## VILLAGE OF LOMBARD LOCAL TOURISM GRANT PROGRAM APPLICATION FORM

**GENERAL INFORMATION** 

Organization:	Lombard Town Centre		
Name of event:	Spooktacular	,	
Date of event:	10/18/2015	Event location:	Downtown Lombard Streets
Contact person:	Sarah Richardt	Title:	Executive Director
Business address:	6 S. Park Ave.	City & Zip	Lombard, IL 60148
Telephone:	630-620-8063	Email:	Director@lombardtow ncentre.org

PROJECT OVERVIEW

Total cost of the project:	\$7820
Cost of city services requested in this application (if any):	\$2000
Total funding requested in this application:	\$2000
Percent of total project cost being requested:	25%
Anticipated attendance:	4000
Anticipated number of overnight hotel stays:	0-5

#### Briefly describe the project for which are funds are being requested:

Spooktacular is an annual one day festival held in the downtown. Last year over 4000 people attended. The event is highlighted by trick-or-treating in the businesses, live music, vendors, and games for children. With sponsorships, and in-kind donations, we have been able to decrease our out of pocket expenses and create a wonderful event for the Village.

#### **ORGANIZATION**

Number of years that the organization has been in existence:	10
Number of years that the project or event has been in existence:	13
Number of years the project has been supported by Village of Lombard funds:	2
How many years does the organization anticipate it will request grant funding?	2+

1) Describe the organization (include brief history, mission, and ability to carry out this project):

Lombard Town Centre is a Main Street community organization with the mission to Preserve and promote the historic Downtown. We are a volunteer organization with one paid staff member. Through our 4 committees we work to **promote** our businesses with events (like Spooktacular), work on our **organization** through memberships, sponsorships and fundraising, help retain and recruit businesses through **economic restructuring** and work with the Village's downtown revitalization guide to **design** a charming and historic downtown.

businesses through trick-or treating, while showcasing the downtown to come downtown and so they will come back.	Spooktacular hig	•
3) What is the organization's plan to make the project self-sustaining?		
We charged the children \$1 to participate in all games. We will continuous changed how we run this event in order to keep costs down while con		
PROJECT DESCRIPTION		
Have you requested grant funding in the past?	X Yes	□ No
Is the event open to the general public?	X Yes	□ No
Do you intend to apply for a liquor license for this project?	Yes	x No
Will any revenues from this event be returned to the community?	Yes	x No
<ol> <li>Provide the details regarding the event or project including a full de anticipated timeline.</li> </ol>	escription of the p	roject and the
Spooktacular will happen on October 18, 2015. The event will include the local businesses. Major sponsors will again be contacted at the be contact vendors in the spring for the event. Local businesses will be determined by the contact vendors in the spring for the event.	eginning of the ye	ear. We will agai
sponsorships as the summer progresses.		
sponsorships as the summer progresses.	used?	
sponsorships as the summer progresses.		
sponsorships as the summer progresses.  2) If your application is accepted, how will the tourism grant funds be \$420 for police, \$680 for barricades and \$900 for port-o-lets and tras	h.	nce over
<ul> <li>sponsorships as the summer progresses.</li> <li>2) If your application is accepted, how will the tourism grant funds be \$420 for police, \$680 for barricades and \$900 for port-o-lets and tras</li> <li>3) What modifications to the event or other steps will be taken to increase.</li> </ul>	h. ease event attenda	

#### MILESTONES AND TIMETABLES

Describe the milestones that will mark the progress towards implementing the project and provide a timetable for the completion of each milestone.

Booking the games and bands will happen in the first half of 2014. We will be contacting all vendors in by May as we will talk to vendors during the Lilac Time Art and Craft Fair. Sponsorships will be the key in making this happen. This is an ongoing project that will start early in 2015.

#### **IMPACT**

1) Please describe how the event or program will promote overnight stays and/or tourism within the Village of Lombard.

One-day events are difficult to generate overnight stays. We will be looking for vendors from farther away to hopefully create some longer travelers. This is one event that brings an overall positive image to the Village of Lombard. Every event we host, is with the intent to boost the pride within the village and to highlight the Village outside of the community.

2) Please describe the economic benefit to local businesses and the Lombard community. How will your event draw more people from outside the local market (50 miles or more) or attract a new visitor audience?

2014 showed a great attendance. The event allows a large amount of patrons into the businesses to trick-or-treat. Many businesses use this event to market their business to gain repeat business. We paid for ads in DeKalb and we did gain people from the event.

3) Who is the target audience for your event or project? What is your anticipated attendance?

We are targeting families and anticipate 4000-4500 people.

4) Please describe any collaborative arrangements developed with other organizations to fund or otherwise implement the project (include in-kind donations).

We work with the Village of Lombard on all of our events. 2014 we worked with many private schools and organizations to provide free booth space. In return, they entertained the attendees with activities.

5) Please describe your marketing plan. Detail the strategies your organization will use to promote the event or project (e.g., advertising, public relations, marketing, print materials, promotional pieces).

