Village Manager

FROM: William J. Heniff, AICP, Director of Community Development *WJH*

DATE: February 5, 2015

SUBJECT: **Downtown Retail Business Grant; 130 E. St. Charles Road (Lori's Antique Jewelry)**

Please find the following items for Village Board consideration as part of the February 5, 2014 Board meeting:

1. Economic and Community Development Committee (ECDC) memo; and
2. A Resolution Approving a Downtown Retail Business Grant for the Property Commonly Known As 130 E. St. Charles Road (Lori's Antique Jewelry).

The Community Development Department received an application for the Downtown Retail Business Grant Program for Lori's Antique Jewelry at 130 E. St. Charles Road. The Applicant is seeking to install interior improvements such as a new ceiling, concrete coring, flooring, plumbing, HVAC systems, electric, drywall/paint, and glass work. The property is located in TIF 1 West. The total cost of project is \$81,358.03 and is grant eligible up to \$20,000.00. Said recommendation is subject to the following conditions, by the Village Board of Trustees, that would be in effect if the property was sold or retains its current ownership:

1. Expenditures relative to the Project must comply with the Illinois Prevailing Wage Act;
2. Permits must be applied for and received for all of the work. All work shall have passed inspection;
3. Before the grant can be paid out, Lori's Antique Jewelry will submit a final receipt (showing it is paid in full) and waivers of lien from the contractors.

The ECDC recommended approval of this grant request by a vote of 4-0. Please place this grant request on the February 5, 2015 Board of Trustees agenda.



MEMORANDUM

TO: Trustee Laura Fitzpatrick, Chairperson
Economic and Community Development Committee

FROM: Jennifer Ganser, Assistant Director of Community Development *JG*

DATE: January 21, 2015

SUBJECT: Downtown Retail Business Grant; 130 E. St. Charles Road (Lori's Antique Jewelry)

Staff was notified after the ECDC mailing was sent that the electric, drywall, and glass quotes were not included for Lori's Antique Jewelry. This new memo replaces the memo dated January 12, 2015 and includes the electric, drywall, and glass quotes.

The Community Development Department has received an application for the Downtown Retail Business Grant for Lori's Antique Jewelry located at 130 E. St. Charles Road. The applicant is seeking to add interior improvements such as a new ceiling, concrete coring, flooring, plumbing, HVAC systems, electric, drywall/painting, and glass work.

The property is located in the West TIF. The total cost of the project is \$81,358.03 and is grant eligible up to \$20,000.00 (up to 50% of the eligible project costs; not to exceed \$20,000.00, unless specifically approved by the Village Board). In 2013, 130 E. St. Charles Road received a Downtown Improvement and Renovation Grant for exterior improvements.

The building is currently vacant and Lori's Antique Jewelry will be utilizing approximately seven hundred and twenty eight (728) square feet. Lori's Antique Jewelry will be owned by Henry and Lori Mesa, who is also the building owner. They met with the College of DuPage Small Business Development Center for a business plan review and guidance. A copy is attached for review.

Lori's Antique Jewelry started as a family owned business in 1930. Lori Mesa has owned jewelry stores in Chicago and Highland Park. During the 2014 holiday season a small store was open at the St. Charles office of Mesa Electronics. The Lombard location would be a new permanent storefront for retail sales. The store would specialize in fine unique jewelry and decorative art.

It should be noted that all grant requests paid for by Village of Lombard TIF dollars shall comply with the Illinois Prevailing Wage Act. Therefore, if the grant is approved by the Village Board of Trustees, the applicant shall sign an acknowledgement form indicating that they are aware that this project is subject to prevailing wages.

GRANT REQUEST ELEMENTS

Interior build-out

Lori's Antique Jewelry is seeking to install interior improvements such as a new ceiling, concrete coring, flooring, plumbing, HVAC, electric, drywall/painting, and glass work. The applicant has submitted three bids for the proposed work and based on the lowest bids the applicant is eligible to receive up to \$20,000.00.

Currently the interior of the building is in disrepair and is vacant. The space has no ceiling, which is an improvement the applicant would like to make. The space needs new drywall and paint. Concrete Coring is needed to drill holes in the building concrete for the new plumbing and electric. The building will become a multi-tenant building therefore additional plumbing, electric, and HVAC systems are needed. A vestibule is being added along with a glass wall looking into Mesa Home Video. A cost break-down and quotes are attached.

Staff is supportive of the request for the following reasons:

1. Consistent with the recommendations of the Lombard Downtown Revitalization Project Guidebook.
2. Consistent with past approval for other façade grant requests.
3. The new interior space would create a wanted business for the East St Charles Road corridor and improve the building's interior.

Conditions of Approval

Staff proposes the following conditions be placed on the grant, if approved by the Village Board of Trustees. The conditions would be incorporated into a Resolution, subject to approval from the Village Board of Trustees.

1. The project must comply with the Illinois Prevailing Wage Act. Since the project will be partially funded by grant (from the Downtown TIF) the project must comply with the Illinois Prevailing Wage Act.
2. Permits must be applied for and received for all of the work. Permits should be applied for with the Building Division and will be ready after the appropriate departments/divisions are able to sign off stating that the project meets code. The contractor or property owner should call for inspections when needed. All work shall have passed inspection.
3. Before the grant can be paid out, the petitioner will submit a final receipt (showing it is paid in full) and waivers of lien from the contractors. This ensures that the project is paid in full before the Village remits the grant funds.

COMMITTEE ACTION REQUESTED

This item is being placed on the January 12, 2015 ECDC agenda for consideration. Staff recommends that the ECDC recommend approval to the Village Board for the requested

January 21, 2015
130 E. St. Charles Road
Page 3

Downtown Retail Business Grant being sought by Lori's Antique Jewelry for the property at 130 E. St. Charles Road. The project total is \$81,358.03 and is grant eligible up to \$20,000.00. As this request is over \$10,000, it requires final approval from the Village Board of Trustees. Said recommendation is subject to the following conditions, by the Village Board of Trustees:

1. The project must comply with the Illinois Prevailing Wage Act.
2. Permits must be applied for and received for all of the work. All work shall have passed inspection.
3. Before the grant can be paid out, Lori's Antique Jewelry will submit a final receipt (showing it is paid in full) and waivers of lien from the contractors.

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**DOWNTOWN RETAIL BUSINESS GRANT PROGRAM
APPLICATION**

1. A. Building Address: 131 E. Saint Charles Road
B. Property Identification Number: _____

2. A. Business Owners Name: Lori Mesa
B. Business Owners Address: 411 S. 2nd Street
Saint Charles, IL 60174
C. Business Owners Phone (daytime): (630) 443 6683
D. Business Owners Email: elison@mesa-electronics.com

3. A. Property Owners Name: Henry + Lori Mesa
B. Property Owners Address: Same as Above

C. Property Owners Phone (daytime): (630) 443 6683

3. Lease Terms: None

4. Description of Business (use additional paper if necessary):
Antiques, fine jewelry (estate, period) fine art
retail

5. Proposed Improvements associated with the project (use additional paper if necessary):
Creation of individual storefront, new flooring,
bedroom renovation, lighting/electrical, heating
& cooling

6. Plans/Drawings prepared by:

A. Name: Marshall Architects

B. Address: 812 E. Main Street
Saint Charles, IL 60174

C. Phone (day time): 630-584-7820

D. Estimated Cost of the project: \$ 40,000.00+

7. Statement of Understanding.

- A. The applicant (undersigned) agrees to comply with the guidelines and procedures of the Downtown Retail Business Grant Program and the specific design recommendations of the Director of Community Development.
- B. The applicant must submit detailed cost documentation, copies of building permits, and all contractors waivers of lien upon completion of work.
- C. The applicant, owners, and all contractors must comply with all federal and local regulations (see the attached list).

Business Owner Signature [Signature] (Date) 12/12/14

Property Owner Signature [Signature] (Date) 12/12/14

Return application to:

Village of Lombard
Community Development Department
255 E. Wilson Ave., Lombard, IL 60148
630-620-5746

Lori's Antique Jewelry

Ceiling		Plumbing	
Ceiling Guys	\$ 3,136.39	Lifeline Plumbing	\$ 3,152.00
Cut Above	\$ 9,450.00	Drip Drop Plumbing, Inc.	\$ 2,655.71
F&M	\$ 3,900.00	West Side Plumbing, Inc.	\$ 2,420.00
Lowest bid	\$ 3,136.39	Lowest bid	\$ 2,420.00

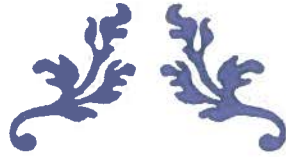
Flooring		Electric	
Great Western Flooring	\$ 16,129.69	Gurtz	\$ 39,000.00
Carlson's Floors, Inc.	\$ 14,805.00	Kelso-Burnett Co.	\$ 32,000.00
Commercial Carpet & Floor Covering, Inc.	\$ 14,389.64	Les Electric	\$ 31,300.00
Lowest bid	\$ 14,389.64	Lowest bid	\$ 31,300.00

Concrete Coring		Drywall	
Apple Coring	\$ 3,425.00	Cut Above	\$ 7,200.00
Cobra Concrete	\$ 2,330.00	F&M	\$ 9,340.00
Core-Vette Coring	\$ 3,190.00	Greg's Drywall	\$ 6,920.00
Litgen Coring	\$ 3,465.00		
Lowest bid	\$ 2,330.00	Lowest bid	\$ 6,920.00

HVAC		Glass	
A.W.E.	\$ 22,687.00	A&G	\$ 8,542.00
Allied Air Conditioning & Heating Corp.	\$ 12,850.00	Carlson	\$ 11,475.22
Cooling Equipment Service, Inc.	\$ 12,320.00	House of Glass	\$ 9,040.00
Lowest bid	\$ 12,320.00	Lowest bid	\$ 8,542.00

Grand total of lowest bids **\$ 81,358.03**

Grant eligible **\$ 20,000.00**



LORI MESA ANTIQUES & FINE JEWELRY

Business Plan



DECEMBER 9, 2014

LORI MESA ANTIQUES & FINE JEWELRY
132 E St. Charles Rd, Lombard, IL, 60148

**A. Description of your business and industry****1. Executive Summary**

Attached is a business plan for Lori Mesa Antiques & Fine Jewelry. We have carefully considered the needs of our business and why it would be a great investment for the Lombard East Corridor. Currently there is no antique jewelry store in the East corridor, or any retail stores at all. We would like to invigorate the East Corridor with vibrant retail locations with the hope that others will soon follow suit, thus transforming the whole East Corridor into a “stop and shop” retail and service destination for passers-by, Metra commuters, and the community as a whole. However, the area is in great need of aesthetic improvements.

In Union Pacific West Line A-5 Report, you will find the ridership forecast for 2020. This report indicates that Union Pacific anticipate 3,900 average weekly boarders and 2,700 daily new riders for the West Line Metra route. Currently, commuters passing through Lombard have an intimate view of the East Corridor and its current state of disrepair as well as the location we propose for improvements. The East Corridor is the gateway to Lombard and should reflect positively on the Village as well as the surrounding community.

A brief overview of the shop and its history in the Chicagoland area: Lori Mesa Antiques and Fine Jewelry (L.A.J) is a family-owned business that specializes in unique, rare, period pieces. L.A.J is not a consignment or resale store, but a specialized antique shop that deals only in fine and decorative art and period jewelry.

Lori Mesa Antiques & Fine Jewelry has been a family business for over three generations. In 1930, William Morris began selling jewelry from his small candy shop on Chicago's Wabash Avenue. As his collection gained notoriety, William expanded his jewelry trade into a full time boutique with the opening of The Old Jewelry Shop on Michigan Avenue in 1950. William, a student of the School of Art



Institute of Chicago, had been a lifelong collector and admirer of antiques and fine jewelry prior to opening the family business.

Following in her grandfather's footsteps, Lori Mesa renamed the business and relocated from Chicago and Highland Park to the Western suburbs. You can now find us in a beautiful Grand Victorian 'Painted Lady' in picturesque St. Charles, Illinois. As previously stated, we specialize in fine jewelry from the Georgian, Victorian, Arts and Crafts, Art Nouveau, Edwardian, Art Deco, and Retro Modern periods. We have a graduate gemologist on staff to ensure that all of our pieces are of the finest quality.

Specialties

Antique Jewelry, Estate Jewelry, Fine Art, Vintage Couture, Gemologist, Fine Books, Decorative Art, Furniture, Lighting, Timepieces






Our store will employ two permanent full-time employees at first with the anticipation of adding a third in the following year. Lori Mesa is a graduate gemologist from GIA (Gemological Institute of America), member of WJA (Women's Jewelry Association) and a senior member of NAJA (National Association of Jewelry Appraisers). She already has an affluent customer base, all of which have already mentioned that they will come to her new store in Lombard once it opens. They are showing great interest in this new location and its close proximity to the Metra West train line. Many of Lori's current customers are from Chicago and the North Shore and traveling to St. Charles is inconvenient for them, so a Lombard location is a great solution to this problem. Lori hopes to be able to hold WJA, GIA chapter, and NAJA meetings, (organizations that have a combined membership of 200+ members, a number that does not any of their guests that might attend) at our Lombard location, but is hesitant to do so because of the current condition of the area. Her dream is that this will change in the near future.










L.A.J hopes to be awarded the maximum \$20,000.00 reimbursement for the permanent storefront build out. Lori will be investing personally, using well over \$150,000 for the purchase of jewelry showcases, fixtures, safe, additional stock, etc.

B. Features and advantages of your product


1. Description

Antique, Period, & Estate Jewelry	
Rings	
Necklaces	
Earrings	
Bracelets	
Cufflinks	



Broaches	
Stickpins	
Beads	
Cameos	
Wrist Watches	
Pocket Watches	
Virtue (small objects of art)	



Antiques & Art	
Fine Deceptive Art	 DECORATIVE ARTS
Art Glass	
Silvers	
Bronzes	
Porcelain	
Cloisonné	
Sculptures	
Furniture (Antique/Vintage)	



2. *Competitive advantage*

L.A.J has a vast, high quality collection of fine jewelry antiques. The sum of this grand collection has been collected piece by piece for over a century by Lori and her family. Thus, L.A.J has a strong advantage in its large, on-of-a-kind inventory, one few other jewelry stores can offer. L.A.J also comes with a large base of local customers that Lori has serviced and advised for over 20 years. Lastly, L.A.J is operated by a certified gemologist with a GIA degree. Each L.A.J piece is inspected thoroughly and guaranteed to be of top quality by a professional, unlike other jewelry stores.

3. *Future potential*

L.A.J has the potential to open another location on Jeweler's Row, downtown Chicago. This location would expose L.A.J to a vast network of high end customers. L.A.J also has the potential to offer a jewelry repair service due to Lori's relationship with jewelry repair professionals. Lastly, L.A.J has the potential to incorporate live auction services either online or in-store.

