

VILLAGE OF LOMBARD  
REQUEST FOR BOARD OF TRUSTEES ACTION  
For Inclusion on Board Agenda

\_\_\_\_\_ Resolution or Ordinance (Blue) \_\_\_\_\_ *Waiver of First Requested*  
\_\_\_\_\_ Recommendations of Boards, Commissions & Committees (Green)  
  X   \_\_\_\_\_ Other Business (Pink)

TO: PRESIDENT AND BOARD OF TRUSTEES

FROM: Scott Niehaus, Village Manager

DATE: May 9, 2023 (B of T) May 18, 2023

TITLE: Motion to Waive Bids and Approve a Proposal from Dell in the Amount of \$80,269.50, for the purchase of Dell Computers and Docking Stations

SUBMITTED BY: Kevin Goethals, IT Manager

**FISCAL IMPACT:**

Amount of Award: \$80,269.50. This purchase will come from Technology Reserve Hardware (640.840.840.73920).

**BACKGROUND/POLICY IMPLICATIONS:**

The Village of Lombard has standardized on the use of Dell computer equipment, to include computers, servers, laptops, and monitors. All of our computer equipment has a replacement lifecycle that the Village uses as a means of ensuring that Village staff are utilizing up to date equipment and software to operate as secure and efficiently as possible. The Village budgets for these replacements based on the expected lifecycle of equipment on an annual basis from the Technology Reserver Fund. This year, we have 25 Police Squad computers and docking stations that have reached the end of their lifecycle and need to be replaced.

**RECOMMENDATION:**

Staff recommends the Village Board of Trustees approve a proposal from Dell in the amount of \$80,269.50, for the purchase of Dell Computers and Docking Stations.

Review (as necessary):

Village Attorney X \_\_\_\_\_ Date \_\_\_\_\_  
Finance Director X \_\_\_\_\_ Date \_\_\_\_\_  
Village Manager X \_\_\_\_\_ Date \_\_\_\_\_

**NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Agenda Distribution.**



**To:** Village President and Board of Trustees  
Scott Niehaus, Village Manager

**From:** Kevin Goethals, IT Manager

**Date:** May 9, 2023

**Subject:** Motion to Approve a Proposal from Dell in the Amount of \$80,269.50, for the purchase of Dell Computers and Docking Stations

The Village of Lombard has standardized on the use of Dell computer equipment, to include computers, servers, laptops, and monitors. All Village computer equipment has a replacement lifecycle that is used as a means of ensuring that Village staff are utilizing up to date equipment and software to operate as secure and efficiently as possible. The Village budgets for these replacements based on the expected lifecycle of equipment on an annual basis from the Technology Reserve Fund.

This year, the Village has 25 Police Squad computers and docking stations that have reached the end of their lifecycle and need to be replaced.

This will come from Technology Reserve Hardware (640.840.840.73920). No other proposals were pursued since the Village has standardized on the use of Dell computer equipment.

Staff recommends the Village Board of Trustees approve a proposal from Dell in the amount of \$80,269.50, for the purchase of Dell Computers and Docking Stations.



## A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

<b>Quote No.</b>	<b>3000152196333.1</b>	<b>Sales Rep</b>	Daniel Miller
<b>Total</b>	<b>\$80,269.50</b>	<b>Phone</b>	(800) 456-3355, 6180802
<b>Customer #</b>	312500	<b>Email</b>	Daniel_Miller3@Dell.com
<b>PO Number</b>	TB1405952	<b>Billing To</b>	KEVIN GOETHALS
<b>Quoted On</b>	May. 09, 2023		VILLAGE OF LOMBARD
<b>Expires by</b>	Jun. 08, 2023		ACCOUNTS PAYABLE
<b>Contract Name</b>	Dell Midwestern Higher Education Compact (MHEC) Master Agreement		255 E WILSON AVE
<b>Contract Code</b>	C000000979569		LOMBARD, IL 60148-3926
<b>Customer Agreement #</b>	MHEC-04152022		
<b>Deal ID</b>	25364076		

### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you are ready to place an order. Thank you for shopping with Dell!

Regards,  
Daniel Miller

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Product	Unit Price	Quantity	Subtotal
LAT,SAWTOOTH TABLET,7230 RUG	\$2,562.20	25	\$64,055.00
DEVMT,DOCKST,DELL,ADV,IPS,7230 - DS-DELL-902	\$648.58	25	\$16,214.50
	<b>Subtotal:</b>		<b>\$80,269.50</b>
	<b>Shipping:</b>		<b>\$0.00</b>
	<b>Non-Taxable Amount:</b>		<b>\$80,269.50</b>
	<b>Taxable Amount:</b>		<b>\$0.00</b>
	<b>Estimated Tax:</b>		<b>\$0.00</b>
	<b>Total:</b>		<b>\$80,269.50</b>

