

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees
FROM : Scott Niehaus, Village Manager
DATE : May 10, 2016 Agenda Date: May 19, 2016
TITLE : Off- Season Bulk Salt Purchase for Road Salt FY16
SUBMITTED BY: Tom Ellis, Operations Superintendent, Public Works *TE*

RESULTS:

Date Bids Were Published N/A Bidding Closed N/A
Total Number of Bids Received N/A
Total Number of Bidders Meeting Specifications _____
Bid Security Required _____ Yes _____ No
Performance Bond Required _____ Yes _____ No
Were Any Bids Withdrawn _____ Yes _____ No
Explanation:
Waiver of Bids Requested? _____ X Yes _____ No
If yes, explain: Illinois State Joint Purchase Program
See attached memo.
Award Recommended to Lowest _____ Yes _____ No
Responsible Bidder?
If no, explain:
See attached memo.

FISCAL IMPACT:

Amount of Award \$73,255 acct. 420.730.730.73310-MFT

BACKGROUND/RECOMMENDATION:

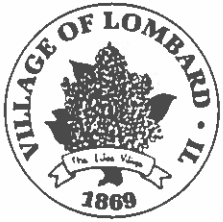
See attached memo.

Has Recommended Bidder Worked for Village Previously ___ Yes X No
If yes, was quality of work acceptable ___ Yes ___ No
Was item bid in accordance with Public Act 85-1295? X Yes ___ No
Waiver of bids - Public Act 85-1295 does not apply ___ Yes

REVIEW (as needed):

Village Attorney XX _____ Date _____
Finance Director XX _____ Date _____
Village Manager XX _____ Date _____


NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Board Agenda distribution.



Memorandum

To: Scott Niehaus, Village Manager

Through: Carl Goldsmith, Director of Public Works

From: Tom Ellis, Operations Superintendent 

Date: May 10, 2016

Subject: FY 2016 Off-Season Road Salt Purchase

The 2015-2016 winter season has required the Village to use approximately 1300 tons of the road salt supply that it had in reserve

The Village has tried to maintain a reserve of salt for winters such as this past one and foregoing inflated salt prices. Area municipalities that purchased salt for this last winter season had to pay highly inflated prices for salt. Some of the prices paid ranged from \$88 to \$126 per ton.

The Village board authorized the participation in DuPage County Department of Transportation's salt bid. Bids for this contract were opened April 20, 2016. Compass Materials was the lowest bidder with a per ton cost of \$56.35 and will be the provider of bulk road salt for the County's contract.

Staff is requesting the purchase of 1300 tons of salt to replenish the salt that was used during this last winter season.

Salt purchase of \$73,255.00 will be paid for by the MFT fund 420.730.730.73310

Please place this item on the May 19, 2016 Board agenda.



**COUNTY OF DU PAGE, ILLINOIS
PROCUREMENT SERVICES DIVISION
BID TABULATION**

#16-070-BF

OPENING DATE: APRIL 20, 2016 - 2:30 P.M.

	Morton Salt	Detroit Salt	Compass Materials	Cargill Inc
Group 1A	No bid	No bid	No bid	No bid
Group 1B	\$862,200 / \$57.48tn	\$896,100 / \$59.74tn	\$845,250 / \$56.35tn	\$1,019,400 / \$67.96tn
Group 2A	\$275,895 / \$61.31tn	\$271,035 / \$60.23tn	\$253,575 / \$56.35tn	\$329,670 / \$73.26tn
Group 2B	\$2,935,739 / \$57.62tn	\$3,068,718.50 / \$60.23tn	\$2,871,032.50 / 56.35tn	\$3,751,958 / \$73.64tn

BID OPENING ATTENDED BY:

Bruce Flowers, DuPage County Buyer
Larry Gammel, DuPage County Buyer
Darcie Garza, D.O.T. Buyer
Jude Paralo, Salt Exchange
Deborah Jones, Morton Salt
Roger Wilson, Cargill
Sean Lierz, Compass Minerals

INVITATIONS SENT:	9	TOTAL BID RESPONSES RECEIVED:	4
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DuPage County Procurement Services Division

421 North County Farm Road, Room 3-400
Wheaton, Illinois 60187-3978

Phone: (630) 407-6200 Fax: (630) 407-6201
General Email: purchasing@dupageco.org

INVITATION TO BID:	16-075-BF	BID ISSUE DATE:	APRIL 6, 2016
BID DESCRIPTION:	FURNISH & DELIVER BULK ROCK SALT		
BID OPENING DATE:	APRIL 20, 2016	BID OPENING TIME:	2:30PM
SUBMIT ONE ORIGINAL PLUS ONE COPY		BOND REQUIRED: YES - GROUP 1	