C. *Market research and analysis*

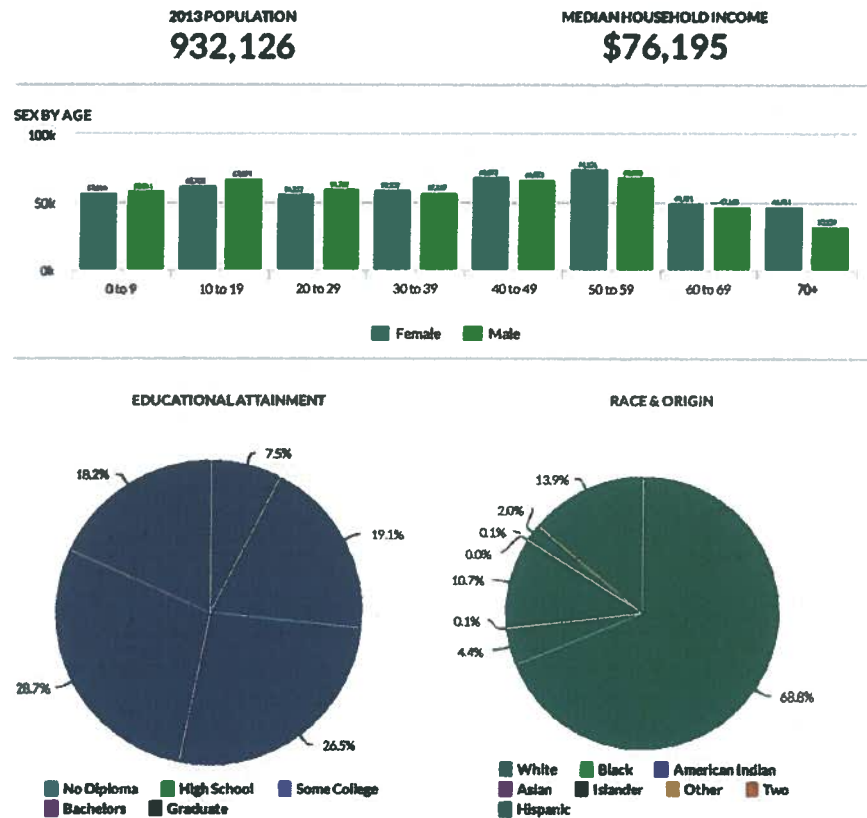
1. *Definition of your customers and markets*

L.A.J target customers are Upscale/Upper-Middle class, 30 years old and up, higher education, cultured individuals, and married couples. These customers may be long time customers, collectors, and walk-in clients.



2. Market size and trends

LJA will operate within DuPage County's market, below is a demographic breakdown of DuPage County:



AGE BREAKDOWN

	#	%
0 to 9 years	115,727	12.4%
10 to 19 years	130,376	14.0%
20 to 29 years	116,014	12.4%
30 to 39 years	116,621	12.5%
40 to 49 years	134,653	14.4%
50 to 59 years	142,104	15.2%
60 to 69 years	96,881	10.4%
70+ years	79,750	8.6%
Total Population	932,126	-

Source: American Community Survey 2013



INCOME

Median Household Income

Census 2000 in 1999 dollars	\$67,887
American Community Survey (ACS) 2013 in 2013 inflation adjusted dollars	\$76,195

Source: Decennial Census 2000, American Community Survey 2013

Household Income Distribution

The 2014 Federal Poverty Guidelines for a family of 4 in Illinois is \$23,850.

Income in thousands	#	%
Less than \$10	12,920	3.8%
\$10 to \$14.9	7,354	2.2%
\$15 to \$24.9	21,367	6.3%
\$25 to \$34.9	26,302	7.8%
\$35 to \$49.9	39,413	11.6%
\$50 to \$74.9	59,424	17.5%
\$75 to \$99.9	44,050	13.0%
\$100 to \$149.9	44,445	13.0%
\$150 to \$199.9	27,809	8.2%
\$200K+	35,694	10.5%

Source: American Community Survey 2012 Federal Register

3. Competition

Competitors	Service Description	L.A.J Advantage	L.A.J Dis-advantage
The Perfect Thing (Wheaton, IL)	Vintage & Estate Furniture, Decorative Art, Glassware	-Jewelry specialized -Commuter Location -Owner is Graduate Gemologist (GIA) -Vast Inventory	- Strong Customer Traffic Location -Established reputation & Staff
The Gold Hat Pin (Oak Park, IL)	Antique & Period Jeweler	- Owner is Graduate Gemologist (GIA) -Better Location -Price Point	-Trade Shows -Vast Inventory
Margaret Matson Jewelers (Geneva, IL)	Contemporary & Estate Jeweler	-Price point -Antique Jewelry specialized -Offer extensive categories of product	-Good location, lots of commuter traffic
Barrington Estate Jewelers (Barrington, IL)	Antique & Estate Jewelers	-Experience -Quality and vastness of inventory	-Good location -High end Cliental

D. Estimated market share and sales

1. Market plan

Step 1:

Define Mission Statement: "To provide our customers with unique, upscale, estate/antique jewelry and other works of art"

Step 2:

Define L.A.J Objectives: Reach an accumulated net sales of 600,000 dollars within 24 months

**Step 3:**

Access organizational resources and evaluate environmental risks and opportunities:

SWOT ANYLISIS

Leverage	Problems
Strengths: Existing Clientele Base Extensive Existing Inventory Qualified/Trained Specialist Multiple Locations Low overhead E-commerce Website	Weakness: Lack of existing storefront presence New Staff to Train Economy vs purchase of luxury goods
Opportunities: New Long Term Clients Walk-in Transactions Convert large inventory into sales Downtown Location	Threats: Storefront security threats Another Recession Rarity of new inventory

Step 4:

Formulate Market Strategy:

See section D.2 - D.6

Step 5:

Implement Strategy through operating plans:

See section F

Step 6:

Monitor and adapt strategies when necessary through feedback:

After the marketing plan has been put into effect, L.A.J will monitor its performance to ensure L.A.J is attaining its objectives. If performance is not in line with expected results, L.A.J will alter the



strategy and continue the process: implement, monitor, and feedback.

2. *Market strategy*

Target Market

Demographic:	Market Segment Breakdown:	% of Market's Population (DuPage County)
Age	30 – 70+ years	61.10 %
Education	Some Collage, Bachelors, Graduate	73.40 %
Income	50K – 200K+	68.20 %
Race	Majority White (via past experience)	68.80 %

L.A.J market strategy will reach the right customers at the right time, and build the right relationships in order to succeed. L.A.J will utilize an effective Marketing Mix; product/service (see section B.1), distribution (See below*), promotion (see section D.6), and price (See section D.3) to satisfy L.A.J's target market.

Distribution Strategy*:

L.A.J will distribute its products directly to customers via storefront sales and online transactions. L.A.J already has an extensive pre-existing inventory of products that will last years, but can continue to procure one-of-a-kind inventory through time-tested sources and strategies.

3. *Pricing*

L.A.J prices each piece based on its age, rarity, precious metal/gem value, collectability, and cost

Payment Terms: Due upon receipt

4. *Sales tactics*

L.A.J will sell direct to customers via storefronts and set appointment. L.A.J will also utilize its website E-commerce capabilities.



Average Customer Transaction Value: \$1,400 – \$1,800

Average Inventory Turnover: 3-6 Months

Sale Type:	% of Total Sales
Jewelry	80%
Fine Art	15%
Furniture	5%

Sale Scenario	2015	2016	2017
Worst Case	\$ 250,000	\$ 275,000	\$ 302,500
Forecasted Case	\$ 300,000	\$ 330,000	\$ 363,000
Best Case	\$ 400,000	\$ 440,000	\$ 484,000

5. Service and warranty policies

Repair work will be offered on purchased pieces only. L.A.J also offers ring sizing.

6. Advertising, public relations and promotions

Advertisement Category	Category Type	Frequency
Print Advertising	<ul style="list-style-type: none"> Local newspaper (DuPage County) Magazines (West Suburban Living, ext...) 	Monthly
Internet	<ul style="list-style-type: none"> Perfect Search Media (Optimization) Company Webpage Google Analytics 	Daily with Monthly Updating
Social Media	<ul style="list-style-type: none"> Facebook Pinterest 	Weekly
Public Relations	<ul style="list-style-type: none"> Trunk Shows Free jewelry advise events Trade Shows 	Quarterly



E. Design and development plans

1. Development status and tasks

L.A.J is currently preparing for the grand opening of its St. Charles location at the end of November, 2014. L.A.J is currently designing and preparing to build out its new Storefront in Lombard, IL.

Remaining Lombard location tasks:

- Storefront build out
- Website finalization
- Storefront lighting scheme
- Storefront display case design and layout
- Storefront interior design
- Hiring of two storefront clerks/sales personals

2. Difficulties and risks

L.A.J faces the risk of acquiring proper funding for Lombard location build out and funding for all assets needed to operate the storefront (display cases, safe, security system, ext...).

3. Costs

Start-Up	Budget
Initial Advertising	\$ 1,400.00
Initial Purchase Inventory	\$ 20,000.00
Storefront Build Out	\$ 40,000.00
Storefront Capital	\$ 60,000.00
Storefront Asset (safe, computers, printer)	\$ 13,000.00
First Month Payroll	\$ 4,800.00
First Month Payroll Expenses	\$ 40.00
First Month Utilities	\$ 120.00
First Month Alarm Service	\$ 58.00



First Month Phone	\$ 112.00
First Month Rent	\$ 1,380.00
First Month Insurance	\$ 250.00
First Month Office supplies	\$ 120.00
Total:	\$ 161,280.00

F. Operation plans

1. Business location

Location	Strategic Benefits
St. Charles	Elegant Storefront Low Overhead Close proximity to shopping strip Office & Storage Space
Lombard	New Build out Exposure to daily commuters Directly located on shopping strip Direct train route to Jewelry's Rd (Downtown Chicago)

2. Facilities and improvements

L.A.J is currently rehabbing its 600+ sf storefront. L.A.J will receive all the benefits from the locations new build-out, which is being curtailed to all of L.A.J needs. After renovation, L.A.J will have full access to the facilities custom database server system and office technologies such as printers, scanners, conferencing phone systems, computers, and more.

Improvement	Benefit
New Network Distribution System	Improve and guarantee computer systems run effectively
New Power Distribution System	Guaranteed infrastructure requirements from equipment and display cases
New flooring, ceiling, etc...	Customer appeal, storefront necessity, etc...
New lighting fixtures	Effective jewelry presentation lighting system
New interior design	Customer appeal, company appeal, employee happiness



3. *Strategy and plans*

L.A.J will operate Mon-Friday (10AM-5PM), Saturday (10AM-5PM), and will be closed on these holidays; Easter, Thanksgiving Day, Christmas Day, and New Year's Day. L.A.J will incorporate lean methodologies in order to reduce waste, increase productivity, produce a higher value to the customer, and result in higher profits. L.A.J will implement the FIVE S's of six sigma (Sort, Straighten, Shine, Standardize, and Sustain) to increase productivity and develop a highly efficient business culture. L.A.J will follow the main goal of Six Sigma, to consistently strive for better performance by constantly evaluating methods and process in order to improve. L.A.J will track employee progress and evaluate each employee performances, thus enabling L.A.J to alter employee methods and/or make effective staffing decisions.

4. *Labor force*

L.A.J labor force consists of sales clerks/sales personal who will operate the storefront on a daily basis (setting up jewelry for display, sales, cleaning, returning jewelry to safe, and inventory check). Lori Mesa will operate the business as a whole (purchasing inventory, networking, book keeping, macro planning, cliental management, etc.)

G. *Management Team*

1. *Key management personnel (credentials/resume)*

Lori Mesa – CEO

- GG (GIA) Graduate gemologist
- Senior member of NJA National Association of Jewelry Appraisers
- 20+ years' experience in the antique jewelry field & operations of antique jewelry sales



2. *Management assistance and training needs*

L.A.J will provide one week of introduction training to all new hires and will rely on the owner's industry experience for further training requirements. Additionally, L.A.J will offer yearly training courses, relevant to the storefronts needs and operating assistance from outside parties (Mesa Electronics, Inc.).

H. Overall Schedule

1. *Timing of critical activities before opening (e.g. company incorporation, signed lease, suppliers ordered, employees hired, opening date)*

Task	Date
STC Location Soft Opening	11/28/14
Submit Business Plan (City of Lombard)	12/12/4
Purchase/Deliver Safe for Lombard Loc.	12/15/14
Storefront build-out begins	1/1/15
Start DuPage Ad Campaign	1/1/15
Build storefront inventory database (Lombard Loc.)	1/12/15
Hire store clerk/sales personal (Lombard Loc.)	1/19/15
Storefront build-out completion (Lombard Loc.)	2/2/15
Assemble Storefront, Lombard Loc. (Displays, Furniture, Equipment)	2/3/15
Open Storefront (Lombard Loc.)	2/9/15

2. *Timing of critical activities after opening, (e.g. expansion, product/service extension*

Task	Date
Expand Fine Art Selection	1/1/2016
Downtown Loc.	1/1/2017
Establish on-site repair man	6/1/2017

I. Critical risks and problems (how will you respond?)

1. *Price cutting by competitors*

Each item is unique and no competitor will have the same piece. However, if a special case arises the owner has authority to discount if it would benefit L.A.J.



2. *Unfavorable industry-wide trends*

Each case would be unique and require different methods, however it would be wise to tighten up on mark up and downsize in order to avoid any unfavorable industry-wide trends.

3. *Operating cost overestimates*

If operating cost are overestimated L.A.J will downsize where appropriate and greatly reduce the purchasing of new inventory.

4. *Low sales*

If sales are low L.A.J will invest in advertising and re-evaluate sales staff, re-hiring if necessary.

5. *Difficulties obtaining inventory or supplies*

L.A.J has many suppliers to obtain new inventory, including oversea suppliers. Thus, if there are shortages in one country, another country should still have quality inventory.

6. *Difficulty in obtaining credit*

L.A.J has the ability to get a loan directly from Mesa Electronics, Inc. should the need arise.

7. *Lack of trained labor*

L.A.J will invest in a GIA gemologist on-site training program to educate all relevant employees.



J. Financial Plan

1. Profit and loss forecasts for 3 years (first year monthly)

Twelve Month 2015

PROFIT & LOSS PROJECTION

Lori Mesa Antiques & Fine Jewelry

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEARLY
REVENUES (SALES)	TREND												
Net Sales	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 300,000
COST OF SALES	TREND												
COGS	\$ 20,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 130,000
Gross Profit	\$ 5,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 170,000
EXPENSES	TREND												
Salary expenses	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 57,600
Payroll expenses	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 40	\$ 480
Supplies (office and operating)	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 1,440
Repairs and maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Advertising	\$ 1,400	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 700	\$ 8,400
Car, delivery and travel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accounting and legal	\$ 120	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 620
Rent	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 1,300	\$ 16,800
Utilities	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 1,440
Insurance	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000
Phone Service	\$ 112	\$ 112	\$ 112	\$ 112	\$ 112	\$ 112	\$ 112	\$ 112	\$ 112	\$ 112	\$ 112	\$ 112	\$ 1,344
Start Up Cost	\$ 40,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000
Alarm Service	\$ 696	\$ 696	\$ 696	\$ 696	\$ 696	\$ 696	\$ 696	\$ 696	\$ 696	\$ 696	\$ 696	\$ 696	\$ 8,352
Purchase of Assets	\$ 13,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,000
Depreciation	\$ 960	\$ 960	\$ 960	\$ 960	\$ 960	\$ 960	\$ 960	\$ 960	\$ 960	\$ 960	\$ 960	\$ 960	\$ 11,520
TOTAL EXPENSES	\$ 42,240	\$ 8,410	\$ 8,410	\$ 8,410	\$ 8,410	\$ 8,410	\$ 8,410	\$ 8,410	\$ 8,410	\$ 8,410	\$ 8,410	\$ 8,410	\$ 155,240
Net Profit	\$ 7,760	\$ 6,590	\$ 6,590	\$ 6,590	\$ 6,590	\$ 6,590	\$ 6,590	\$ 6,590	\$ 6,590	\$ 6,590	\$ 6,590	\$ 6,590	\$ 80,000

Profit and Loss Projection (3 Years)

Lori Mesa Antiques & Fine Jewelry

	2015	2016	2017
Sales	\$ 300,000	\$ 330,000	\$ 363,000
Cost/ Goods Sold (COGS)	130,000	120,000	120,000
Gross Profit	\$ 170,000	\$ 210,000	\$ 243,000
Operating Expenses			
Salary (Office & Overhead)	\$ 57,600	\$ 57,600	\$ 66,400
Payroll (taxes etc)	480	480	720
Outside Services	-	-	-
Supplies (off and operation)	1,440	1,440	1,440
Repairs/ Maintenance	-	-	-
Advertising	9,100	8,400	8,400
Car, Delivery and Travel	-	-	-
Accounting and Legal	620	500	500
Rent	16,560	16,896	17,232
Telephone	1,344	1,344	1,344
Utilities	1,440	1,440	1,440
Insurance	12,000	12,000	12,000
Start Up Costs	40,000	-	-
Purchase of Assets	13,000	-	-
Depreciation	960	960	960
Alarm Service	696	696	696
Total Expenses	\$ 155,240	\$ 101,756	\$ 131,132
Net Profit Before Tax	14,760	108,244	111,868
Income Taxes	5,608	41,133	42,510
Net Profit After Tax	9,152	67,111	69,358
Owner Draw/ Dividends	-	-	-
Adj. to Retained Earnings	\$ 9,152	\$ 67,111	\$ 69,358



