# Carson's Anchor Store Redevelopment (Yorktown Reserve)

# Zoning Actions and Economic Incentive Request Introduction

May 4, 2023 Village Board Meeting

# PC 23-02: YORKTOWN RESERVE PROJECT CONCEPT

Petition by Synergy Development (Joint Tenants in Common) and Pacific Retail Capital Partners (PRCP) – mall owner

- Demolition of former Carson's anchor building
- 621 apartment units within two buildings/phases
- Greenspace commercial plaza, and
- Façade modifications to Yorktown mall building abutting redevelopment area

#### PC 23-02: ZONING ACTION

# Requested zoning actions:

• Amend Yorktown Shopping Center Planned Development to approve use exception allowing multiple-family residential buildings with dwelling units on the first floor

• Approve preliminary plat of subdivision with companion variations for lot frontage, lot width, and lot geometry

# YORKTOWN PLANNED DEVELOPMENTS



# **PROPERTY OWNERS/BUSINESSES**

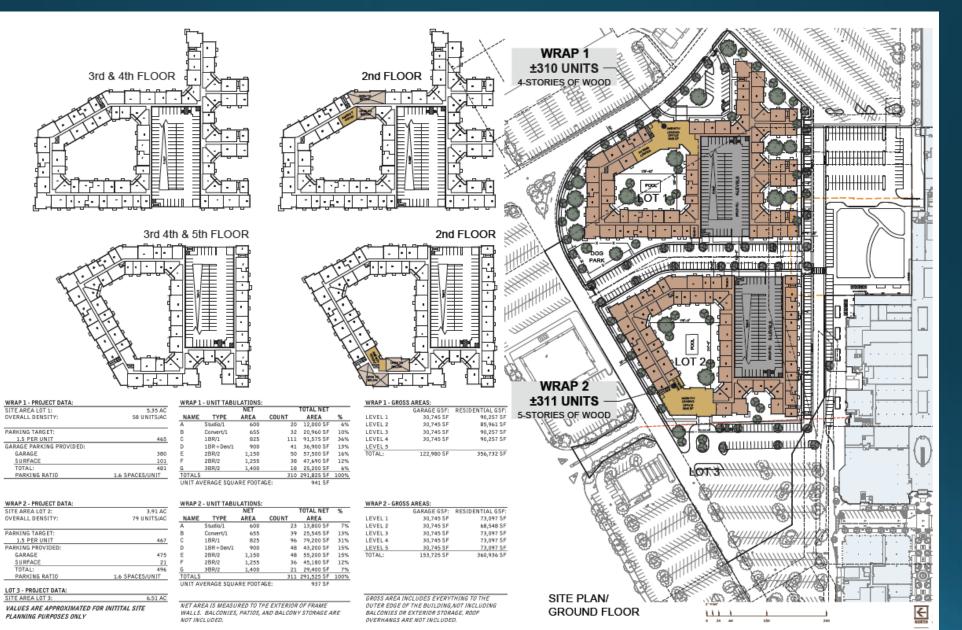


#### YORKTOWN RESERVE SITE PLAN



N

#### YORKTOWN RESERVE RESIDENTIAL BUILDINGS



N N

#### **YORKTOWN RESERVE**



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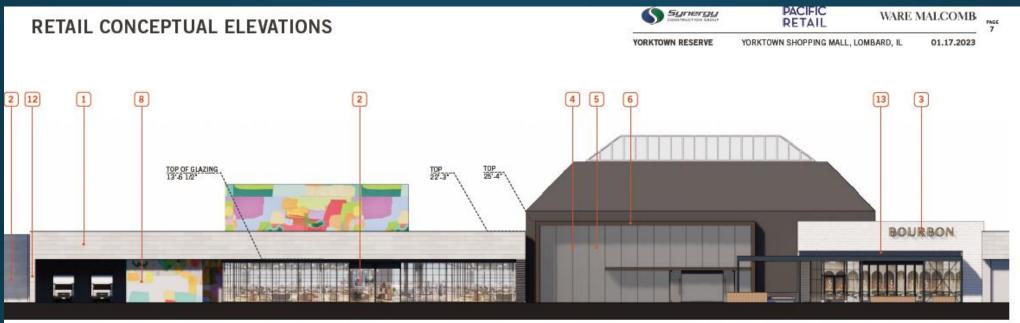


#### YORKTOWN RESERVE COMMERCIAL OPPORTUNITIES



Approximately 36,000 sq. ft. of retail space to be repositioned

#### **YORKTOWN RESERVE – MALL EXTERIOR**



West Conceptual Elevations - N.T.S.



