

**VILLAGE OF LOMBARD**  
**REQUEST FOR BOARD OF TRUSTEES ACTION**  
For Inclusion on Board Agenda  
Bids and Proposals

**Legistar #:210225**  
**DISTRICT:**

TO: PRESIDENT AND VILLAGE BOARD OF TRUSTEES

FROM: Scott Niehaus, Village Manager

DATE: July 7, 2021 Agenda Date: July 15, 2021

TITLE: Motion to approve the purchase of one Power-Loader and one Power-Pro Stretcher for the New Ambulance. New Ambulance Purchase approved in 2020.

SUBMITTED BY: Lt. Dan Ekhart, Chief Rick Sander

**RESULTS:**

Date Bids Were Published:	N/A	Date Bidding Closed:	N/A	
Bid Security Required		Yes	X	No
Performance Bond Required		Yes	X	No
Were Any Bids Withdrawn		Yes	X	No
Explanation:				
Waiver of Bids Requested?		X	Yes	No
If yes, Explain:				
Award Recommended to Lowest Responsible Bidder?			Yes	No
If no, explain:				

**FISCAL IMPACT:**

Budget Estimate: Approx. \$47,849 to replace one (1) Stryker Power Load and one (1) Stryker Power Cot. The amount includes a \$5,000 credit for the trade-in value of current items and a seven (7) year warranty for each, exclusively.

**BACKGROUND/ RECOMMENDATION::** Approve contract with Stryker Medical for purchasing a new Power Loader and Power Stretcher as part of the necessary equipment for the new Ambulance.

Has recommended Bidder worked for Village Previously?	X	Yes	_____	No
If yes, was quality of work acceptable?	X	Yes	_____	No
Was item bid in accordance with Public Act 85-1295?		Yes	_____	No
Waiver of bids - Public Act 85-1295 does not apply	X	Yes	_____	No

**REVIEW** (as needed):

Village Attorney X _____	Date _____
Finance Director X _____	Date _____
Village Manager X _____	Date _____

**ORDINANCE \_\_\_\_\_**

**ORDINANCE AUTHORIZING THE SALE AND/OR DISPOSAL  
OF MUNICIPAL OWNED PERSONAL PROPERTY**

**WHEREAS**, in the opinion of the majority of the Corporate Authorities of the Village of Lombard, it is no longer necessary or useful to or in the best interest for the Village of Lombard to retain the following described personal property:

One (1) Stryker Power Loader and One (1) Power Stretcher

now owned by the Village of Lombard; and

**WHEREAS**, The Village routinely declares such type of personal property surplus and the best interest of the Village of Lombard will be served by its sale and/or disposal.

**NOW, THEREFORE, BE IT ORDAINED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF LOMBARD, DU PAGE COUNTY, ILLINOIS, as follows:**

Section 1: Pursuant to 65 ILCS 5/11-76-4, the President and Board of Trustees find the following described property:

Stryker - One (1) Power Loader (\$3,000) and One (1) Power Stretcher (\$5,000)

now owned by the Village of Lombard is no longer necessary or useful to the Village of Lombard and the best interest of Lombard will be served by its trade-in to Stryker Medical, 1901 Romence Road Parkway, Portage, MI 49002 in the amount of \$5,000 total.

Section 2: Pursuant to said 65 ILCS 5/11-76-4, the Village President and Clerk are hereby authorized and directed to sell and/or dispose of the aforementioned personal property now owned by the Village of Lombard.

Section 3: This ordinance shall be in full force and effect from and after its adoption and approval as provided by law.

Passed on first reading this \_\_\_\_\_ day of \_\_\_\_\_, 2021

First reading waived by action of the Board of Trustees this \_\_\_\_ day of \_\_\_\_\_, 2021

Passed on second reading this \_\_\_\_\_ day of \_\_\_\_\_, 2021

Ayes: \_\_\_\_\_

Nays: \_\_\_\_\_

Ordinance No. \_\_\_\_\_

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Absent: \_\_\_\_\_

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2021

\_\_\_\_\_  
**Keith T. Giagnorio**  
**Village President**

ATTEST:

\_\_\_\_\_  
**Liz Brezinski**  
**Village Clerk**

APPROVAL AS TO FORM:

\_\_\_\_\_  
**Thomas P. Bayer**  
**Village Attorney**





## MEMORANDUM

**DATE:** June 28, 2021

**TO:** Fire Chief Rick Sander & Deputy Chief Ray Kickert

**FROM:** Lt. Dan Ekhart, EMS Coordinator

**SUBJECT:** Replacement of Stryker Power Load and Stretcher

### **PURPOSE**

To address the purchase of a new Stryker Power Loader and Stretcher to be installed in the newly purchased ambulance and to declare one existing loader and stretcher system as surplus.