2. Cash flow projections for 3 years

2015 PROJECTED MONTHLY CASH FLOW

Lori Moss Antiques & Fine Jewelry

January 1, 2015

	PRE-STARTUP	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL
1. Cash On Hand (beginning of month)	00.00	\$6,300.00	\$6,860.00	\$6,630.00	\$16,180.00	\$22,890.00	\$29,630.00	\$36,200.00	\$42,870.00	\$49,640.00	\$56,510.00	\$63,480.00	\$70,450.00	
2. Cash Receipts														
(a) Cash Sales		\$16,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$300,000.00
(b) Collections from Credit Accounts														00.00
(c) Loans or Other Cash Injection														00.00
3. Total Cash Receipts (2a + 2b + 2c)		\$16,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$300,000.00
4. Total Cash Available (1 + 3)	\$6,300.00	\$22,300.00	\$31,860.00	\$31,630.00	\$41,180.00	\$47,890.00	\$54,630.00	\$61,200.00	\$67,870.00	\$74,640.00	\$81,510.00	\$88,480.00	\$95,450.00	
5. Cash Paid Out														
(a) Rent		\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$1,380.00	\$16,560.00
(b) Gross Wages (includes withdrawals)		4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	\$57,600.00
(c) Payroll Expenses (Taxes, etc.)		\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$480.00
(d) Utilities		120	120	120	120	120	120	120	120	120	120	120	120	\$1,440.00
(e) Supplies (Office and operating)		\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$1,440.00
(f) Repairs and Maintenance		0	0	0	0	0	0	0	0	0	0	0	0	0.00
(g) Advertising		\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$8,400.00
(h) Auto, Delivery, and Travel		0	0	0	0	0	0	0	0	0	0	0	0	0.00
(i) Accounting and Legal		\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.00
(j) Purchases (Merchandise)		10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	\$120,000.00
(k) Telephone		\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$1,344.00
(l) Outside Services		0	0	0	0	0	0	0	0	0	0	0	0	0.00
(m) Insurance		\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
(n) Alarm Services		00	00	00	00	00	00	00	00	00	00	00	00	0.00
(o) Subtotal	\$700.00	\$28,480.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$230,400.00
(p) Loan Principal Payment														00.00
(q) Capital Purchases (Soft-PC's, Printer)	19,000													19,000.00
(r) Other Start-Up Costs	\$40,000.00													40,000.00
(s) Reserve and/or Escrow (Specify)														00.00
(t) Owner's Withdrawal														00.00
6. Total Cash Paid Out (Total to 5a through 5t)	\$65,780.00	\$28,480.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$19,300.00	\$230,400.00
7. Cash Position (End of month) (4 minus 6)	\$6,300.00	\$22,300.00	\$31,860.00	\$31,630.00	\$41,180.00	\$47,890.00	\$54,630.00	\$61,200.00	\$67,870.00	\$74,640.00	\$81,510.00	\$88,480.00	\$95,450.00	\$77,750.00

2016 PROJECTED MONTHLY CASH FLOW

Lori Moss Antiques & Fine Jewelry

January 1, 2016

	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL
1. Cash On Hand (beginning of month)	\$78,750.00	\$94,000.00	\$94,000.00	\$100,140.00	\$112,000.00	\$121,470.00	\$129,770.00	\$137,740.00	\$145,400.00	\$152,750.00	\$159,750.00	\$166,400.00	
2. Cash Receipts													
(a) Cash Sales	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$324,000.00
(b) Collections from Credit Accounts													00.00
(c) Loans or Other Cash Injection													00.00
3. Total Cash Receipts (2a + 2b + 2c)	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$27,000.00	\$324,000.00
4. Total Cash Available (1 + 3)	\$105,750.00	\$121,000.00	\$121,000.00	\$127,140.00	\$139,000.00	\$148,470.00	\$156,770.00	\$164,740.00	\$172,400.00	\$179,750.00	\$186,750.00	\$193,400.00	
5. Cash Paid Out													
(a) Rent	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$1,400.00	\$16,800.00
(b) Gross Wages (includes withdrawals)	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	4800	\$57,600.00
(c) Payroll Expenses (Taxes, etc.)	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$480.00
(d) Utilities	120	120	120	120	120	120	120	120	120	120	120	120	\$1,440.00
(e) Supplies (Office and operating)	\$130.00	\$130.00	\$130.00	\$130.00	\$130.00	\$130.00	\$130.00	\$130.00	\$130.00	\$130.00	\$130.00	\$130.00	\$1,560.00
(f) Repairs and Maintenance	0	0	0	0	0	0	0	0	0	0	0	0	0.00
(g) Advertising	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$8,400.00
(h) Auto, Delivery, and Travel	0	0	0	0	0	0	0	0	0	0	0	0	0.00
(i) Accounting and Legal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(j) Purchases (Merchandise)	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	\$120,000.00
(k) Telephone	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$1,344.00
(l) Outside Services	0	0	0	0	0	0	0	0	0	0	0	0	0.00
(m) Insurance	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
(n) Alarm Services	00	00	00	00	00	00	00	00	00	00	00	00	0.00
(o) Subtotal	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$230,760.00
(p) Loan Principal Payment													00.00
(q) Capital Purchases (Specify)													00.00
(r) Other Start-Up Costs													00.00
(s) Reserve and/or Escrow (Specify)													00.00
(t) Owner's Withdrawal													00.00
6. Total Cash Paid Out (Total to 5a through 5t)	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$19,230.00	\$230,760.00
7. Cash Position (End of month) (4 minus 6)	\$86,520.00	\$101,770.00	\$101,770.00	\$107,910.00	\$119,770.00	\$129,240.00	\$137,540.00	\$145,510.00	\$153,170.00	\$160,520.00	\$167,520.00	\$174,170.00	



2017 PROJECTED MONTHLY CASH FLOW

Lori Mesa Antiques & Fine Jewelry

January 1, 2017

	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL
1. Cash On Hand													
(Beginning of month)	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	\$184,834.00	
2. Cash Receipts													
(a) Cash Sales	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$363,000.00
(b) Collections From Credit Accounts													
(c) Loans or Other Cash Inflows													
3. Total Cash Receipts													
(a + b + c)	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$30,250.00	\$363,000.00
4. Total Cash Available													
(Total cash on hand) (1 + 3)	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$215,084.00	\$548,084.00
5. Cash Paid Out													
(a) Rent	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$1,438.00	\$17,256.00
(b) Sales Wages (includes workman's)	7300	7300	7300	7300	7300	7300	7300	7300	7300	7300	7300	7300	\$87,600.00
(c) Payroll Expenses (Taxes, etc.)	00	00	00	00	00	00	00	00	00	00	00	00	\$0.00
(d) Utilities	120	120	120	120	120	120	120	120	120	120	120	120	\$1,440.00
(e) Supplies (Office and inventory)	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$1,440.00
(f) Repairs and Maintenance	0	0	0	0	0	0	0	0	0	0	0	0	\$0.00
(g) Advertising	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$8,400.00
(h) Auto, Delivery, and Travel	0	0	0	0	0	0	0	0	0	0	0	0	\$0.00
(i) Archiving and Legal	00	00	00	00	00	00	00	00	00	00	00	00	\$0.00
(j) Purchases (Merchandise)	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	\$120,000.00
(k) Telephone	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$1,344.00
(l) Outside Services	0	0	0	0	0	0	0	0	0	0	0	0	\$0.00
(m) Insurance	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
(n) Alarm Service	00	00	00	00	00	00	00	00	00	00	00	00	\$0.00
(o) Salaries	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$600,000.00
(a) Loan Principal Payments													\$0.00
(b) Capital Purchases (Specify)													\$0.00
(c) Other Start-up Costs													\$0.00
(d) Reserve and/or Contingency (Specify)													\$0.00
(e) Owner's Withdrawal													\$0.00
6. Total Cash Paid Out													
(Total cash paid out) (5 + 6)	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$54,438.00	\$653,160.00
7. Cash Available													
(Total cash available) (4 - 6)	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$160,646.00	\$494,924.00

3. Performance balance sheet at start-up, semi-annually in the first year and at the end of 3 years

Opening Day Balance Sheet

Lori Mesa Antiques & Fine Jewelry

Assets	
Current Assets	
Cash in Bank	\$ 80,000
Inventory	500,000
Prepaid Expenses	-
Other	-
Total Current Assets	\$ 580,000
Fixed Assets	
Machinery & Equipment	\$ 13,000
Furniture & Fixtures	20,000
Leasehold Improvements	-
Real Estate / Buildings	-
Other	-
Total Fixed Assets	\$ 33,000
Other Assets	
Specifi	\$ -
Specifi	\$ -
Total Other Assets	\$ -
Total Assets	\$ 613,000
Liabilities & Net Worth	
Current Liabilities	
Accounts Payable	\$ -
Taxes Payable	-
Notes Payable (due within 12 months)	-
Current Portion Long-term Debt	-
Other current liabilities (specify)	-
Total Current Liabilities	\$ -
Long-term Liabilities	
Bank Loans Payable (greater than 12 months)	-
Lease Short-term Portion	-
Notes Payable to Stockholders	-
Other long-term debt (specify)	-
Total Long-term Liabilities	\$ -
Total Liabilities	\$ -
Owners' Equity (Net Worth)	\$ 613,000
Total Liabilities & Net Worth	\$ 613,000

Balance Sheet (Projected)

Lori Mesa Antiques & Fine Jewelry

	Projected End of Mid Year 2015	Projected Year End 2015	Projected Year End 2017
Assets			
Current Assets			
Cash in Bank	\$ 38,200	\$ 75,720	\$ 297,752
Accounts receivable	-	-	-
Inventory	528,486	555,677	338,282
Prepaid expenses	-	-	-
Other current assets	-	-	-
Total Current Assets	\$ 566,686	\$ 631,397	\$ 636,034
Fixed Assets			
Machinery & equipment	\$ 13,000	\$ 13,000	\$ 13,000
Furniture & fixtures	20,000	20,000	20,000
Leasehold improvements	-	-	-
Land & buildings	-	-	-
Other fixed assets	-	-	-
(LESS accumulated depreciation)	(800)	(1,200)	(3,600)
Total Fixed Assets (net of depreciation)	\$ 32,200	\$ 31,800	\$ 9,400
Other Assets			
Intangible	\$ -	\$ -	\$ -
Deposits	-	-	-
Goodwill	-	-	-
Other	-	-	-
Total Other Assets	\$ -	\$ -	\$ -
TOTAL Assets	\$ 598,886	\$ 663,197	\$ 645,434
Liabilities and Equity			
Current Liabilities			
Accounts payable	\$ -	\$ -	\$ -
Interest payable	-	-	-
Taxes payable	-	-	-
Notes, short-term (due within 12 months)	-	-	-
Current part long-term debt	-	-	-
Other current liabilities	-	-	-
Total Current Liabilities	\$ -	\$ -	\$ -
Long-term Debt			
Bank loans payable	-	-	-
Notes payable to stockholders	-	-	-
LEAS: Short-term portion	-	-	-
Other long-term debt	-	-	-
Total Long-term Debt	\$ -	\$ -	\$ -
Total Liabilities	\$ -	\$ -	\$ -
Owners' Equity			
Invested capital	593,000	597,000	597,000
Retained earnings beginning	500	57,111	69,358
Retained earnings current	-	65,487	68,444
Total Owners' Equity	\$ 593,500	\$ 664,197	\$ 684,444
Total Liabilities & Equity	\$ 597,000	\$ 664,197	\$ 684,444



LIFELINE PLUMBING
1330 CRISPIN DR #212
ELGIN, IL 60123
847-468-0069
IL LIC # 058-196349

Estimate

Date	Estimate #
11/12/2014	10128

Name / Address
MESA ELECTRONICS INC 411 S 2ND ST ST CHARLES, IL 60654

Service Address
LORI MESA ANTIQUES AND FINE JEWELRY 131 E SAINT CHARLES RD LOMBARD, IL 60148

Description	Total
SERVICE TECHNICIAN- MIKE D SUPPLY AND INSTALL NEW VINTAGE 32' WALL MOUNT PEDESTAL VANITY, WITH VICTORIAN FAUCET CHOSEN BY CUSTOMER. INCLUDES ALL NECESSARY HARDWARE FOR INSTALL SUPPLY AND INSTALL NEW KOHLER DEVONSHIRE CLOSET WITH NECESSARY HARDWARE FOR INSTALL. * WORK TO BE DONE IN A CLEAN AND TIMELY MANOR WITH RESPECT TO OTHER TRADES MAN, GENERAL CONTRACTOR AND OWNER. \$3152	

ACCEPTANCE OF PROPOSAL SIGNATURE

Total

\$0.00

West Side Plumbing, Inc.

812 E. St. Charles Road

Lombard, IL 60148

Proposal

Bid #: 2014-035

Ms. Emma Olson
Mesa Electronics

Re: Lori Mesa Antiques and Fine Jewelry
131 E. St. Charles Road
Lombard, IL 60148

Architect: Marshall Architects
Plan Date: 010/30/2014
Plan #: N/A0-0

Dear Emma:

As you requested, following is our proposal for the complete interior plumbing work for the above mentioned project as per print and specs issued for bid. All materials, as well as labor is included in our proposed price and will be installed in accordance with all Village of Lombard plumbing codes. All workmanship and materials will be guaranteed for the period of one year from date of completion. Any deviations from blueprints or specifications involving any extras (materials or labor) will be done only upon the execution of an Additional Work Order, or on written request, and will become an extra over and above this proposed price. All agreements are contingent upon strikes, accidents, weather, or delays beyond our control.

Owners/contractors are to carry fire, tornado and all other necessary insurance. All our employees are covered under our workman's compensation insurance; as well as automobile insurance.

Work Scope

1 – Remove existing bathroom fixtures and replace with the following.

Toilet – Kohler Highline Toilet w/Seat

Lavatory – Vintage PVPB5328 Pedestal Lavatory w/ Faucet 8" ctr.

Our proposed price for this project is: \$2,420.00

Payments to be made as follows:

In Full upon Completion

Included in our proposed price is \$1,600.00 fixture allowance.

Authorized Signature:

By: **Daniel G. Radosta**

President, West Side Plumbing, Inc.

Acceptance of Proposal: Company policy of West Side Plumbing, Inc. is to have a signed contract returned to us prior to any work being scheduled. The above prices, specifications, and conditions are satisfactory and are hereby accepted. You are authorized to do the work specified above. Payments will be made as outlined above. This proposal may be withdrawn by West Side Plumbing, Inc. if not accepted within 30 days.

Date of Acceptance: _____, 2014

By: _____



DRIP DROP PLUMBING, INC

1212 Capitol Drive, Suite #1
Addison, IL 60101

Phone # 630-787-3420

Estimate

www.dripdropplumbing.com
DRIPDROP59@YAHOO.COM

Date	Estimate #
10/31/2014	130ESCR2014

Name / Address
Lori Mesa Antiques and Fine Jewelry 131 E. Saint Charles Road Lombard IL, 60148.

Service Address
Lori Mesa Antiques and Fine Jewelry 131 E. Saint Charles Road Lombard IL, 60148.