North Conceptual Elevations - N.T.S.

#### **PUBLIC ENGAGEMENT & PCACTIONS**

- March 28 and October 17, 2022: Plan Commission Workshop Sessions
- May 17, 2022: Neighborhood Meeting (**1,000** invitations sent, around 100 attended)
- February 20, 2023: Plan Commission public hearing
- Plan Commission unanimously recommended approval of zoning petition, subject to conditions

#### **PROJECTED TIMING & PHASES**

- Spring, 2023: Zoning Entitlements
- Summer, 2023: Demolition work commences
- Winter, 2024: Completion of green space areas and exterior mall walls
- 2024 through 2025: Construction of Phase 1 apartment building
- 2024 and ongoing: Interior tenant leasing and space buildout
- TBD: Construction of Phase 2 apartment building

#### **ZONING DISCUSSION**

Questions

# PENDING ECONOMIC INCENTIVE DISCUSSION

Consideration of a companion economic incentive request associated with the redevelopment proposal

Following base parameters of the Village Economic Incentive Policy and Business Retention Policy for Key Redevelopment Sites

#### **FUNDING SOURCES FOR AGREEMENT**

# Butterfield Road Yorktown TIF District

# Butterfield Road Yorktown Business District #2

No funds of general applicability to the Village

#### VILLAGE ECONOMIC INCENTIVE POLICY (REGARDLESS OF FUNDING SOURCES)

Any incentives are performance based

No up-front assistance

• To be set on a "pay as you go" basis.

#### **FINANCIAL COMPONENTS**

Market conditions still favorable (subject to interest rates)

 Incentive period runs to the expiration of the Butterfield Yorktown TIF District in the year 2040 (2041 calendar year),

• ECDC supported policy deviation at previous meetings

#### **FINANCIAL COMPONENTS**

• \$200,000,000 estimated project cost

 Phase 1 project costs eligible for a reimbursement of up to \$12,148,004 (NPV), plus interest.

• For Phase 2, the request is \$9,639,372 (NPV), plus interest.

 Project challenges attributed to higher interest rates, construction cost data, and an additional interest carrying year for construction activity.

#### **FINANCIAL COMPONENTS - MODIFICATION**

Requested modification supported by ECDC:

- For the first four years of Phase 1 (period in which construction cost activity occurs), staff can justify up to 95% of performance based incremental property taxes, after start of reimbursement period. The remaining years reimbursement will be at the previously supported 75% levels.
- For Phase 2, the projected 65% levels will be held.

# **FINANCIAL COMPONENTS - MODIFICATION**

Requested modification supported by ECDC:

- Given development costs and interest payments, adjustment allows for a greater opportunity to achieve the incentive levels by reducing risk.
- Sets forth a reasonable rate of return and secure financing at terms that will allow the project to proceed.
- Project will still generate significant revenues to the TIF District upon completion.
- Approximate \$21,787,376 NPV TIF incentive component computes to be 10.9% of the overall \$200,000,000 project costs.

# Commercial Open Space

# (Business District Incentive)

## **BUSINESS DISTRICTS & PERFORMANCE**

 Generated funds in Business Districts must be spent in defined geographical area

• BD #2 incentives are performance based (1% collected sales tax generated on site since BD #2 creation in 2019)

 If BD #2 performs well, revenues generated; if sales slow or stop, no revenues generated

#### **KEY PROJECT COST COMPONENTS**

- Commercial open space common area to provide active and supportive elements along with companion building modifications to the adjacent existing mall exterior.
- Improvements paid from generated funds and existing reserves created by retail sales business activity within BD #2.