### **BACKGROUND**

In 2013 the Village approved the purchase of five Stryker Power Load and Power Stretcher systems to reduce the risks of injuries from repetitive lifting encountered on EMS calls. The equipment has had the desired effect of reducing the frequency and severity of provider injuries. This equipment has become the industry standard for effective risk management in EMS. Our equipment has seen heavy use over the last eight years as we have responded to roughly 40,000 medical responses.

Purchasing a new Stryker System now will coincide with the delivery of our newest ambulance. The Stryker system has an expected lifespan of seven to ten years, similar to the ambulance itself. Installing a new Power Load System when an ambulance is brand new, helps synchronize the life expectancy of the equipment and the ambulance. The ambulance and power load system are likely to rotate to reserve status in the seventh year, which pairs well with the expiration of the original warranty.

The replacement of this Stryker system has been anticipated and the depreciated funds have been allocated over the lifetime of the equipment. It is the intention of the Administration to purchase a new Stryker Power Loader and Stretcher with this and each subsequent new ambulance purchase. According to the fleet services schedule, we anticipate replacing additional ambulances in 2022, 2024, 2026 and 2027.

**RECOMMENDATION**

It is the recommendation of the Fire Department to purchase one (1) Stryker Power Loader and one (1) Stryker Power Stretcher and to surplus one (1) Stryker Power Loader and one (1) power Stretcher. The cost of the new Stryker Power Loader and Stryker Power Stretcher with a 7-year warranty and a \$5,000 trade in credit is \$47,849 dollars.



# 1 POWER-LOAD W EXT WARRANTY W TRADE

Quote Number: 10383798

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308  
Chicago, IL 60673-3308

Prepared For: LOMBARD FIRE DEPT  
Attn: Dan Ekhart  
ekhartd@villageoflombard.org  
815-416-8452

Rep: John Fischer  
Email: john.fischer@stryker.com  
Phone Number:  
Mobile: (847) 989-4536

Quote Date: 06/13/2021

Expiration Date: 09/11/2021

### Delivery Address

Name: FOSTER COACH - LOMBARD FD

Account #: 1166895

Address: 903 PROSPERITY DR

STERLING

Illinois 61081

### End User - Shipping - Billing

Name: LOMBARD FIRE DEPT

Account #: 1166895

Address: 50 E ST CHARLES RD 255 E WILSON AVE

LOMBARD

Illinois 60148

### Bill To Account

Name: LOMBARD FIRE DEPT

Account #: 1166895

Address: 50 E ST CHARLES RD 255 E WILSON AVE

LOMBARD

Illinois 60148

### Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	639005550001	MTS POWER LOAD	1	\$23,225.00	\$23,225.00
Equipment Total:					\$23,225.00

### Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-SPL-PL	TRADE-IN-STRYKER POWER LOAD TOWARDS PURCHASE OF POWERLOAD	1	-\$3,000.00	-\$3,000.00

### ProCare Products:

#	Product	Description	Years	Qty	Sell Price	Total
2.1	75011PT	ProCare Power-LOAD Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel for MTS POWER LOAD	6	1	\$6,205.00	\$6,205.00
ProCare Total:						\$6,205.00

### Price Totals:

Grand Total: \$26,430.00

Comments:



**1 POWER-LOAD W EXT WARRANTY W  
TRADE**

Quote Number: 10383798

Version: 1

Prepared For: LOMBARD FIRE DEPT

Attn: Dan Ekhart

ekhartd@villageoflombard.org

815-416-8452

Quote Date: 06/13/2021

Expiration Date: 09/11/2021

Remit to:

**Stryker Medical**

P.O. Box 93308

Chicago, IL 60673-3308

Rep:

John Fischer

Email:

john.fischer@stryker.com

Phone Number:

Mobile:

(847) 989-4536

DELIVER TO FOSTER COACH. SHIPPING IS  
NO CHARGE. INSTALLATION NOT INCLUDED.  
TRADE IN CREDIT APPLIED.