Description	Qty	U/M	Rate
Lori Mesa Antiques and Fine Jewelry 131 E. Saint Charles Road Lombard IL, 60148.			0.00
Install new carrier to hold proposed wall mounted sink. Install new sink and toilet in existing bathroom.			1,495.00
** Revised **			
Install customer specified pedestal sink and faucet as requested. Drip Drop Plumbing will supply and install said fixtures as requested.			
** CUSTOMER SPECIFIED SINK AND FAUCET OPTION **			
OVERSTOCK PORCELAIN FAUCET - PURCHASED, DELIVERED, INSTALLED AND TAXED BY DRIP DROP PLUMBING	1		216.99
* 1 YEAR WARRANTY ON PARTS AND LABOR *			
OVERSTOCK PEDESTAL SINK - PURCHASED, DELIVERED, INSTALLED AND TAXED BY DRIP DROP PLUMBING	1		688.79
* 1 YEAR WARRANTY ON PARTS AND LABOR *			
WATER CLOSET			
BOWL - K4198-0 ELONGATED BOWL *WELLWORTH WHITE	1		142.78
TANK - K4468-0 *WELLWORTH TANK WHITE	1		86.39
SEAT - PFTSCOF2000WH ELONGATED BOWL CLST SEAT COMM OFLC WHITE	1		25.76
DATE APPROVED : _____			
SIGNATURE: _____			
Total			\$2,655.71

141 GARLISCH DRIVE, ELK GROVE VILLAGE, IL 60007
PHONE 847-690-0755 FAX 847-690-0766



PROPOSAL

This proposal and the contract which will result from mutual acceptance hereof includes each of the terms and provisions on attached pages and any schedules or specifications attached hereto. This Proposal and our approach to this project is proprietary and is the sole property of *Cooling Equipment Service, Inc.*

PURCHASER

NAME Mesa Electronics, Inc. RE: 130, 130-B and 131 St. Charles Rd., Lombard, IL 60148

ADDRESS 130 East St. Charles Rd., Lombard, IL 60148

PHONE 1-630-443-6683

Sales Contact Mr. Andrew Howell

PRICE

The total price for the labor and materials
Included in this proposal shall be:

Total \$ See Enclosed

TERMS

\$ _____ is payable with this order

\$ _____ is payable upon delivery of equipment

\$ _____ balance due on completion

or other terms as follows: To Be Determined

ACCEPTANCE

This proposal is not an offer to furnish equipment or services, but when signed by Purchaser at the place indicated below, it becomes Purchaser's offer to buy the equipment and services described herein, at the prices and on the terms and conditions indicated in this Proposal, which can be accepted following credit approval, only by a written notice of acceptance signed by an officer of Seller.

PURCHASER:

THE UNDERSIGNED OFFERS TO PURCHASE THE EQUIPMENT
AND SERVICES DESCRIBED ABOVE. AT THE PRICES AND ON
THE TERMS AND CONDITIONS INDICATED IN THIS PROPOSAL

SELLER:

YOU ARE HEREBY NOTIFIED THAT THE UNDERSIGNED HEREBY
ACCEPTS YOUR OFFER BASED ON THIS PROPOSAL THIS

DATE: _____

_____ DAY OF _____, 20____

BY: _____

BY: _____

TITLE: _____

TITLE: _____

141 GARLISCH DRIVE, ELK GROVE VILLAGE, IL 60007
PHONE 847-690-0755 FAX 847-690-0766



November 11, 2014

Mesa Electronics, Inc.
Attn: Andrew Howell, Account Executive
130 E. St. Charles Rd
Lombard, IL 60148

**RE: NEW MESA HEADQUARTERS – SPACE 130-B: MESA AV &
SPACE 131: LORI MESA ANTIQUES and FINE JEWELRY**

Dear Andrew;

- *CES, Inc.* is pleased to provide you with our proposal to perform the Scope of Work you requested for Space 130-B E. Saint Charles Road and 131 E. Saint Charles Road at the new Corporate Headquarters building located in Lombard. The existing system, located on the roof directly above Space 130-B is currently 20 years old and is too large a system to provide proper heating and cooling to the new proposed space. The "split system" that served the east (131) space will not be used in any way. We are proposing that a roof-mounted Package Heating and Cooling system be installed on the roof to serve Lori Mesa Antiques and Fine Jewelry. The reason for this is because of service ability and to eliminate the chance of any merchandise becoming damaged, while working off of a ladder within the space. All service for the unit serving this space will be performed on the roof and not around the antiques and fine jewelry. Both of these two (2) new systems will be placed on full perimeter roof curb that will be insulated, flashed and sealed to the existing roof by a licensed and bonded roofing contractor. The new roof curb for Mesa AV will be placed and installed directly over the top of the existing roof openings. All existing roof-mounted equipment and ductwork will be disconnected and removed from the roof and premises, prior to the new installations.
- I will also be providing a separate price, as an ADD (or ALTERNATE), for the installation of an economizer on each of the two newly installed RTU's. An economizer will give you the benefit of bringing fresh air into the space which will provide cooling for the space, instead of mechanical cooling, thus saving energy. The new 11.1 EER, 13 SEER (seasonal energy efficiency rating) HVAC unit's will operate on 208/230 volt, 1 PH power and new and EPA approved R410A type refrigerant. ~~If the economizer sections are not wanted at this time, each new rooftop system will be equipped with a manually operated outdoor air hood with manual damper, which will allow you to bring fresh air into the space, which is a Code requirement.~~

QUOTATION ONE – RTU installation for Space 130-B, Mesa AV

- *CES, Inc.* will provide all necessary labor to disconnect the gas, electric and ductwork from the Lennox Model #GCS16-411-100-5P, 3.5 ton RTU along with all associated and exposed ductwork and plenum drops and remove all from the roof and premises, by crane.
- *CES, Inc.* will provide a new full perimeter roof curb and spot the curb for the roofing contractor. This particular curb will be set directly over the top of the existing roof penetrations, so additional penetration(s) will not be needed. The roofing contractor will insulate the new roof curb and provide all required material to seal the roof properly.
- *CES, Inc.* will provide all labor and material to fabricate and install a new lined supply and return sheet metal plenum drop, within the new roof curb.
- *CES, Inc.* will furnish and install a new roof-mounted Package Heating and Cooling RTU system manufactured by York (or equal) with 24,700 BtuH cooling and 45,000 BtuH gas heating input (36,000 BtuH output).
- *CES, Inc.* will provide all labor and material to install all required gas piping, fittings and supports to the new RTU from existing sources on the roof.
- *CES, Inc.* will provide and install a programmable heating/cooling thermostat and all required control wiring needed.

- *CES, Inc.* will provide and install a pvc trap on the new RTU to assure proper drainage while in the cooling mode.
- *CES, Inc.* will furnish and install a new manual outdoor air damper and hood, for Code requirement.
- The return air plenum drop will be equipped with bird screen type return grille.
- Furnish and install all low pressure type spiral ductwork with fittings for the supply air distribution, as requested. This will be hung from the ceiling joists at the desired height. We will provide and install a total of three (3) galvanized steel and aluminum construction double deflection grilles made specifically for spiral duct applications. These grilles will allow air distribution horizontally, vertically or a combination of the two.
- After your electrical contractor has completed the installation of all required power wiring (Min. Circuit Amps 17.1), *CES, Inc.* will provide all labor to perform a complete start up of the new rooftop unit and check for proper operations of system. All work has been quoted to be performed between the hours of 7:00 AM to 3:30 PM Monday through Friday.
- Provide a full one (1) year parts and labor warranty and a manufacturer's extended four (4) year compressor warranty.

***CES Inc.* will provide complete the above mentioned Scope of Work as mentioned above for Eight Thousand Seven Hundred Eighty and 00/100th Dollars (\$8,780.00)**

PURCHASER'S ACCEPTANCE: _____ DATED: _____

ADD FOR ECONOMIZER \$1,062.00 ACCEPTANCE: _____

QUOTATION TWO – RTU installation for Space 131, Lori Mesa Antiques and Fine Jewelry

- *CES, Inc.* will provide all necessary labor to recover the refrigerant according to EPA regulations and guidelines.
- Disconnect the refrigerant piping and electric from the York air-cooled condensing unit on the roof and remove the condensing unit from the roof and premises.
- We will also disconnect and remove all refrigeration piping from the roof to the abandoned air handling unit, located within the space. We will remove the air handling unit and all piping from the east space and premises.
- *CES, Inc.* will provide a new full perimeter roof curb and we will spot the curb for the roofing contractor. This curb will be a new installation and we will set in position for the roofing contractor.
- *CES, Inc.* will have the roofing contractor cut the roof deck as needed, to accommodate the installation of the new supply and return air duct plenums. The roofing contractor will insulate the new roof curb and provide all required material to seal the roof properly.
- *CES, Inc.* will provide all labor and material to fabricate and install a new lined supply and return sheet metal plenum drops, within the new roof curb.
- *CES, Inc.* will furnish and install a new roof-mounted Package Heating and Cooling RTU system manufactured by York (or equal) with 35,600 BtuH cooling and 90,000 BtuH gas heating input (72,000 BtuH output).
- *CES, Inc.* will provide all labor and material to install all required gas piping, fittings and supports to the new RTU from sources on or near the roof (within 20 feet).
- *CES, Inc.* will provide and install a programmable heating/cooling thermostat and all required control wiring needed.
- *CES, Inc.* will provide and install a pvc trap on the new RTU to assure proper drainage while in the cooling mode.
- *CES, Inc.* will furnish and install a new manual outdoor air damper and hood, for Code requirement.

- The new return air plenum drop will be equipped with bird screen type return grille.
- *CES, Inc.* will furnish and install all low pressure type spiral ductwork with fittings for the supply air distribution, as requested. This will be hung from the ceiling joists at the desired height. We will provide and install a total of eight (8) galvanized steel and aluminum construction double deflection grilles made specifically for spiral duct applications. These grilles will allow air distribution horizontally, vertically or a combination of the two. A supply duct will be installed from the main spiral over to and within the vestibule area.
- *CES, Inc.* will provide all labor and material to fabricate and install a 16x10 transfer duct (box) equipped with fire damper to the rear wall of the space.

After your electrical contractor has completed the installation of all required power wiring (Min. Circuit Amps 25.7), *CES, Inc.* will provide all labor to perform a complete start up of the new rooftop unit and check for proper operations of system. All work has been quoted to be performed between the hours of 7:00 AM to 3:30 PM Monday through Friday.

Provide a full one (1) year parts and labor warranty and a manufacturer's extended four (4) year compressor warranty.

***CES Inc.* will provide complete the above mentioned Scope of Work as mentioned above for Twelve Thousand Three Hundred Twenty and 00/100th Dollars (\$12,320.00)**

PURCHASER'S ACCEPTANCE: _____ DATED: _____

ADD FOR ECONOMIZER.....\$1,062.00 ACCEPTANCE: _____

PLEASE NOTE:

OPTIONAL - IF BOTH SYSTEMS ARE DONE AT THE SAME TIME -
PLEASE DEDUCT A SAVINGS OF \$1,600.00 FROM TOTAL AMOUNT LISTED ABOVE

PURCHASER'S ACCEPTANCE: _____ DATED: _____

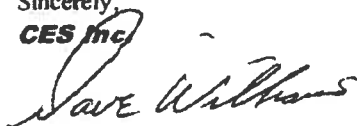
***CES Inc.* will not be providing the following:**

- Exhaust fan(s) and installation.
- Installation of smoke detectors and/or connection to the fire alarm system.
 - Local, state or federal permits, drawings and/or fees.
 - Power wiring of any kind.

All work described herein is subject to the ***CES Inc.*** terms and conditions of the attached proposal. Price and scope is valid for thirty (30) days from date of proposal. Thank you for the opportunity of quoting this installation. If you have any questions, or if I can be of any assistance to you, please feel free to contact me at your convenience.

Sincerely,

CES Inc.



Dave Williams
Sales Representative

TERMS AND CONDITIONS OF PROPOSAL

1. NO MODIFICATIONS

The contract arising by acceptance of your offer pursuant to this proposal shall not be amended, modified or rescinded except by written agreement signed by an authorized official of each party, expressly referring to this contract. The Purchaser understands that no sales person or other representative of the Seller has the authority to make any agreement, contract, warrant, term, promise, condition or understanding, express or implied, which is not expressed herein or in a written modification of this contract signed by authorized officials of each party.

2. REMEDIES OF SELLER

Prior to the installation of the equipment and materials to be furnished and sold pursuant to this contract, title to said equipment and materials shall remain with the Seller, and, in the case of non-payment. Seller shall be entitled to any and all remedies of an unpaid seller under the Illinois Uniform Commercial Code, including the right of the seller to repossess said equipment and materials with or without legal process. After any or all of said equipment and materials have been installed pursuant to this contract, then as to that part of said equipment and materials which have been installed, and the labor and services related thereto, the Seller shall have the right to place a mechanic's lien against the premises where said equipment and materials have been installed pursuant to the applicable statutes and law relating to mechanic's liens against the premises where said equipment and materials have been installed pursuant to the applicable statutes and law relating to mechanic's liens for the furnishing of labor and materials. Any payment due Seller under this contract is payable on receipt of Seller's invoice. A late payment charge of 1 1/4 % per month (annual percentage rate of 18%) shall be added to the unpaid past due balance after 30 days.

3. WARRANTIES

The Seller, unless equipment is sold without service, shall furnish and install, free of charge, such part or parts of the machinery and apparatus sold hereunder that may become defective in workmanship or material within one year from the date of delivery or installation. The Seller's obligation shall be merely to furnish and install duplicate parts as provided herein, and the Seller shall not be liable for defects arising from normal wear and tear, or breakage caused by carelessness or negligence in operations, nor is Seller responsible for any alterations that may be made in the machinery and equipment without its consent. THE FOREGOING WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, AND FITNESS FOR ANY PARTICULAR PURPOSE.

4. LIMITS OF LIABILITY

The seller shall in no event be held liable or accountable to the Purchaser and/or to any other party whatsoever for actual, incidental and/or consequential damages or losses due to, but not limited to, any one of the following: interruption in use of equipment, failure to maintain desired temperature or humidity levels, electrical power surge or loss, high or low voltage, inadequate power, blown or burned out main or branch fuses, open circuit breaker, lack of adequate natural gas or fuel supply or pressure, inadequate or excessive water supply or pressure, inadequate or excessive hot water or steam supply or pressure, water in oil, contamination of water supply or atmosphere, accident, freezing, flooding, lighting, storms, malicious mischief, willful damage, misuse, abuse, negligence, fire, explosion, theft, clogged filters, delays in installation and/or service, time or manner of service of any equipment, failure to meet completion dates, engineering and/or design defects, improper installation, operation of equipment beyond design conditions, labor disturbances, strikes, riot, civil commotion, lockouts, commercial delays, spoilage, loss of business, asbestos, rust or corrosion, the inability to procure materials and/or parts from the usual sources of supply, war conditions, Acts of God or for any contingencies that are unavoidable or beyond the control of the Seller. Seller is not responsible for conforming to any governmental codes, laws, and/or regulations. Seller shall not be required to identify, defect, encapsulate, or remove asbestos, or products or materials containing asbestos or similarly hazardous substances. Seller shall not be liable for any losses or damages due to inability of the building structure to properly support the equipment installed. It is expressly agreed that the seller assumes no liability for negligence or failure whatsoever. All labor is to be performed during Seller's regular working hours unless so specified otherwise in writing.

5. INSTALLATION AND COMPLETION

Unless specifically enumerated in proposal as Seller's responsibility, Purchaser is responsible for: providing access (and removing structures or objects which interfere with this access) to equipment installation location; for structural supports for all equipment supplied; for local permits and codes; for providing adequate utility source (gas, electric, steam, water) adjacent to equipment. Completion dates are estimates only. No contract will be made to complete on a specified date unless in writing, signed by the Corporate President or Secretary of the Seller.

6. INSURANCE

Purchaser agrees to insure said merchandise against the hazards of fire at Purchaser's sole cost and to be responsible in any event for any loss or damage to the said machinery and equipment by fire, theft or other casualty. Purchaser agrees to assign to the Seller upon request the proceeds of any insurance paid by reason of loss from any cause whatsoever to the merchandise described herein. Seller shall apply said proceeds to the balance due by the Purchaser under this contract.

7. ASSIGNMENT

No transfer, renewal, extension or assignment of this contract or any interest hereunder or loss, injury, or destruction of said property shall release the Purchaser from his obligation hereunder. Every assignee of the Seller and/or its assigns shall be entitled to all the rights and remedies of the Seller. The term "Seller" wherever used in this contract includes Seller's successors and assigns, unless otherwise defined.

8. ACCEPTANCE

Prior to written acceptance by Seller, the Seller shall have no responsibility for any work performed or financial obligations incurred by or on behalf of the Purchaser in anticipation of Seller's acceptance.