#### YORKTOWN RESERVE COMMERCIAL OPPORTUNITIES



#### **COMMERCIAL OPEN SPACE**

External modifications necessary as part of demolition effort

Rather than replacing with a solid exterior wall, proposal will create external facing tenancies (not unlike Fitness Precinct and Shops on Butterfield)



#### **COMMERCIAL OPEN SPACE**

Proposed overall development is intended to provide additional catalyst for future commercial development within Center

Per PRCP, externally oriented tenant spaces and anticipated close-by population will create opportunities and market conditions for:

- Grocery and convenience retail
- Entertainment uses and activities
- Restaurant opportunities
- Other retail and supportive service opportunities

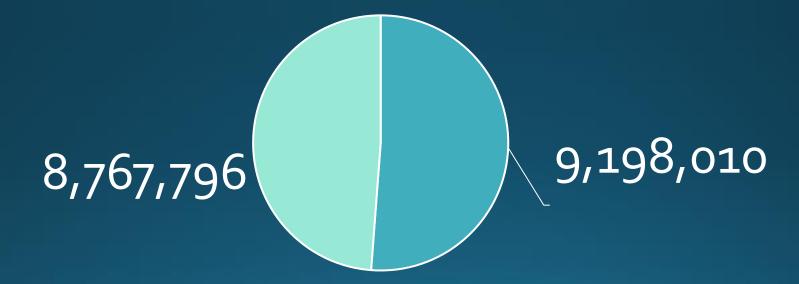
Anticipated Costs include:

- Mall demolition site work; concrete wall construction and masonry and maintenance; doors, windows, canopies, electricals/mechanicals adjustment and finishes construction (for impacted area resulting from demolition work);
- Commercial Open Space work including Carson's demolition, asbestos removal, earthwork, fill, asphalt paving and pavers, site utility modifications, concrete, electrical and mechanicals; and
- Soft costs including general contractor, contingencies, design and permit fees.

- Incorporated leasing, design and construction components.
- Included detailed information pertaining to past construction/demolition issues and refinements to the concept building exterior plans.
- \$9,198,010 construction cost estimate
- Building and engineering staff reviewed utility engineering, demolition, and construction figures and find they are generally reasonable. These costs would be subject to prove-up provisions.

- Upon completion of demolition & construction prove-ups, reimburse with previously collected BD #2 funds since its inception in 2020. This figure is estimated to be in the \$4,400,000 to \$5,000,000 range.
- Any additional BD #2 generated funds will be based upon future BD #2 collected funds until such time that the final applicable construction cost figure is achieved.

Projected BD #2 Allocation



Amount to Synergy
Amount Unallocated

- Improvements paid from both past generated funds created by BD #2.
- The Village could transfer eligible costs from the BD #2 to TIF Fund, if the costs meet statutory and policy provisions.
- May also be a valuable incentive tool should an additional project in the BD #2 geography materialize that warrants incentive participation.
- Staff conservatively estimates that approximately \$7,500,000 of the \$9,198,010 figure could potentially be TIF eligible expenses future Finance Department/Committee authority.

# **ECDC ACTIONS**

- May 23, 2022: Introduction pertaining to an economic incentive funding request.
- September 12, 2022: Further discussion of a potential economic incentive framework.
- March 13, 2023: Refinements to pending incentive.
- After each presentation, ECDC unanimously offered their concurrence and directed staff to continue working with relevant parties on an agreement.

#### TIMING

Synergy closed on Carson's anchor property in September 2022 Contract for portion of JCPenney lot – closing in 2023

#### **Zoning Entitlement:**

May 4:Village Board consideration – first readingMay 18:Village Board consideration – final reading

Economic Incentive:April/ongoing:Crafting of Incentive AgreementMay/June:Village Board consideration of Incentive Agreement

#### **QUESTIONS & DISCUSSION**