Prices: In effect for 60 days.

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible  
payment options.

  
\_\_\_\_\_  
AUTHORIZED CUSTOMER SIGNATURE

**Capital Terms and Conditions:**

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at [https://techweb.stryker.com/Terms\\_Conditions/index.html](https://techweb.stryker.com/Terms_Conditions/index.html). A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.







# 1 POWER-PRO W EXT WARRANTY + TRADE

Quote Number: 10383803

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: LOMBARD FIRE DEPT

Rep: John Fischer

Attn: Dan Ekhardt

Email: john.fischer@stryker.com

ekhardt@villageoflombard.org

Phone Number:

815-416-8452

Mobile: (847) 989-4536

Quote Date: 06/13/2021

Expiration Date: 09/11/2021

### Delivery Address

### End User - Shipping - Billing

### Bill To Account

Name:	LOMBARD FIRE DEPT	Name:	LOMBARD FIRE DEPT	Name:	LOMBARD FIRE DEPT
Account #:	1166895	Account #:	1166895	Account #:	1166895
Address:	50 E ST CHARLES RD 255 E WILSON AVE	Address:	50 E ST CHARLES RD 255 E WILSON AVE	Address:	50 E ST CHARLES RD 255 E WILSON AVE
	LOMBARD		LOMBARD		LOMBARD
	Illinois 60148		Illinois 60148		Illinois 60148

### Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	6506000000	Power-PRO XT	1	\$14,667.00	\$14,667.00
1.1	6085033000	PR Cot Retaining Post		\$0.00	\$0.00
1.2	7777881669	3 Yr X-Frame Powertrain Wrnty		\$0.00	\$0.00
1.3	7777881670	2 Yr Bumper to Bumper Warranty		\$0.00	\$0.00
1.4	6506026000	Power Pro Standard Components		\$0.00	\$0.00
1.5	6500001430	X-RESTRAINT PACKAGE		\$0.00	\$0.00
1.6	0054030000	DOM SHIP (NOT HI, AK, PR, GM)		\$0.00	\$0.00
1.7	650606160000	ONE PER ORDER, MANUAL, ENG OPT		\$0.00	\$0.00
1.8	6500082000	Knee-Gatch/Trendelenburg		\$702.00	\$702.00
1.9	6506038000	Steer Lock Option		\$674.00	\$674.00
1.10	6060036017	Short Hook		\$0.00	\$0.00
1.11	6506127000	Power-LOAD Compatible Option		\$1,489.00	\$1,489.00
1.12	6500038000	SMRT KIT-120V AC,12V DC, Brckt		\$67.00	\$67.00
1.13	6500003130	KNEE GATCH BOLSTER MATRSS, XPS		\$0.00	\$0.00
1.14	6506040000	XPS Option		\$1,758.00	\$1,758.00
1.15	6506036000	No HE Section O2 Bottle		\$0.00	\$0.00
1.16	0054200994	NO RUNNER		\$0.00	\$0.00
1.17	6500315000	3 Stage IV Pole PR Option		\$304.00	\$304.00



# 1 POWER-PRO W EXT WARRANTY + TRADE

Quote Number: 10383803

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Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: LOMBARD FIRE DEPT

Rep: John Fischer

Attn: Dan Ekhart

Email: john.fischer@stryker.com

ekhartd@villageoflombard.org

Phone Number:

815-416-8452

Mobile: (847) 989-4536

Quote Date: 06/13/2021

Expiration Date: 09/11/2021

#	Product	Description	Qty	Sell Price	Total
1.18	6506012003	STANDARD FOWLER		\$0.00	\$0.00
1.19	639000010902	LABEL, WIRELESS		\$0.00	\$0.00
1.20	6500130000	Pocketed Back Rest Pouch		\$228.00	\$228.00
1.21	6500128000	Head End Storage Flat		\$123.00	\$123.00
1.22	6500147000	Equipment Hook		\$47.00	\$47.00
1.23	6500241000	Fowler O2 Bottle Holder		\$230.00	\$230.00
<b>Equipment Total:</b>					<b>\$20,289.00</b>

### Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-SPCOT-PPXT	TRADE-IN-STRYKER POWER COT TOWARDS PURCHASE OF POWERPRO XT	1	-\$2,000.00	-\$2,000.00

### ProCare Products:

#	Product	Description	Years	Qty	Sell Price	Total
2.1	71011PT	ProCare Power-PRO Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel for Power-PRO XT	5	1	\$3,130.00	\$3,130.00
<b>ProCare Total:</b>						<b>\$3,130.00</b>

### Price Totals:

**Grand Total:** \$21,419.00

#### Comments:

SHIPPING IS NO CHARGE. LEAD TIME APPROX 11-13 WEEKS FROM DATE OF ORDER. TRADE-IN CREDIT FOR 1 POWER-PRO.