9. CLEAN AIR ACT

Not included under this agreement are any charges related to the recovery of Refrigerant, as required by the provisions of Section 608 of the U.S. Clean Air Act of 1990.



Mesa Electronics - Lori's Antiques

130- E. Saint Charles road
Lombard IL

Thank you for the opportunity to survey your building for the design & installation of heating & cooling system. May we offer & recommend the following:

Lori's Antiques

1.) Install Lennox roof top unit and exposed spiral duct work

Including the following

- Duct work - to Antiques & TV repair area
- Fresh air intake hood
- Commercial 7 day programmable thermostat
- Smoke detector system fire code compliance
- Roof curb adaptors
- Electrical disconnect

Warranties – The new rooftop units will be covered by the following warranties:

Heat Exchangers –	10Years
Compressors –	5 Years
Parts –	1 Year
Labor –	1 Year

All work is to be done in a professional workmanship like manner and includes all labor and materials to complete the job in such a manner.

Please note...

- Any necessary permits and fee's by others...
- Electric to roof top unit by others - 208/230 3phase
- Gas pipe to roof top unit by others
- All roofing work including curb installation by others

Payment

- Deposit 1/3 on acceptance
- Deposit 1/3 delivery of equipment
- Balance due upon completion

Total Installed Price for system - \$ 22,687.00

Proposal Provided By --Mitch Zych price good though 12/31/2014

Accepted By _____

The "NEW"
Air Conditioning &
Heating Company
295 Carlton Drive
Carol Stream, Illinois 60188
630-351-HEAT - 630-351-COOL
1-630-AWESOME



S I N C E 1 9 8 9

Air Conditioning & Heating Corp.

500 E. Northwest Highway • Palatine, Illinois 60074
Telephone (847) 359-4500 • Fax (847) 359-4656 • www.alliedairheat.com

Proposal Submitted to Mesa Electronics Phone 630-443-6683 Date November 11, 2014

Street 130 E. Saint Charles

City, State, and Zip Code Lombard, IL 60148 Job location Lori's Antiques

Furnish and completely install the following Carrier high efficiency equipment.

Equipment	Parts/ Labor	Heat Exchanger/Compressor
Carrier 58STA70116 80% Furnace (115-1-60)	5-yr	20-yr
Carrier 24ABB336A003 13seer 3 ton (230-1-60)	5-yr	5-yr
Carrier Evap coil	5-yr	
Greenheck GB-101 exhaust fan (roof mounted)	1-yr	

The installation of the equipment listed above includes the following:

1. Install new supply and return duct work for new HVAC system.
2. Install furnace above existing bathroom.
3. Install 1 new exhaust fan for existing bathroom.
4. Run new flue piping to existing Bvent.
5. Removal/disposal of equipment and debris.
6. Install new programmable thermostats for HVAC equipment.
7. Start up units and check operation.

Total Job Cost **\$12,850.00**

Included with equipment above are the following: Crane costs, material, taxes, clean up, labor, and final startup.

Allied warranties the installation, for 1-year parts and labor except as noted above. Air conditioning warranty begins on date of startup.

Permits obtained by Allied and associated costs will be added to the final bill.

Any work requiring carpentry, painting, certified duct balancing, electrical service panel modifications, additional line voltage power circuits, equipment screening, or structural reinforcement of the building are not included.

Payment to be made as follows: 1/3 due at acceptance of proposal, 1/3 due at completion of rough, balance net 30 days after completion.

Authorized Signature  this contract may be withdrawn if not accepted in 30 days.

Acceptance of Proposal All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specification involving Extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond our Control. Owner to carry fire, tornado, and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Signature _____ Date _____

ALLIED

S I N C E 1 9 6 9

Air Conditioning & Heating Corp.

500 E. Northwest Highway • Palatine, Illinois 60074
Telephone (847) 359-4500 • Fax (847) 359-4656 • www.alliedairheat.com

Proposal Submitted to Mesa Electronics Phone 630-443-6683 Date November 11, 2014

Street 130 E. Saint Charles

City, State, and Zip Code Lombard, IL 60148 Job location Mesa Video

Furnish and completely install the following Carrier high efficiency equipment.

Equipment	Parts/ Labor	Heat Exchanger/Compressor
Carrier 48ES-A2406030 (230-1-60)	1-yr	10-yr 5-yr

The installation of the equipment listed above includes the following:

1. Install new supply and return duct work for new HVAC system.
2. Unit will be installed on roof, on roof curb.
3. Removal/disposal of equipment and debris.
4. Install new programmable thermostats for HVAC equipment.
5. Start up unit and check operation.

Total Job Cost **\$11,550.00**

Included with equipment above are the following: Crane costs, material taxes, clean up, labor, and final startup.

Allied warrants the installation, for 1-year parts and labor except as noted above. Air conditioning warranty begins on date of startup.

Permits obtained by Allied and associated costs will be added to the final bill.

Any work requiring carpentry, painting, certified duct balancing, electrical service panel modifications, additional line voltage power circuits, equipment screening, or structural reinforcement of the building are not included.

Payment to be made as follows: 1/3 due at acceptance of proposal, 1/3 due at completion of rough, balance net 30 days after completion.

Authorized Signature  this contract may be withdrawn if not accepted in 30 days.

Acceptance of Proposal All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specification involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond our control. Owner to carry fire, tornado, and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Signature _____ Date _____



November 7, 2014

Mesa Electronics
411 S 2nd St
St Charles, IL 60714

Attn: Andrew Howell
Phone: (630) 715-7854
Fax: (630) 443-6986
Email:

ahowell@mesaelectronics.com

Re: Lori's Antiques
131 E St. Charles Rd
Lombard, IL

Per customer engineering, direction and layout, Litgen Concrete Cutting & Coring Company will provide the manpower and equipment necessary to perform the following:

1-66'x8" wide trench in existing concrete slab

- Slab thickness to be 6" or less
- Litgen to remove and dispose of debris offsite
- Litgen to provide power
- Litgen to make return trip to dowell and re-pour concrete after completion of electrical work

At A Cost Of: \$2,490.00

Option A:

Litgen to scan prior to saw cutting

At A Cost Of: \$700.00

Prices based upon the following:

- All work ready at once and laid out in advance by others
- No delay or premium time figured into this quotation
- Protection of openings created by Litgen is the responsibility of Mesa Electronics
- Litgen is not responsible for what is in slab
- Our normal insurance is provided per the attached sample certificate
- Payment terms - Net 20 days; no retentions
- Litgen's standard CONDITIONS OF BID-PROPOSAL are a part of this proposal
- Litgen's standard CONDITIONS OF SCAN-PROPOSAL are a part of this proposal

Thank you for the opportunity to bid on this project

Michael F. Maude Jr.
Litgen Concrete Cutting & Coring Co.

Enclosures: Bid Conditions

Insurance Certificate & Scan Addendum

CONDITIONS OF BID-PROPOSAL

Unless specifically set forth otherwise in Litgen's quote, the following shall control and govern Litgen's performance of any work under this quote. These conditions will be considered to be a part of any contract or purchase order issued to Litgen.

1. Litgen is not responsible for determining the proper layout for concrete cutting/coring work. Such layout (e.g., the decision as to the placement, size depth and configuration) shall be determined by and be the responsibility of a Customer's representative. Litgen is not responsible for reviewing the project drawings or specifications and shall not be liable for any loss or damage resulting from its proper performance of work in accordance with the layout determined by the Customer's representative.

2. Litgen is not responsible for barricading or otherwise safeguarding or protecting any openings which may be created by its employees. Customer shall at all times be responsible for ensuring that any openings created by Litgen in its performance of work are barricaded or otherwise protected in such a manner so as to prevent the occurrence of any accidental injury to any person.

3. Any agreement by Litgen to hold harmless or indemnify the Customer, Owner, or Others shall apply only to loss or damage resulting from the negligent, willful or accidental acts or omissions of Litgen's own agents or employees. Litgen shall not be required to indemnify or hold harmless the Customer, Owner or Others for loss or damage resulting from the negligent, willful or accidental acts or omission of employees or agents of any other person or company, including the Customer, Owner or Others.

4. If not already required by any issued contract or purchase order, Customer shall be obligated to hold harmless/indemnify Litgen for loss or damage resulting from the negligent, willful or accidental acts or omissions of Customer's own agents or employees.

5. Any insurance coverage provided by Litgen to other entities shall only insure against loss or damage resulting from the negligent, willful or accidental acts or omissions of employees or agents of Litgen. Litgen shall not be required to insure against loss or damage resulting from the negligent, willful or accidental acts or omissions of employees or agents of any other person or company, including the Customer, Owner or Others. Litgen's insurance shall not be required to include a Waiver of Subrogation endorsement in favor of any other person or company including the Customer, Owner or Others. The extent of insurance (scope, amount, coverage, or insured parties) shall be limited to the lesser of: (a) the insurance requirements set forth in the contract or purchase order, or (b) the limits of the insurance set forth in the Certificate of Insurance provided to the Customer by Litgen.

6. There shall be no retention on Litgen's work and payment shall not be contingent upon Customer receiving payment from any other. Payment shall be due within 20 days of the date of invoicing, with Litgen to provide final waivers of lien if requested at the time of such payment.

7. By entering any contract or purchase order, Litgen does not agree to be bound to any labor agreement or agreement for the settlement of jurisdictional or other labor disputes to which it was not previously bound by reason of a separate collective bargaining agreement with a labor union.

8. If provision of any issued contract or purchase order is in conflict with the provisions of a valid collective bargaining agreement between Litgen and a labor union representing Litgen employees, the provisions of the collective bargaining agreement will govern.

9. Unless otherwise specified in Litgen's bid/proposal, Litgen shall not be responsible for cleanup and removal of debris or waste in connection with its performance of concrete cutting/coring work.

10. Any contract between the Customer and Others is not to be considered part of or incorporated by references into any contract or purchase order with Litgen. Litgen shall not be bound to or required to comply with any terms of a contract between the Customer and Others unless those terms are specifically reviewed by and agreed to in writing by Litgen.

11. Unless otherwise agreed to in writing by Litgen, the provisions set forth herein shall control over any conflicting provisions contained in any purchase order or contract documents.

12. Litgen's commencement of work on the job prior to its receipt of any contract or purchase order from the Customer shall not be deemed an acceptance by Litgen of any contract terms which vary from the terms of Litgen's bid/proposal or from the terms of this document.

13. Should Customer require Litgen to agree to additional terms prior to commencing work on the job which vary from the terms set forth herein, Litgen shall submit a new bid/proposal at a new price based on its proposed compliance with those additional terms.

Accepted:

By: _____ **Date:** _____



CERTIFICATE OF LIABILITY INSURANCE

Page 1 of 1

DATE (MM/DD/YYYY)
10/02/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Willis of Illinois, Inc. c/o 26 Century Blvd. P. O. Box 305191 Nashville, TN 37230-5191	CONTACT NAME: _____ PHONE (AC NO. EXT): 877-945-7378 FAX (AC NO.): 888-467-2378 E-MAIL ADDRESS: certificates@willis.com INSURER(S) AFFORDING COVERAGE: _____ NAIC #: 14184-001
INSURED Litgan Concrete Cutting & Coring Co. 1020 Marge Road Elk Grove Village, IL 60007	INSURER B: _____ INSURER C: _____ INSURER D: _____ INSURER E: _____ INSURER F: _____

COVERAGES


CERTIFICATE NUMBER: 22222126

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADD'L INSUR	SUBR NO.	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC			K46221	10/1/2014	10/1/2015	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			K46221	10/1/2014	10/1/2015	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ _____ BODILY INJURY (Per accident) \$ _____ PROPERTY DAMAGE (Per accident) \$ _____
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			K46221	10/1/2014	10/1/2015	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input checked="" type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below			K46221	10/1/2014	10/1/2015	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach Acord 101, Additional Remarks Schedule, if more space is required) Illinois							

CERTIFICATE HOLDER**CANCELLATION**

SAMPLE , IL	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
-----------------------	--

**510 W. Higgins rd.
Park Ridge, IL 60068
(847) 698-5080 / Fax (847) 698-5082
www.core-vette.com**

Contractors name:

Lori Mesa Antiques and Fine Jewelry

Quoted to:

Phone Number:

Andrew Howell

Date:

11/10/14

Project Address:

131 E. Saint Charles Rd
Lombard, IL 60148

[illegible]

Equipment/Job Description:

**Saw cut 66'x8" wide trench 6" thick concrete
Remove concrete to dumpster
\$990.00**

Re-pour trench (separate trip)
\$1,575.00

**If GPR is to be performed it will be done @
\$500 (minimum charge)**

If Core-vette is to provide dumpster for concrete removal
It will be an extra @ \$400.00

Accepted by: _____

Prices subject to change of conditions vary from this information. Core-vette Concrete Coring Inc

assumes no responsibility for concealed pipes, conduits or layout. **TERMS, NET 30 days.**

Cutting the Industry out of the Stone Age®



2416 E.Oakton Arlington Heights, IL 60005
Phone: (773) 775-1111 Fax: (773) 794-9999
www.cobraconcrete.com

ESTIMATE # 99410

DATE: 11/10/2014
SALESMAN: John Krpan
PREPARED FOR: Andrew Howell

CUSTOMER:

Mesa Electronics
411 2nd St
St.Charles IL

Phone: 630-443-6683

Fax: 630-443-6986

JOB ADDRESS:

Lombard
IL

DESCRIPTION

QUANTITY

TOTAL

Cobra to perform the following scope of work:

~~Option 1 (Mesa AV)~~

Saw cut and remove to dumpster 22' x 18" x up to 6" concrete slab	1.00	\$1,030.00
50' x 8" x up to 6" concrete slab		

Dumpster	1.00	\$350.00
----------	------	----------

Patch back above concrete	1.00	\$1,250.00
---------------------------	------	------------

~~-3000psi concrete~~

~~-5mil vapor barrier~~

~~-Dowels alternate every 18"~~

Option 2 (Lori Mesa Antiques)

Saw cut and remove to dumpster 66' x 8" x up to 6" concrete slab	1.00	\$930.00
---	------	----------

Dumpster	1.00	\$350.00
----------	------	----------

Patch back above concrete	1.00	\$1,050.00
---------------------------	------	------------

-3000psi concrete

-5mil vapor barrier

-Dowels alternate every 18"

The following terms and conditions are related specifically to this job site:

1. All protection & final clean up by others
2. Downtime not figured in above proposal. Any downtime will be charged at \$105 per hour per man
3. Electric saw & generator to be used
4. Layout to be done in advance by others
5. Over cuts allowed
6. Wide open work area with no obstructions
7. Work to be performed in up to 2 continuous mobilizations. Additional mobilizations will result in a \$250 charge each
8. Work to be performed in regular time

Cutting the Industry out of the Stone Age®



Concrete Cutting Services.