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<b>LAT,SAWTOOTH TABLET,7230 RUG</b>	<b>\$2,562.20</b>	<b>Quantity</b> <b>25</b>	<b>Subtotal</b> <b>\$64,055.00</b>
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Estimated delivery if purchased today:  
May. 22, 2023  
Contract # C000000979569  
Customer Agreement # MHEC-04152022

<b>Description</b>	<b>SKU</b>	<b>Unit Price</b>	<b>Quantity</b>	<b>Subtotal</b>
Latitude 7230 Rugged Extreme	210-BFQT	-	25	-
12th Gen. Intel Core i7-1260U (12 MB cache, 10 cores, 12 threads, up to 4.70 GHz, vPro)	338-CHIC	-	25	-
Windows 11 Pro, English, French, Spanish	619-AQLP	-	25	-
No Microsoft Office License Included	658-BCSB	-	25	-
Approved Bid Use Only Intel(R) Core(TM) i7-1260U vPro, 16GB memory	338-CGSK	-	25	-
Intel Rapid Start and Smart Connect Technology	409-BCWQ	-	25	-
Intel vPro Technology Advanced Management Features	631-ADOX	-	25	-
16 GB, 2 X 8 GB, LPDDR5, 5200MHz, Integrated	370-AHKW	-	25	-
256 GB, M.2, PCIe NVMe, SSD, Class 35	400-BOLL	-	25	-
12" Touch 1200 nits WVA FHD (1920 x 1200) 100% sRGB Anti-Glare, Outdoor Viewable, front and rear cam, dual mic	391-BGZL	-	25	-
Intel(R) Wi-Fi 6 AX211 Wireless Driver (with Bluetooth)	555-BIFL	-	25	-
Intel AX211 WiFi 6E + BT 5.2 5G	555-BIHY	-	25	-
Hot surface warning label	389-ECGC	-	25	-
Primary 2 Cell 35.6 Whr, ExpressCharge(TM) Capable	451-BCZJ	-	25	-
65W Type-C Adapter	450-AMLO	-	25	-
Backcover, no Fingerprint, no Smartcard reader, no removable SSD	346-BILM	-	25	-
E4 Power Cord 1M for US	537-BBDO	-	25	-
Setup and Features Guide	340-DCSZ	-	25	-
Battery slot cover	325-BERE	-	25	-
ENERGY STAR Qualified	387-BBLW	-	25	-
Custom Configuration	817-BBBB	-	25	-
Dell Additional Software	658-BFQB	-	25	-
Mix Packaging 65W L10 CTY No WWAN	340-DDEE	-	25	-
5MP front dedicated IR/RGB, 11MP rear with flash and microphone	319-BBJL	-	25	-
Hazardous Locations Certification	389-EFFU	-	25	-
Right hand side expansion port - USB-A	590-TFJW	-	25	-
Top expansion port, RJ45	590-TFKB	-	25	-
WLAN, GPS Antennas only (Pogo vehicle docking, No RF passthrough)	555-BIFI	-	25	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	25	-
Rigid Handle	750-ADWQ	-	25	-
ProSupport Plus: Next Business Day Onsite, 2 Year Extended	804-0512	-	25	-
ProSupport Plus: Next Business Day Onsite, 3 Years	804-0513	-	25	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	25	-
Dell Limited Hardware Warranty Initial Year	997-6988	-	25	-

ProSupport Plus: Accidental Damage Service, 5 Years	997-7015	-	25	-
ProSupport Plus: Keep Your Hard Drive, 5 Years	997-7016	-	25	-
ProSupport Plus: 7x24 Technical Support, 5 Years	997-7038	-	25	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	25	-

**Quantity                      Subtotal**

**DEVMT,DOCKST,DELL,ADV,IPS,7230 - DS-DELL-902** **\$648.58      25                      \$16,214.50**

Estimated delivery if purchased today:  
Jun. 28, 2023  
Contract # C000000979569  
Customer Agreement # MHEC-04152022

Description	SKU	Unit Price	Quantity	Subtotal
DEVMT,DOCKST,DELL,ADV,IPS,7230 - DS-DELL-902	AC366434	-	25	-

	<b>Subtotal:</b>	<b>\$80,269.50</b>
	<b>Shipping:</b>	<b>\$0.00</b>
	<b>Estimated Tax:</b>	<b>\$0.00</b>
		<b>Total:</b>
		<b>\$80,269.50</b>

## Important Notes

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### Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm).

**Offer-Specific, Third Party and Program Specific Terms:** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringspecificterms](http://www.dell.com/offeringspecificterms) ("Offer Specific Terms").

**In case of Resale only:** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

**^DELL BUSINESS CREDIT (DBC):** Offered to business customers by WebBank, who determines qualifications for and terms of credit. Taxes, shipping and other charges are extra and vary. The Total Minimum Payment Due is the greater of either \$20 or 3% of the New Balance shown on the statement rounded up to the next dollar, plus all past due amounts. Dell and the Dell logo are trademarks of Dell Inc.