**1 POWER-PRO W EXT WARRANTY + TRADE**

Quote Number: 10383803

Version: 1

Prepared For: LOMBARD FIRE DEPT  
Attn: Dan Ekhart  
ekhartd@villageoflombard.org  
815-416-8452

Quote Date: 06/13/2021

Expiration Date: 09/11/2021

Remit to: **Stryker Medical**

P.O. Box 93308  
Chicago, IL 60673-3308

Rep: John Fischer

Email: john.fischer@stryker.com

Phone Number:

Mobile: (847) 989-4536

Prices: In effect for 60 days.

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.



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AUTHORIZED CUSTOMER SIGNATURE

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# Purchase Order Form



**Account Manager :** John Fischer  
**Cell Phone :** (847) 989-4536

**Purchase Order Date :** 06-13-2021 21:26:00 -0500  
**Expected Delivery Date :**  
**Stryker Quote Number :** 10383803  
**Customer PO Number :**

Bill To	Customer # : 1166895
Company Name :	LOMBARD FIRE DEPT
Contact or Department :	
Street Address :	50 E ST CHARLES RD 255 E WILSON AVE
Add'l Address Line :	
City, ST, ZIP :	LOMBARD, Illinois, 60148
Phone :	

Ship To / End User	Customer # : 1166895
Company Name :	LOMBARD FIRE DEPT
Contact or Department :	
Street Address :	50 E ST CHARLES RD 255 E WILSON AVE
Add'l Address Line :	
City, ST, ZIP :	LOMBARD, Illinois , 60148
Phone :	

Deliver To	Customer # : 1166895
Company Name :	
Contact or Department :	
Street Address :	
Add'l Address Line :	
City, ST, ZIP :	
Phone :	

**Authorized Customer Initials** DE

**Authorized Customer Initials** DE

**Authorized Customer Initials** \_\_\_\_\_

Description	Total
1 POWER-PRO W EXT WARRANTY + TRADE	\$21,419.00

**Total :** \$21,419.00



# Purchase Order Form



**Accounts Payable Contact Information**

**Name :**

**Email :**

**Phone :**

**Authorized Customer Signature**

**Name :**

**Title :**

**Signature :**

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**Date :**

---

# Purchase Order Form



**Account Manager :** John Fischer  
**Cell Phone :** (847) 989-4536

**Purchase Order Date :** 06-13-2021 21:33:00 -0500  
**Expected Delivery Date :**  
**Stryker Quote Number :** 10383798  
**Customer PO Number :**

Bill To	Customer # : 1166895
Company Name :	LOMBARD FIRE DEPT
Contact or Department :	
Street Address :	50 E ST CHARLES RD 255 E WILSON AVE
Add'l Address Line :	
City, ST, ZIP :	LOMBARD, Illinois, 60148
Phone :	

Ship To / End User	Customer # : 1166895
Company Name :	LOMBARD FIRE DEPT
Contact or Department :	
Street Address :	50 E ST CHARLES RD 255 E WILSON AVE
Add'l Address Line :	
City, ST, ZIP :	LOMBARD, Illinois , 60148
Phone :	

Deliver To	Customer # : 1166895
Company Name :	FOSTER COACH - LOMBARD FD
Contact or Department :	
Street Address :	903 PROSPERITY DR
Add'l Address Line :	
City, ST, ZIP :	STERLING, IL 61081
Phone :	

**Authorized Customer Initials**

DE

**Authorized Customer Initials**

DE

**Authorized Customer Initials**

DE

Description	Total
1 POWER-LOAD W EXT WARRANTY W TRADE	\$26,430.00

**Total : \$26,430.00**

# Purchase Order Form



## Accounts Payable Contact Information

Name :

Email :

Phone :

## Authorized Customer Signature

Name :

Title :

Signature :

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Date :

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