2416 E.Oakton Arlington Heights, IL 60005

Phone: (773) 775-1111 Fax: (773) 794-9999

www.cobraconcrete.com

ESTIMATE # 99410

DATE: 11/10/2014

SALESMAN: John Krpan

PREPARED FOR: Andrew Howell

This proposal is based on the following general terms and conditions:

- Work to be performed during the hours of 7:00am to 3:30pm, Monday through Friday, excluding all union holidays.
- Layout and adjustments to be completed by others prior to Cobra crews arriving on site each day, including but not limited to drilling pilot holes, permanent layout must be on all floor and wall openings. Any layout assistance will be charged at our delay time rate of \$105.00 per man hour. Cobra not responsible for any layout errors.
- Cobra employees all union field technicians. We currently are signatory with the Laborers, Plumbers, Electricians, Sprinkler Fitters and Operators unions in various locals. If you or your job requires a union specific field technician, Cobra must be notified before this estimate is issued so that it is priced accordingly.
- All openings, holes and trenches are to be covered, secured or filled immediately by others. Cobra will not be responsible for any liabilities arising from injuries resulting from uncovered areas.
- Downtime caused by anyone other than Cobra Concrete Cutting Services Co. or its affiliates will be billed at \$105.00 per man hour.
- Any breaking of concrete will be billed at \$130.00 per hour per man, unless already included in writing in this proposal.
- Any protection and final cleanup is the responsibility of others. This quote does not include any power washing.
- Unless it is established that excessive reinforcing steel is in the concrete to be cut, it will be assumed that the reinforcing is typical for that type of structure.
- Cobra Concrete Cutting Services Co. and all of its affiliates are not liable under any circumstances for any conduits, pipes or other utilities that are cut or damaged within, below or adjacent to the concrete being cut.
- Above pricing is based on current insurance coverage. Any additional coverage, additional insured, exclusions, waivers or material changes may result in additional charges. These charges will be added to above pricing when billed unless Cobra was notified in writing of these conditions before work commenced.
- This estimate already reflects discounts for OCIP and CCIP projects and will be billed as such.
- If certified payroll is required for this job, Cobra must be notified in writing prior to accepting this proposal. If notified after completion, additional administrative charges will apply.
- Customer is responsible for all coordination with JULIE and DIGGER including but not limited to getting permits, dig numbers and scheduling after all items are cleared. The customer is solely responsible for any liability that arises if anything is cut or damaged by Cobra Concrete Cutting Services Co.
- Access to work areas for our technicians, equipment and vehicles will be unlimited unless agreed upon in writing on this quote.
- Parking charges are not included in the above pricing unless expressly identified in body of this estimate.
- Water source available for unlimited use near each work area.
- Power with a minimum of 110 volts with 20 amps for use concurrently with 2 pieces of equipment is available, prior to arriving on site.
- Changes affecting the scope of work or the equipment needed to perform the job may result in additional charges. We will assume that men in the field will be authorized to approve these changes unless we are notified otherwise in writing. A signed field ticket will bind the customer to all additional charges authorized by their job site representative. If no job site representative is onsite, verbal authorization to do additional work will be accepted and will be binding even without a signed ticket.
- In the event payment is not made as agreed upon. All costs including but not limited to legal and interest expenses related to the collection of monies related to this job will be the sole responsibility of the customer. Letters of Intent to Lien will be mailed on or about the 75th day from the last date of substantial completion and mechanics Liens will be filed by the 120th day.

By signing below, I certify that I accept the above proposal for this page and all related pages including but not limited to price, quantities and terms and conditions and that I am an authorized decision maker of my organization.

Signature

Print Name

Date

Cutting the Industry out of the Stone Age®



2416 E.Oakton Arlington Heights, IL 60005
Phone: (773) 775-1111 Fax: (773) 794-9999
www.cobraconcrete.com

ESTIMATE # 99410

DATE: 11/10/2014

SALESMAN: John Krpan

PREPARED FOR: Andrew Howell

Above prices are subject to change if there are job condition changes or if not accepted within 30 days from this estimate.

**APPLE CONCRETE CORING CO INC**

1111 S. Finley Rd.
Lombard, IL 60148

Phone # 630-350-1213 applecoring@comcast.net
Fax # 630-350-1244

QUOTE

Date	Estimate #
11/10/14	1086

Name / Address
Mesa Electronics 411 S. 2nd St. St. Charles, IL 60174

Job Location
Lori Mesa Antiques and Fine Jewelry 131 E. St. Charles Rd. Lombard, IL

P.O./Job #

Description	Total
Sawcut 66' long X 8" wide X up to 6" thick only trench (Electrician's trench)	3,425.00
Price based on the following: -electric saw and generator - Mesa to provide space to stage generator trailer in rear of building in lot -straight time -all work ready for one trip and laid out in advance by customer -no special protection -removal of concrete slabs by Apple to dumpster on site - Mesa to provide space to stage dumpster in rear of building in lot -not responsible for utilities in floor -water supplied on site -slurry to remain on site -Apple to provide patching of trench -no digging included in this price -pricing is based on our current insurance coverage (any additional coverage requirements may result in additional charges)	
Total	\$3,425.00

CeilingGuys^{INC.}

"Work you can look up to"

(Phone): 773-354-7187 (Fax): 773-295-5455 (Email): Ceilingguys1@gmail.com (Web): www.theceilingguys.net

Proposal 2 ("Dune"-2'x2'-square lay in tile)

Customer/Project: Lori's Antiques

131 E. Saint Charles Road

Lombard, IL 60148

Contact: Emma Olson 630-443-6683

Date: 11/05/2014

Description

- 1) Installation of 15/16" ceiling grid system.
- 2) Installation of 2'x2' acoustical ceiling tiles.

Labor described to be performed in the following areas/rooms: Commercial space.

Approximate footage for Project: 700 Square feet

Installation is to be performed utilizing the following materials per specification.

Materials

15/16" grid:

Armstrong #7300 Main runner-15/16"-White (16 pieces)

Armstrong # XL7342 4' Tee-15/16"-White (100 pieces)

Armstrong #XL7328 2' Tee-15/16"-White (100 pieces)

Armstrong #7809 Wall molding-15/16"-White (17 pieces)

Hanger wire

Fasteners: rivets, staples, screws.....Grid Total.....\$582.75

Armstrong #1772-"Dune"-2'x2'-Square lay in-White (192 pieces).....Tile Total.....\$844.80

Material Sub Total.....\$1,427.55
Taxes.....\$121.34

Material Total.....\$1,548.89
Delivery.....\$87.50

Material & Delivery Total.....\$1,636.39

Labor & Installation.....\$1,500

Grand Total.....\$3,136.39

Acceptance of Proposal

**Any alterations or changes from the above proposal involving extra costs will be executed above written authorization and will be calculated as extra charges over and above the estimated proposal.*

**Payment terms are net 30 days after completion of project. The above customer and the undersigned will be held responsible for any past due balances. Past due balances are subject to a service charge of 1.5% per month, which corresponds to an Annual Percentage Rate of 18% along with any and all additional costs, charges and expenses, including court costs and reasonable attorney's fees, incurred by Ceiling Guys, Inc. in the collection of any balance due.*

- Note:**
- *Proposal does not include electrical labor or electrical materials.*
 - *Proposal does not include HVAC labor or HVAC materials.*
 - * Proposal does not include any extra hanger wire support for other trades.*
 - *20% restocking fee on materials returned.*
 - *Down payment required.*
 - *Ceiling Guys will leave working areas in broom clean condition.*

Acceptance of Proposal: (Print) _____

(Sign) _____

Date: _____

Proposal 2 ("Dune"-2'x2'-square lay in tile)

Customer/Project: Lori's Antiques
131 E. Saint Charles Road
Lombard, IL 60148
Contact: Emma Olson 630-443-6683

Date: 11/05/2014

(PAGE 2 of 2)



A Cut Above Construction Services LLC.

"A Cut Above The Rest"

4302 WARREN / HILLSIDE IL 60162

August 21, 2014

TO: MESA ELECTRONICS
130 EAST ST. CHARLES ROAD
LOMBARD IL 60148

RE: VARIOUS

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
	LORI'S ANTIQUES: FRAMING: 20GA. 3 5/8" METAL STUDS FRAMED PER SCOPE PROVIDED DRYWALL: 5/8" DRYWALL APPLIED OVER METAL STUDS, MUD & TAPE TO A PAINT READY FINISH PAINT: PRIMED & (1) COAT OF A HIGH QUALITY PAINT \$7,200.00 CEILING: ARMSTRONG 15/16" GRID & A 2X2 RECESSED TILE \$2,250.00		
	MESA VIDEO: FRAMING: 20GA. 3 5/8" METAL STUDS FRAMED PER SCOPE PROVIDED DRYWALL: 5/8" DRYWALL APPLIED OVER METAL STUDS, MUD & TAPE TO A PAINT READY FINISH PAINT: PRIMED & (1) COAT OF A HIGH QUALITY PAINT DOORS: INSTALL ALL DOORS PER PRINT (OWNER SUPPLIED) \$6,800.00 CEILING: ARMSTRONG 15/16" GRID & A 2X2 RECESSED TILE \$1,950.00		
	TELEVISION REPAIR: FRAMING: 20GA. 3 5/8" METAL STUDS FRAMED PER SCOPE PROVIDED DRYWALL: 5/8" DRYWALL APPLIED OVER METAL STUDS, MUD & TAPE TO A PAINT READY FINISH PAINT: PRIMED & (1) COAT OF A HIGH QUALITY PAINT DOORS: INSTALL ALL DOORS PER PRINT (OWNER SUPPLIED) \$7,100.00 CEILING: ARMSTRONG 15/16" GRID & A 2X2 RECESSED TILE \$2,025.00		
TOTAL			\$27,325.00

Accepted by: _____ Date: _____

TERMS AND CONDITIONS: Upon agreement, sign and return one copy with the above specified deposit amount. Prices are good for 30 days. Upon completion, remaining balance is due. All agreements are contingent upon weather and delays beyond our control. Liens will be placed at 45 days and all attorney fees will be added with interest at 1 1/2% per month (18% annum) for all past due accounts.

F and M Construction Services Inc.

628 Penn Blvd
Lindenhurst, IL 60046
(847) 302-6046
(847) 265 8081 fax
www.fandmconstructionservices.com

PROPOSAL

To: MESA ELECTRONICS
130 E St. Charles Rd.
Lombard, IL 60173
Andrew H.

No. 2932
Date: 11 / 11 / 2014
Phone: 630-715-7894
E mail: ahowell@mesaelectronics.com

We hereby propose to perform the labor and supply the material for the completion of a new acoustical ceiling:

JEWELRY STORE: \$ 3,900.00

Purchase and install a 2' x 2' acoustical ceiling including grid, wire and tile.
\$ 2.00 per sq foot allowance for ceiling tiles.

MESA ELECTRONICS: \$ 5,530.00

Purchase and install a 2' x 2' acoustical ceiling including grid, wire and tile.
\$ 2.00 per sq ft allowance for ceiling tiles.

EXCLUSIONS:

Permits and drawings.
Anything unforeseen.
Anything the village may require that is not noted above.
Work on Saturdays or Sundays.

Workers Compensation, Liability and Umbrella coverage provided by Country Financial Mutual.

Total Cost for Above Work: \$ 9,430.00

NINE THOUSAND FOUR HUNDRED THIRTY DOLLARS

Payment Schedule: Half down, balance upon completion.

Authorized Signature Bill Franzese This proposal may be withdrawn in 60 days if not accepted.

Acceptance of Proposal: The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature _____ Date: _____ Signature _____ Date: _____

ESTIMATE JE000424-001
GREAT WESTERN FLOORING CO
 1051 FRONTENAC ROAD
 NAPERVILLE, IL 60563
 (630) 238-2200 / (630) 238-0357

ESTIMATE Date 12/17/14

JE000424-001

CLIENT	PROJECT
LORI'S ANTIQUES 131 E ST CHARLES RD LOMBARD, IL	LORI'S ANTIQUES REVISED 131 E ST CHARLES RD LOMBARD, IL

TELE #1	JOB #	Salesperson 1	User Header Label 1
		RANDY MUELLER	
Job Phone	MODEL	Salesperson 2	User Header Label 2
	REVISED		

Area	Style/Item	Color/Desc	Total
CERAMIC TILE	RIVERGRASS 12X24 FLOOR TILE	CANADIAN RYE	3,886.75
CERAMIC TILE	NEW CONSTR. - INSTALL TILE FLOORS (LARGE FORMAT W/ TIGHT JOINT)		6,394.50
CERAMIC TILE	MAPEI ULTRAFLEX II 50 LB WHITE	WHITE	294.24
CERAMIC TILE	POWER GROUT 25 LB	TBD	507.15
CERAMIC TILE Sub Total:			11,082.64
RESTROOM	RIVERGRASS 12X24 FLOOR TILE	CANADIAN RYE	1,257.48
RESTROOM	NEW CONSTR. - INSTALL TILE FLOORS (LARGE FORMAT W/ TIGHT JOINT)		2,009.70
RESTROOM	MAPEI ULTRAFLEX II 50 LB WHITE	WHITE	98.08
RESTROOM	POWER GROUT 25 LB	TBD	217.35
RESTROOM	REMOVE & RESET TOILET		120.00
RESTROOM	REMOVE & RESET SINK		120.00
RESTROOM	DEMO		472.80
RESTROOM	GREENBOARD 4X8X1/2	4 X 8 SHEET	150.88
RESTROOM	GREENBOARD INSTALL		472.80
RESTROOM	AQUADEFENSE - LABOR ONLY		53.85

ESTIMATE JE000424-001
GREAT WESTERN FLOORING CO
 1051 FRONTENAC ROAD
 NAPERVILLE, IL 60563
 (630) 236-2200 / (630) 236-0357

ESTIMATE Date 12/17/14

JE000424-001

CLIENT		PROJECT	
LORI'S ANTIQUES 131 E ST CHARLES RD LOMBARD, IL		LORI'S ANTIQUES REVISED 131 E ST CHARLES RD LOMBARD, IL	
TELE #1	JOB #	Salesperson 1	User Header Label 1
		RANDY MUELLER	
Job Phone	MODEL	Salesperson 2	User Header Label 2
	REVISED		

Area	Style/Item	Color/Desc	Total
RESTROOM	MAPEI AQUADEFENSE 1 GALLON	AQUADEFENSE	74.11
RESTROOM Sub Total:			5,047.05

EXCLUDES ANY FLOOR PREP WORK. ASSUME CONCRETE FLOOR IS SMOOTH, CLEAN AND WITHOUT DEFECTS.
 FLOOR PREP COST CAN BE DETERMINED AFTER SITE INSPECTION.
 ALL WORK TO BE PERFORMED DURING NORMAL WORKING HOURS
 AN ADDITIONAL 250 SF OF TILE IS INCLUDED
 RESTROOM QUOTE IS BUDGET COST. FIRM COST TO BE DETERMINED AFTER SITE INSPECTION

	JE000424-001
Material	6,486.04
Inst Service	9,643.65
Misc Charges	0.00
Sales Tax	0.00
Misc Tax	0.00



CARLSONS FLOORS
728 W. STATE STREET
GENEVA, IL 60134
Telephone: 630-232-4964 Fax: 630-232-4350

Page 1

ES405378

QUOTE

Sold To		Ship To	
MESA ELECTRONICS 130 E SAINT CHARLES ROAD LOMBARD, IL 60148		MESA LORI'S ANTIQUES & FINE JEWELRY 131 E SAINT CHARLES ROAD LOMBARD, IL 60148	
Quote Date	Tele #1	PO Number	Quote Number
12/23/14	630-529-0760	MESA'S LORI'S ANTIQUES	ES405378

PROJECT: MESA ELECTRONICS - MESA LORI'S ANTIQUES & FINE JEWELRY
FLOORS: BELLAVITA TILE/ RIVERGRASS/ CANADIAN RYE 12X24
WALLS: \$ 5.00 SF MATERIAL ALLOWANCE (13X13 SIZE & LESS)

FLOOR MATERIAL	\$ 4,255.00
FLOOR TILE LABOR	\$ 4,255.00
WALL MATERIAL BUDGET	\$ 925.00
WALL TILE LABOR BUDGET	\$ 1,480.00
CARPET TAKE UP/DISPOSAL	\$ 450.00
RESTROOM PREP/DEMO	\$ 350.00
NEW CONCRETE BOARD/INSTALL	\$ 890.00
FLOOR PREP BUDGET	\$ 2,200.00
PROJECT BUDGET TOTAL	\$ 14,805.00

PROJECT SCOPE:

- PLEASE NOTE THIS IS BUDGET PRICING ONLY. ALL PRICING IS SUBJECT TO CARLSON'S FIELD MEASURE/SITE VISIT, & FINAL FINISH SELECTIONS.
- ANY TIME &/OR MATERIALS NEEDED OUTSIDE OF PROJECT SCOPE WILL BE ADDITIONAL.