BID RESPONSES MUST BE RECEIVED AND TIME STAMPED NO LATER THAN THE PUBLIC BID OPENING DATE AND TIME (LOCAL TIME) SPECIFIED ABOVE. BIDS WILL BE OPENED AND READ ALOUD AT THAT TIME IN THE PROCUREMENT SERVICES DIVISION. LATE BIDS WILL NOT BE CONSIDERED.

TO ALL PROSPECTIVE BIDDERS:

APR 6 5:59 AM

You are hereby invited to submit your bid for the item(s) to be furnished and delivered, shipped F.O.B. delivered, to the address specified herein.

The original bid and the required number of copies must be received in a sealed envelope that has your name and address in the upper left corner and the attached label filled in and pasted on the lower left corner.

All bids are subject to staff analysis. The County of DuPage reserves the right to accept or reject any and all bids received and waive any and all technicalities.

Bids must be delivered and time stamped, prior to the public bid opening date and time, to:	DU PAGE COUNTY PROCUREMENT SERVICES DIVISION 421 NORTH COUNTY FARM ROAD, ROOM 3-400 WHEATON, IL 60187-3978
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Any communication regarding this invitation between the date of issue and date of award is required to go through the Bid Coordinator or the Buyer listed below (or, in the Buyer's absence, the Procurement Services Supervisor).
Unauthorized contact with other DuPage County staff or officers is strictly forbidden.

BUYER:	Bruce Flowers	PHONE:	(630) 407-8166
EMAIL:	Bruce.Flowers@dupageco.org		

FULL NAME OF BIDDER	COMPASS MINERALS AMERICA INC.
BID CONTACT PERSON	Sean Lierz
TELEPHONE NUMBER	913-344-9330 or 800-323-1641

FACSIMILE AND/OR E-MAIL TRANSMITTED BIDS WILL NOT BE ACCEPTED

PLEASE NOTE: Our bid documents have changed; please review carefully.

COUNTY OF DU PAGE, ILLINOIS

PROJECT INFORMATION

PROJECT NAME:	FURNISH & DELIVER Bulk Rock Salt
USER DEPARTMENT:	Division of Transportation

EVENT:	LOCATION:	DATE:	TIME:
Deadline for Exceptions to Bid Language and Specification Inquiries.	Must be submitted in writing to: Bridget.Flowers@DuPageCo.IL.gov	APRIL 13, 2016	2:30 p.m.
Response to Inquiries	Via Email	APRIL 14, 2016	2:30 p.m.
Bidder's Proposal Due	Procurement Services, Room 3-400	APRIL 20, 2016	2:30 p.m.

SUBMITTAL CHECKLIST (BID PACKET SHOULD BE RETURNED IN ITS ENTIRETY)	
<input type="checkbox"/>	ORIGINAL BID
<input type="checkbox"/>	ONE COPY
<input type="checkbox"/>	ADDENDA NUMBER ACKNOWLEDGED, IF APPLICABLE
<input type="checkbox"/>	REFERENCES
<input type="checkbox"/>	PROPOSAL PRICING (INCLUDING UNIT PRICES, WHERE REQUIRED)
<input type="checkbox"/>	CERTIFICATION/PROPOSAL SIGNATURE AFFIDAVIT PAGE, COMPLETED, WITH SEAL (IF CORPORATION) NOTARY PUBLIC AND AUTHORIZED SIGNATURE
<input type="checkbox"/>	JOINT PURCHASING SECTION, COMPLETED
<input type="checkbox"/>	BID SECURITY/ BID BOND FOR GROUP 1
<input type="checkbox"/>	COMPLETED VENDOR ETHICS DISCLOSURE FORM (SIGNED)
<input type="checkbox"/>	COMPLETED IRS-FORM W-9

AWARDED CONTRACTOR REQUIREMENTS	
BID SECURITY/ BID BOND	5% TO BE SUBMITTED WITH BID
PERFORMANCE BOND	20%, DUE WITHIN 10 DAYS OF NOTICE OF AWARD
CERTIFICATE OF INSURANCE	DUE WITHIN 10 DAYS OF NOTICE OF AWARD