We will again be buying an ad in Suburban family as well as the Lombardian. Banners are hung at Wilson and Main and at St. Charles and Park. We target a 6 county with Suburban Family. The local schools receive flyers as well as posters hung in the area. We will also look to place more ads in DeKalb.

#### **FINANCES**

- X Please include a detailed itemized budget for your entire event on the attached budget form (2 years of past actuals and estimates for upcoming event).
- X Attach a copy of the most recently completed agency audit and Federal Form 990. If these documents are not available, please explain why they are not available.

#### **CHECKLIST**

- x Completed Local Tourism Grant Program Application Form.
- X Completed detailed budget form.
- X Promotional materials from past events (not applicable to first time events).
- X Post event summary from past event (not applicable to first time events).
- X Copy of the most recently completed agency audit or explanation of why it is not available.
- X Copy of the most recent Federal Form 990 for the agency or explanation of why it is not available.

Additional	Notes,	Comments	or	Exp	lanations:

. The Village of Lombard Tourism Grant helps Lombard Town Centre cover expenses in areas that are difficult to obtain sponsors (portable toilets, police and barricades.				

#### CERTIFICATION

The undersigned certifies that to the best of his or her knowledge and belief that data in this application are true and correct, the application has been duly authorized by the organization and any funds received under this grant will be used for the purposes described in this application.

Name:	Sarah Richardt			
Title or office held:	Executive Director	Date:	12/9/2014	
		•		

#### LOCAL TOURISM GRANT PROGRAM DETAILED BUDGET

Event:	Spooktacular	Date:	10/19/2014
Organization:		Lombard Town Centre	

**INCOME:** Include an itemized list of all actual (past 2 years) and estimated project revenues (entry fees, gate receipts, food/beverage sales, donations, sponsorships, booth rentals, souvenir sales, other revenues)

ITEMIZED REVENUES	ACTUAL _2013_	ACTUAL 2014	ANTICIPATED
Lombard Tourism Grant	\$4418.18	\$1960	\$2000
Revenue from vendor booths	\$1005.00	\$1770	\$2000
Sponsorships	\$8175.00	3037.48	\$4000
Wrist band sales	\$0.0	952.00	\$2000
Total Income	13598.18	\$7719.48	\$10,000

**EXPENSES:** Include an itemized list of all actual and estimated project expenses (advertising, supplies,

labor, rentals, insurance, materials, entertainment, other expenses)

ITEMIZED EXPENSES	ACTUAL	ACTUAL	ANTICIPATED
	2013	2014	
Advertising	\$1070	\$650	\$1000
Entertainment	\$9920	\$1750	\$2000
police	\$420.00	\$420	\$420.00
barricades	\$630.00	\$640.00	\$640.00
Second stage	\$1300.00	\$1400.00	\$0.0
Candy	\$200.00	\$186.81	\$250.00
Pumpkin delivery	\$27.50	\$0.0	\$0
decorations	\$100.00	\$133.44	\$50.00
Waste management	900.00	900.00	\$900.00
Total Expenses	\$13663.90	\$6080.25	\$5320

**IN-KIND CONTRIBUTIONS:** Include an itemized list of all actual and estimated in-kind contributions. In-kind contributions are non-cash donations, contributions or gifts which can be given a cash value (include Village of Lombard in-kind services, where applicable)

Estimated value of in-kind contributions (explain)

ACTUAL	ACTUAL 2014	ANTICIPATED
\$	\$2350	2500
_	Games, bounce	Much of the same
	houses, Candy,	
	Band, DQ gift cards,	
	Elite performance	



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FROM

(THE INTERSECTION OF ST. CHARLES AND PARK AVENUE IN DOWNTOWN LOMBARD)

LIVE PERFORMANCES BY

**POWERED BY** 

Games, Live Entertainment, A Petting Zoo, Free Pumpion Decorating (while supplies last), Arts & Crafts Vendors, from noon until 2:00 p.m.in the downtown businesses, and plenty of

REDS WELLSTBALLOS FOR ST reclides dillegres dans sand reclivials

SPONSORED BY:





Visit lombardtowncentre.org or call 630-620-8063 for more information!

12 out & about

Sept /out 2014

suburban family | subfam.com

Dear Sarah

On behalf of St. John's
Lutheran School, I'd like to
thank you for giving us the
opportunity to participate in
the Lombard Town Centre
Spooktacular. You were very
generous with allowing us
to have our booth — thank you!!!
It was a pleasure to have some of
our students, parents, & staff serving
the families in our community?
We were ablu to let Jesus love
Shine — and you helped us do that.
P Cheerful in Christ —

Kris Ann Milas



# Photos by Steve Spoden Spooktacular!

ANOTHER HUGE CROWD flocked into downtown Lombard Sunday to take in the sights and sounds of the 13th annual, Lombard Town Centre Spooktacular Fall Fest: Activities included games, arts and crafts vendors, free pumpkins, live performances and trick-ortreating.