THANK YOU FOR CONSIDERING CARLSON'S FOR THIS PROJECT! - ELYSE NELSON

12/23/14

12:24PM

Sales Representative(s):
ELYSE NELSON

PRICING GOOD FOR THIRTY (30) DAYS. ANY MATERIAL OR SERVICES NOT LISTED IN THIS PROPOSAL WILL BE AN EXTRA CHARGE. OUR STANDARD LABOR RATE IS \$75.00 PER MAN HR. THIS QUOTE DOES NOT REFLECT PREV. WAGE

QUOTE TOTAL: \$14,805.00

COMMERCIAL CARPET & FLOOR COVERING, INC.
1021 N. Lombard Road
Lombard, IL. 60148
630.543.1500, fax 630.543.1501

Proposal

Wednesday, December 17, 2014

Mesa Electronics, Inc.
411 South 2nd Street
St. Charles, IL. 60174
Attn: Brian Houdek

Dear Mr. Houdek,

Re: Ceramic, and vinyl base installation. Location- 30 E. St. Charles Road, Lombard, IL. 60148. Base proposal # 1 (using materials as specified)

Furnish & install River-grass ceramic (color: to be determined), wall tile (color: to be determined), 4 inch vinyl cove base (color: to be determined) by Roppee, labor, and adhesive(s).

Antique Shop		Unit Price	Total Price
Furnish ceramic	919 sq ft	\$3.51	\$3,225.69
Install ceramic	919 sq ft	\$4.75	\$4,365.25
Furnish wall tile	170 sq ft	\$4.51	\$766.70
Install wall tile	170 sq ft	\$5.00	\$850.00
Furnish & install vinyl base	180 LF	\$1.90	\$342.00
Floor prep	1 each	\$240.00	\$240.00
Deep Fill	1 each	\$4,600.00	\$4,600.00
		Subtotal	\$14,389.64
		Total	\$14,389.64

Notes

NOTE: Floor preparation (patching / smoothing of concrete substrate flooring). If required would be charged at an additional rate of \$87.00 per man hour and \$28.00 per bag of floor patch.

NOTE: Delivery of material is based upon manufacture production

NOTE: Tax & Freight to be billed upon invoicing.

TERMS: A 50% deposit is required at the time order is placed, with the balance due upon completion of installation.

We will complete the work in a timely and professional manner and are fully insured. We thank you for the opportunity to submit this proposal and look forward to providing you with quality workmanship. If you have any questions, please call us at (630) 543.1500.

Sincerely,

*Jason L. Husslein
Commercial Carpet & Floor Covering, Inc.*

ACCEPTED BY

DATE

**KELSO-BURNETT
Co.**



5200 NEWPORT DRIVE • ROLLING MEADOWS, ILLINOIS 60008 • (847) 483-3849 • FAX (847) 483-3922

November 11, 2014

Mr. Henry Mesa
Mesa Electronics

RE: Interior Buildouts – Lori's Antiques and AV Room

Henry,

We are pleased to submit our budget proposal for the electrical work on the above referenced project. Our proposal is based on your scope sheets and drawing provided on 11/7/2014.

Lori Mesa Antiques and Fine Jewelry	\$ 32,000
Mesa AV	\$ 35,000

Scope Lori Antiques:

- Install dimmers for lights (6)
- Install ceiling fans (3) – \$ 200/e allowance
- Install track lights – 4ft track w/ 3 heads (3) - \$ 400/e allowance
- Install overhead lights (4) - \$ 200/e allowance
- Install fluorescent lights (4) - \$ 200/e allowance
- Install ceiling outlets (6)
- Install duplex (13)
- Install floor box outlets (9) – sawcutting and patching by others
- Install exits (3)
- Install can lights in vestibule (4) - \$ 200/e allowance
- Install battery lights (4)
- Data stubs (5)
- Drawings – circuit drawings and layout with architectural – engineered stamped drawings or permit drawings are not included

Scope Mesa AV:

- 100A Panel – assume feeder is less than 200feet away
- Install dimmers for lights (6)
- Install fluorescent lights (14) - \$ 200/e allowance
- Install floor box outlets (9) – sawcutting and patching by others

- Install duplex (24)
- Install exits (3)
- Install battery lights (4)
- Data stubs (19)
- Drawings – circuit drawings and layout with architectural – engineered stamped drawings or permit drawings are not included

Qualifications and clarifications to the above pricing are as follows:

1. Our proposal does not include costs for permits, stamped drawings or bonds.
2. All labor is to take place during straight time hours
3. Sawcutting and patching by others
4. Fire alarm and low voltage cabling by others.
5. Fire alarm conduit, drawings, devices, backboxes have not been included at this time. More information is needed to price. If needed add \$ 4000 allowance for each space – includes fire alarm drawings and permit – 1- pull station, 1 smoke detector, 1 audio visual – open cable.

Thank you for the opportunity to furnish a proposal for this project. If you have any questions or require additional information please contact me.

Sincerely,

William Martin Jr.
Division Manager



High-Tech Wiring for an Automated World

November 12, 2014

Mesa Electronics, Inc.
411 South 2nd Street
St. Charles, IL 60174

Reference: **Mesa AV**
131 E. Saint Charles Road
Lombard, IL 60148

Lori Mesa Antiques and Fine Jewelry
131 E. Saint Charles Road
Lombard, IL 60148

Gentlemen:

We have reviewed the Scope of Work narrative for the electrical design intent as indicated on documents received 11/7/2014, for the subject projects and based on our interpretation and knowledge we wish to provide a budget to furnish and install the electrical work per the above referenced documents for the sum of:

- Electrical Scope..... \$ 40,000.00
Mesa AV
131 E. Saint Charles Road
Lombard, IL 60148
- Electrical Scope..... \$ 39,000.00
Lori Mesa Antiques and Fine Jewelry
131 E. Saint Charles Road
Lombard, IL 60148

We have not included the following:

1. ComEd Utility Charges.
2. Overtime.
3. Payment or Performance Bond.
4. Any Telecom system devices, wiring, or terminations.
5. Any Fire Alarm system devices, wiring, or terminations.
6. Any cost for electric energy consumption.
7. Any cutting or patching.

If you have any questions do not hesitate to call.

Sincerely:
GURTZ ELECTRIC COMPANY

Chris Bogdanowicz
Project Estimator

.....

909 S. Stewart Ave.
Lombard, IL 60148
630-627-5852

Les Electric, Inc.

Proposal

November 11, 2014

Job Location:

Lori Mesa Antiques and Fine Jewelry
131 E. St. Charles Rd
Lombard, IL 60148
Phone: 630-449-6683
E-mail: eolson@mesaelectronics.com

Les electric will do following electrical work such as:

All power to go to the panel in room directly behind Lori's Antiques

-6 dimmer wall switches located in back of the store by door

-2 dimmer wall switches located in vestibule this will turn on vestibule light and fluorescent lights

-17 ceiling lights as follows all on dimers except fluorescent light fixtures:

Switches located in back of store by door

-3 – ceiling fans

-3 – track lights

-4 – overhead lights

-3 –ceiling duplex

-4 – fluorescent light fixtures

-9- single gang wall receptacles

-4 – single gang wall receptacles located 10" off floor

- 8 – duplex receptacles floor

- 3 – duplex receptacles ceiling

- 3 – EXIT signs, 1 for each door

Cost for above job will be \$ 31,300.00 material not included- any light fixtures dimmers, ceiling fans, fluorescent light fixtures) 50% deposit is require before start the job.

November 12, 2014

Page 2

Les Electric will organize, separated install or remove existing circuits for new use.

Any additional requirements and recommendation by Village of Lombard will be at extra cost.

All work will be performed to meet satisfaction of city codes and standards. Les Electric is licensed, bounded, insured and register at the Village of Lombard

Acceptance of Proposal

Signature



A Cut Above Construction Services LLC.

"A Cut Above The Rest"

4302 WARREN / HILLSIDE IL 60162

August 21, 2014

TO: MESA ELECTRONICS
130 EAST ST. CHARLES ROAD
LOMBARD IL 60148

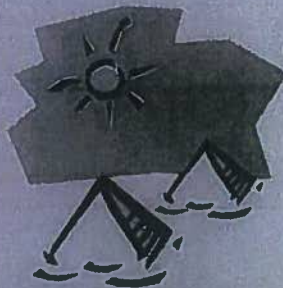
RE: VARIOUS

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
	LORI'S ANTIQUES: FRAMING: 20GA. 3 5/8" METAL STUDS FRAMED PER SCOPE PROVIDED DRYWALL: 5/8" DRYWALL APPLIED OVER METAL STUDS, MUD & TAPE TO A PAINT READY FINISH PAINT: PRIMED & (1) COAT OF A HIGH QUALITY PAINT \$7,200.00 CEILING: ARMSTRONG 15/16" GRID & A 2X2 RECESSED TILE \$2,250.00		
	MESA VIDEO: FRAMING: 20GA. 3 5/8" METAL STUDS FRAMED PER SCOPE PROVIDED DRYWALL: 5/8" DRYWALL APPLIED OVER METAL STUDS, MUD & TAPE TO A PAINT READY FINISH PAINT: PRIMED & (1) COAT OF A HIGH QUALITY PAINT DOORS: INSTALL ALL DOORS PER PRINT (OWNER SUPPLIED) \$6,800.00 CEILING: ARMSTRONG 15/16" GRID & A 2X2 RECESSED TILE \$1,950.00		
	TELEVISION REPAIR: FRAMING: 20GA. 3 5/8" METAL STUDS FRAMED PER SCOPE PROVIDED DRYWALL: 5/8" DRYWALL APPLIED OVER METAL STUDS, MUD & TAPE TO A PAINT READY FINISH PAINT: PRIMED & (1) COAT OF A HIGH QUALITY PAINT DOORS: INSTALL ALL DOORS PER PRINT (OWNER SUPPLIED) \$7,100.00 CEILING: ARMSTRONG 15/16" GRID & A 2X2 RECESSED TILE \$2,025.00		
		TOTAL	\$27,325.00

Accepted by: _____

Date: _____

TERMS AND CONDITIONS: Upon agreement, sign and return one copy with the above specified deposit amount. Prices are good for 30 days. Upon completion, remaining balance is due. All agreements are contingent upon weather and delays beyond our control. Liens will be placed at 45 days and all attorney fees will be added with interest at 1 1/2% per month (18% annum) for all past due accounts.



Greg's Painting & Drywall

325 W Green St. Bensenville IL 60106-2409 - 630/350-2967

Proposal

MAKE YOUR HOME LAST LIKE THE PYRAMIDS

To: MESA ELECTRONICS
130 E. ST. CHARLES RD
LOMBARD, IL 60148

Date: 1/10/15

Payment Terms: See below

Total due upon completion

☒ 1/3 to start w/balance due on completion

- Job Description:
- ① MESA VIDEO
 - INSTALL METAL FRAMING AS NEEDED.
 - INSULATE EXTERIOR WALL.
 - INSTALL 5/8" FIRECODE DRYWALL.
 - TAPE, FINISH + SAND DRYWALL.
 - PAINT NEW DRYWALL WITH ONE COAT PRIMER + 1 COAT FINISH PAINT. \$ 6,570.00
 - * INSTALL DOORS 6.P
 - ② LORI'S ANTIQUES
 - INSTALL METAL FRAMING AS NEEDED.
 - INSULATE EXTERIOR WALLS.
 - INSTALL 5/8" FIRECODE DRYWALL.
 - TAPE, FINISH + SAND DRYWALL.
 - PAINT NEW DRYWALL WITH ONE COAT PRIMER + ONE COAT FINISH PAINT. \$ 6,920.00
 - * INSTALL DOORS 6.P1

INSURANCE PROVIDED
BY STATE FARM INS. CO.
CERTIFICATE OF INS.
AVAILABLE ON REQUEST.

MATERIAL & LABOR

Total Estimate \$ 13,490.00

THIRTEEN THOUSAND
FOUR HUNDRED NINETY DOLLARS

F and M Construction Services Inc.

628 Penn Blvd
Lindenhurst, IL 60046
(847) 302-6046
(847) 265 8081 fax
www.fandmconstructionservices.com

PROPOSAL

To: MESA ELECTRONICS
130 E St. Charles Rd.
Lombard, IL 60173

No. 2931
Date: 11 / 11 / 2014
Phone: 630-715-7894
E mail: ahowell@mesaelectronics.com

We hereby propose to perform the labor and supply the material for the completion of FRAMING, DRYWALL, & INSULATION ONLY as detailed below:

JEWELRY STORE: \$ 9,340.00

Install metal stud wall framing needed to complete this store. Wall shared with warehouse to be a 2-hour rated wall with double drywall on each side.
Insulate warehouse wall and exterior walls.
Drywall all new and affected walls. Tape, sand, and paint.

MESA ELECTRONICS: \$ 8,670.00

Install metal stud wall framing needed to complete this store. Walls shared with warehouse to be a 2-hour rated wall with double drywall on each side.
Insulate warehouse and exterior walls.
Drywall all new and affected walls. Tape, sand, and paint.
Install owner-provided doors.

EXCLUSIONS:

Permits and drawings.
Anything unforeseen.
Anything the village may require that is not noted above.
Work on Saturdays or Sundays.

Workers Compensation, Liability and Umbrella coverage provided by Country Financial Mutual.

Total Cost for Above Work: \$ 18,010.00

EIGHTEEN THOUSAND TEN DOLLARS

Payment Schedule: Upon completion.

Authorized Signature Bill Franzese This proposal may be withdrawn in 60 days if not accepted.

Acceptance of Proposal: The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature _____ Date: _____ Signature _____ Date: _____

A&G Glass & Mirror, Inc.

501 W. Roosevelt Road
West Chicago, IL 60185

630-231-2340 phone
630-231-3356 fax

aandglass@hotmail.com

Estimate prepared by: Dustin Frohling

Proposal

Submitted To: Mesa Electronics
Date: 11/11/2014
Job Name: 130 e St. Charles
Job Address: Lombard

Vestibule (Lori's Antiques)

Approx 8' x 8'

1 - 3'0"x7'0" YKK narrow stile door with transom, Bronze anodized finish, 1 pair offset pivots, standard push pull and lock with thumb turn, standard surface mounted closer, glazed with 1" clear tempered glass
Framing to be Ykk 2" x 4 1/2" thermally broken material

\$5,042.00 installed with tax

*add on for pair of doors \$500

Divider wall 1 (mesa to lories)

approx 10ft wide x 8' tall

Herculite door system with 1/2 clear tempered glass. 4 1/2 dorma header with over head concealed closer. 3 5/8 dorma top and bottom rail with bottom lock, thumbturn, and dustproof strike. 12" btb c-pull handle. 3 5/8 bottom rail on sidelite.

\$3,000.00 installed with tax

Divider wall 2 (mesa video to mesa electronics)

approx 13ft wide x 8ft tall

Herculite door system with 1/2 clear tempered glass. 4 1/2 dorma header with over head concealed closer. 3 5/8 dorma top and bottom rail with bottom lock, thumbturn, and dustproof strike. 12" btb c-pull handle. 3 5/8 bottom rail on sidelite.

\$3,428.00 installed with tax

_____ Date ____/____/____
Acceptance of Proposal

Note: Work cannot proceed until we have a signed authorization of Proposal. Any alteration or deviation from above specifications will involve extra charges over and above the estimate. All agreements will be contingent upon strikes, accidents or delays beyond our control.

This proposal may be withdrawn by is if not accepted within 60 days. By signing this proposal you are accepting and guaranteeing payment of the invoice, you are also agreeing to pay attorney fees and court costs as allowed by law if such action be taken. If balance not paid within 30 days 5% interest will be added and compounded monthly.



424 N. YORK ROAD
ELMHURST, IL 60126-2002
HOUSEOFGLASSELMHURST.COM
(630)834-3031 FAX: (630)834-2687

Quote: 18538
Date: 01/13/2015

Customer

MESA ELECTRONICS
ATTN: EMMA OLSON
130 E ST CHARLES ROAD
LOMBARD IL 60148

Ph:(630)443-6683

Csr: STEVE Tech: ... Terms: NET 30

<u>Qty</u>	<u>Part / Description</u>	<u>Item Total</u>
1	SERVICE - FURNISH AND INSTALL IN CUSTOMER PREP'D AND FINISHED OPENINGS, CLEAR ANODIZED ALUMINUM STOREFRONT FRAMING AND 1/4" TEMPERED GLASS, AS AN INTERIOR FOYER WITH 3'X7' TRANSOMED NARROW STILE ENTRY PACKAGE COMPLETE WITH TRANSOMED SIDELITE AND PERPENDICULAR TWO LITE WALL, (84" AND 96" X 102") AS WELL AS AN INTERIOR 3'X8'6" VERTICALLY FRAMELESS DOOR AND SIDELITE WITH CLEAR ANODIZED ALUMINUM "TYPE P" 4" TOP AND BOTTOM RAILS, BACK TO BACK 12" PULLS, OVERHEAD CONCEALED CLOSER AND BOTTOM RAIL CYLINDER / THUMBTURN LOCK WITH DUST PROOF STRIKE IN FLOOR (72"X 102"OPENING)	9,040.00

Job Site: LORI MESA ANTIQUES & FINE JEWELRY

Signature of Acceptance: _____

<u>Tax</u>	<u>Total</u>
459.20	9,499.20

<u>Payments</u>	<u>Balance</u>
0.00	9,499.20

124519

Carlson Glass

Estimate

312 West Front Street
Wheaton, Illinois 60187

Customer's PO :

Printed at: 11/13/2014 2:14 pm

(630) 668-7234 Voice (630) 462-4473 Fax carlsonsglass@sbcglobal.net

Billing Address:

Billing addresses ID: 59267

Mesa Electronics,
130 E. St. Charles Road
Lombard, IL 60148

Phone Number: Who to contact:
at address: 630-880-9443 Henry Mesa

A:

B:

Billing account: 1 Taxable: Yes Tax Number:

HMesa@Mesaelectronics.com eolson@mesaelectronics.co

Job Address:

Lori's Antiques,
130 East Saint Charles Road
Lombard, IL 60148

Phone Number: Who to contact:
at address: uk

A:

B:

Billing account: 1 Taxable: Yes Tax Number:

Workord Item

Alternative 1

Quantity	Size	Note
1	opening size 10' Wide X 10' Tall	Yes locks, not fire rated, all 1/2" glass wall with top and bottom retaining channel and one standard size 3' door against one wall hinged on the wall side. The door will have standard hardware with lever handles, locking, bottom channel, and overhead closer on a metal floating door header. There will be a glass transom above the door. Installed on site. Final on site measuring is required before ordering. Prices may change if conditions are not as expected.

Subtotal for Alt # 1 :

Subtotal for Alt # 1
\$5,658.80

Alternative 2

Quantity	Size	Note
1	opening size 12' Wide X 10' Tall	Yes locks, not fire rated, all 1/2" glass wall with top and bottom retaining channel and one standard size 3' door against one wall hinged on the wall side. The door will have standard hardware with lever handles, locking, bottom channel, and overhead closer on a metal floating door header. There will be a glass transom above the door. Installed on site. Final on site measuring is required before ordering. Prices may change if conditions are not as expected.

Subtotal for Alt # 2 :

Subtotal for Alt # 2
\$6,584.38

Alternative 3

Jnt : 124519

Lori's Antiques, => 130 East Saint Charles Road, Lombard

Quantity	Size	Note
1		1/4" clear temp glass throughout, non-frost broken, aluminum color, aluminum framing holding the glass. The door will be standard size with Kawneer standard hardware, butt hung, standard Kawneer push pull, standard Norton closer, threshold and sweep. All installed on site in Lombard. Estimated pricing is for one vestibule if no problems or changes. Installed on site.

Subtotal for Alt # 3 :

Subtotal for Alt # 3

\$5,816.42

We Propose hereby to furnish material and labor, complete in accordance with above specifications,

Authorized Signature _____

To place or verify this order: Please return one signed copy of this form and a required deposit of : \$9,029.80

Please write on the returned copy or call, fax or e-mail us with any relevant PO#s or identifying job names that apply to this work.

All Material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration, deviation or upon disassembly, we reveal additional work, from above specifications, involving extra costs will be executed only upon customer approval, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, economics, accidents, delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workmen's Compensation Insurance. This material and or work is subject to applicable taxes, misc. freight, delivery, environmental, equipment rental and service supply charges. Condo association, local association or governing bodies' permissions, permits, approvals, requirements, or fees are customer responsibility. Your measurements are your responsibility. Our measurements if any may require a final measure or pattern before ordering.

Date / / Signature _____

Price is subject to change after 60 days.

Acceptance of Proposal -- The above prices, specifications and conditions are satisfactory and hereby accepted.

You are authorized to do the work as specified.

Final payment of total balance is to be made on completion.

RESOLUTION
R _____

**A RESOLUTION APPROVING A DOWNTOWN RETAIL BUSINESS GRANT
FOR THE PROPERTY COMMONLY KNOWN AS
130 E. ST. CHARLES ROAD (LORI'S ANTIQUE JEWELRY)**

WHEREAS, the Village disburses funds for the Downtown Retail Business Grant Program (the "Program") under the authority of the Village Board of Trustees, and will provide monetary grants to qualified property owners in the Lombard Tax Increment Financing (TIF) Downtown District to enhance and improve buildings and parking areas; and,

WHEREAS, Lori Mesa (the "Applicant"), wishes to participate in this Program for interior renovations to the building (the "Project") located at 130 E. St. Charles Road, Lombard, Illinois (the "Subject Property") and,

WHEREAS, Enrique and Lori Mesa (hereinafter referred to as "Owners"), support an application to participate in this program for an antique jewelry store in the building located at 130 E. St. Charles Road, Lombard, Illinois ; and,

WHEREAS, the Applicant's business, Lori's Antique Jewelry, is a tenant of 130 E. St. Charles Road, Lombard, Illinois; and,

WHEREAS, the Project shall consist of those renovations to the interior of the building on the Subject Property as set forth on Exhibit "A" attached hereto and made part hereof; and,

WHEREAS, the Project will complement and support the Village's plans to maintain a quality Central Business District;

NOW, THEREFORE, BE IT RESOLVED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF LOMBARD, DUPAGE COUNTY, ILLINOIS, as follows:

SECTION 1: That the Village shall provide the Applicant a grant of up to twenty thousand and 00/100 dollars (\$20,000.00), pursuant to the Program (the "Grant"). Such grant monies shall be available to the Applicants upon the authorization of the Village's Director of Community Development, after receipt of satisfactory evidence that the project components have been completed, and that the Applicants have paid all invoices for labor and materials in connection therewith.

SECTION 2: The Applicant and Owners, as well as any subsequent business or property owners, will perform the following obligations in connection with the Project:

Resolution No. _____

130 E. St. Charles Road

- a. Expenditures relative to the Project must comply with the Illinois Prevailing Wage Act;
- b. Permits must be applied for and received for all of the work. All work shall have passed inspection; and
- c. Before the grant can be paid out, the Applicants will submit a final receipt (showing it is paid in full) and waivers of lien from the contractors.

SECTION 3: The Applicant and Owners, and any subsequent business or property owners, shall be required to maintain the Property in accordance with all Village codes and ordinances, and obtain any and all necessary licenses and permits required relative thereto. The Applicant and Owners agree not to substantially change the use of the business or interior space for which this grant was received for a period of not less than five (5) years from the date the Agreement was executed. Failure to maintain the business in accordance with local codes or negatively changing the use of the business or interior space will require pro-rated repayment of grant funds to the Village of Lombard.

SECTION 4: The Owners agrees that this Agreement may be duly recorded against the property located at 130 E. St. Charles Road to serve notice upon future purchasers, assigns, estate representatives, mortgages, and all other interested persons of the conditions outlined in this Agreement.

SECTION 5: That the Downtown Retail Business Grant Program Agreement, relative to the Project, attached hereto as Exhibit "B" and made part hereof is hereby approved (the "Agreement")

SECTION 6: The Village may terminate the Agreement if the Applicants, or any subsequent business or property owners, fails to comply with any of the terms of the Agreement. In the event of termination, the Applicants shall be required to repay any amount of the Grant disbursed.

SECTION 7: That the Village President and Village Clerk are hereby authorized and directed to sign, on behalf of the Village of Lombard, the Agreement attached hereto as Exhibit "B".

SECTION 8: That the Village Clerk be and hereby is authorized to attest said agreement as attached hereto.

Adopted this _____ day of _____, 2015.

Ayes: _____

Nays: _____

Absent: _____

Approved this _____ day of _____, 2015.

Resolution No. _____
130 E. St. Charles Road

Keith T. Giagnorio
Village President

ATTEST:

Sharon Kuderna
Village Clerk

Resolution No. _____
130 E. St. Charles Road

EXHIBIT A

Legal Description

LOT 7 AND 8, BLOCK 19 IN H.O. STONE AND COMPANY'S
ADDITION TO LOMBARD, A SUBDIVISION IN THE SOUTHWEST
QUARTER OF SECTION 5 AND PART OF THE NORTHWEST
QUARTER OF SECTION 8, TOWNSHIP 39 NORTH, RANGE 11
EAST OF THIRD PRINCIPAL MERIDIAN, ACCORDING TO THE
PLAT THEREOF RECORDED JUNE 26, 1924 AS DOCUMENT
179463, IN DUPAGE COUNTY, ILLINOIS.

PIN 06-08-104-011

EXHIBIT B

DOWNTOWN RETAIL BUSINESS GRANT PROGRAM AGREEMENT

This Agreement is entered into this fifth day of February, 2015, by and between the Village of Lombard, Illinois, (hereinafter referred to as the "Village"), Enrique and Lori Mesa (hereinafter referred to as "Owners"), and Lori Mesa (hereinafter referred to as "Applicant"), doing business at 130 E. St. Charles Road, Lombard, Illinois (said location being legally described on Exhibit "1" attached hereto and made part hereof – hereinafter referred to as the "Subject Property"), with personal property being secured at 130 E. St. Charles Road, Lombard, Illinois. The Village and the Applicant are sometimes referred to herein collectively as the "Parties."

WITNESSETH

WHEREAS, the Village, pursuant to Sections 36.70 through 36.74 of the Lombard Village Code, has established a Downtown Retail Business Grant Program (hereinafter referred to as the "Program") and, as such, will provide grants to qualified business owners and property owners in the Eligible TIF Districts (as said term is defined in Section 36.71 of the Lombard Village Code) for interior renovations;

WHEREAS, the Program compliments and supports the Village's plans to maintain a quality Central Business District;

WHEREAS, electronic stores are desirable uses within the Central Business District and contribute to an economically strong Central Business District; a commercial area where the image, appearance, and environment encourage the attraction of shoppers;

WHEREAS, the Applicants wish to participate in this Program for proposed interior renovations to be located at 130 E. St. Charles Road, Lombard, Illinois; Program Application No.: **15-02**; with said interior renovations being more specifically described in Exhibit "2" attached hereto and made part hereof (hereinafter referred to as the "Project");

WHEREAS, the Applicants has agreed to the property lien provisions as required by the Program;

NOW, THEREFORE, in consideration of the foregoing, and other good and valuable consideration, the receipt of which is hereby acknowledged by the Parties hereto, the Parties agree as follows:

SECTION 1: The Village shall provide the Applicants with a grant under the Program in an amount not to exceed twenty thousand and 00/100 dollars (\$20,000.00) (hereinafter referred to as the "Grant"). Such Grant shall be available to the Applicants upon the authorization of the Village's Director of Community Development, and after

Resolution No. _____
130 E. St. Charles Road

the Applicants has constructed the Project, and complied with the provisions of this Agreement and Sections 36.70 through 36.74 of the Lombard Village Code, as well as paid for the Project. The maximum amount of the Grant, as set forth above, is based upon the Applicants expending no less than forty thousand and 00/100 dollars (\$40,000.00) in relation to the Project. In the event that the Applicants' expenditures for the Project are less, the Grant shall be reduced such that the maximum amount of the Grant shall not exceed fifty percent (50%) of the amount expended by the Applicants in relation to the Project.

SECTION 2: The Applicant shall undertake the following in connection with the Project:

- a. Expenditures relative to the Project must comply with the Illinois Prevailing Wage Act;
- b. Permits must be applied for and received for all of the work; and
- c. Before the grant can be paid out, the Applicants will submit a final receipt (showing it is paid in full) and waivers of lien from the contractors.

SECTION 3: Upon completion of the Project, the Applicants shall maintain the Subject Property and the business located thereon in accordance with all applicable federal, state and local laws, rules and regulations.

SECTION 4: The Applicants hereby consent to the recording of this Agreement to serve as notice to future purchasers, assigns, estate representatives, mortgagees, and all other interested persons of the conditions outlined in this Agreement.

SECTION 5: The Applicants agree not to substantially change the use of the business or interior space for which this grant was received for a period of not less than five (5) years from the date the Agreement was executed.

SECTION 6: This Agreement shall be binding upon the successors and assigns of the Parties hereto.

VILLAGE OF LOMBARD

By: Keith T. Giagnorio, Village President

Resolution No. _____
130 E. St. Charles Road

Attest: Sharon Kuderna, Village Clerk

APPLICANT

Lori Mesa

PROPERTY OWNER

Enrique Mesa

PROPERTY OWNER

Lori Mesa

Resolution No. _____
130 E. St. Charles Road

STATE OF ILLINOIS)
)SS
COUNTY OF DUPAGE)

I, the undersigned, a Notary Public, in and for the County and State aforesaid, DO
HEREBY CERTIFY that Keith T. Giagnorio, personally known to me to be the President
of the Village of Lombard, and Sharon Kuderna, personally known to me to be the
Village Clerk of said municipal corporation, and personally known to me to be the same
persons whose names are subscribed to the foregoing instrument, appeared before me this
day in person and severally acknowledged that as such President and Village Clerk, they
signed and delivered the said instrument and caused the corporate seal of said municipal
corporation to be affixed thereto, pursuant to authority given by the Board of Trustees of
said municipal corporation, as their free and voluntary act, and as the free and voluntary
act and deed of said municipal corporation, for the uses and purposes therein set forth.

GIVEN under my hand and official seal, this _____ day of _____, 2015.

Commission expires _____, 20____.

Notary Public

Resolution No. _____

130 E. St. Charles Road

STATE OF ILLINOIS)
)SS

COUNTY OF DUPAGE)

I, the undersigned, a Notary Public, in and for the County and State aforesaid, DO
HEREBY CERTIFY that Lori Mesa, personally known to me to be the same person
whose name is subscribed to the foregoing instrument, appeared before me this day in
person and severally acknowledged that she signed and delivered the said instrument, as
her free and voluntary act, for the uses and purposes therein set forth.

GIVEN under my hand and official seal, this _____ day of _____, 2015.

Commission expires _____, 20____.

Notary Public

Resolution No. _____

130 E. St. Charles Road

STATE OF ILLINOIS)
)SS

COUNTY OF DUPAGE)

I, the undersigned, a Notary Public, in and for the County and State aforesaid, DO
HEREBY CERTIFY that Enrique Mesa, personally known to me to be the same person
whose name is subscribed to the foregoing instrument, appeared before me this day in
person and severally acknowledged that he signed and delivered the said instrument, as
his free and voluntary act, for the uses and purposes therein set forth.

GIVEN under my hand and official seal, this _____ day of _____, 2015.

Commission expires _____, 20____.

Notary Public

Resolution No. _____
130 E. St. Charles Road

EXHIBIT 1

Legal Description

LOT 7 AND 8, BLOCK 19 IN H.O. STONE AND COMPANY'S
ADDITION TO LOMBARD, A SUBDIVISION IN THE SOUTHWEST
QUARTER OF SECTION 5 AND PART OF THE NORTHWEST
QUARTER OF SECTION 8, TOWNSHIP 39 NORTH, RANGE 11
EAST OF THIRD PRINCIPAL MERIDIAN, ACCORDING TO THE
PLAT THEREOF RECORDED JUNE 26, 1924 AS DOCUMENT
179463, IN DUPAGE COUNTY, ILLINOIS.

PIN 06-08-104-011

Resolution No. _____
130 E. St. Charles Road

EXHIBIT 2

The Community Development Department retains a copy of the submittal to the Economic and Community Development Committee. This submittal includes contractor's quotes and a description of the work to be completed. The Applicant proposes to install interior improvements such as a new ceiling, concrete coring, flooring, plumbing, HVAC systems, electric, drywall/painting, and glass work.