# **Opinion**





Photos courtesy of Eric Gouty

### Spooktacular fun

CROWDS OF COSTUMED CHILDREN flocked to downtown Lombard Sunday, Oct. 19, as Lombard Town Centre held its Spooktacular Fall Fest. Children trick-or-treated at downtown businesses and enjoyed a petting zoo, games, live entertainment and pumpkin decorating. Lombard Police Officer Eric Gouty (I. to r.) is pictured in the top photo with 2-1/2 year-old Lucas Rosenick, son of Paola and Mark Rosenick, owners of Iron Dragon Gym in Lombard, and Lombard Police Officer Frank Vivo. Gouty, who worked the event with Vivo, said there were many great kids, costumes and friendly people at the Spooktacular event. In the bottom photo, Vivo (I.) and Gouty (r.) are pictured with Makayla Sullivan, 4.

### VILLAGE OF LOMBARD LOCAL TOURISM GRANT – POST EVENT SUMMARY

This post event summary must be completed within 90 days of the event completion. Failure to submit a post-event summary may affect the applicant's ability to receive future grant funds.

#### **GENERAL INFORMATION**

Organization:	Lombard To	wn Centre	Name of event:	Spooktacular
Date of event:	10/19/2014		Event location:	Downtown Lombard
Contact person:	Sarah Richa	:dt	Title:	Executive Director
Business address:	6 S. Park Av	e.	City & Zip:	Lombard, 60148
Telephone:	630-620-806	3	E-mail address:	director@lombardtowncentre.org
Estimated attendance:	4000+		Estimated hotel stays: 0	
Method for estimating attendance: Counting with c			clicker throughout e	vent

1) Please summarize the advertising and marketing placed to promote the event. Please attach examples of event marketing pieces and advertisements.

We advertised in Suburban Family Magazine and Lombardian. We were working with Radio Disney to also get a wider audience but they went out of business locally before event

Provide a general assessment of the event. What were the successes of the event? Are there any concerns or recommendations of changes for future events? Click here to enter text.

The event was a huge success. People were happy, we tripled the amount of vendors and added new activities while reducing our expenses by 60%. We needed more people to help. Many volunteers did not show up.

2)

3) How did the actual outcomes of the program or event compare to your original expectations?

It met or exceeded our expectations

Describe your organization's long term plans for funding this project or event.

In 2013 we asked for \$5000 from the Village. 2014 We reduced that amount to \$1800, the amount we pay for Village services. We will continue to ask for that in the future while paying for all other expenses on our own. We charged for wrist bands this year for children. Overall we made \$1400 on the event while last year we only broke even.

Please submit completed form and associated application documents on or before <u>December 15, 2013</u> to Nicole Aranas, Assistant Village Manger by e-mailing <u>aranasn@villageoflombard.org</u> or clicking below.

Submit

For Office Use Only	ILL INOIS CHADITADI E ODCANIZATION AN	INILIAI DEDOI	Form AG990-IL
PMT# 	ILLINOIS CHARITABLE ORGANIZATION AN Attorney General LISA MADIGAN Sta	te of Illinois	Revised 3/05
AMT	Charitable Trust Bureau, 100 West R 11th Floor, Chicago, Illinois 606		<sub>#</sub> 01057230
	Report for the Fiscal Period:		Check all items attached: Copy of IRS Return
	Beginning 01 , 01 , 2013	Make Checks	Audited Financial Statements
INIT		Payable to ☐ the Illinois Charity ☑	Copy of Form IFC \$15.00 Annual Report Filing Fee
202718520	& Ending 12 / 31 / 2013	Bureau Fund	\$100.00 Late Report Filing Fee
Federal ID # 202718529	MO DAY YR  zation tax deductible? ☑ Yes ☐ No ☐	Date Organization v	MO DAY YR was created: 03 / 02 / 05
Are contributions to the organiz	was created: 00 / 02 / 03		
LEGAL Lombard Town	Centre	Year-end amounts	
(A) ASSET			A) \$ 13923
ADDRESS 6 S. Park Ave.			B) \$ 0
CITY, STATE Lombard, IL 60148			C) \$ 13923
211 0002			70
I. SUMMARY OF ALL RI	EVENUE ITEMS DURING THE YEAR:	PERCENTAGE	AMOUNT
D) PUBLIC SUPPORT, CON	NTRIBUTIONS & PROGRAM SERVICE REV. (GROSS AMTS.)	%	D) \$ 25260
E) GOVERNMENT GRANTS	S & MEMBERSHIP DUES	%	E) \$ 54038
F) OTHER REVENUES		%	F) \$ 150
G) TOTAL REVENUE, INCO	OME AND CONTRIBUTIONS RECEIVED (ADD D,E, & F)	100%	G) \$ 79448
II. SUMMARY OF ALL EX	(PENDITURES DURING THE YEAR:		
H) OPERATING CHARITABL	E PROGRAM EXPENSE	%	H) \$ 14225
I) EDUCATION PROGRAM	SERVICE EXPENSE	%	1) \$ 0
J) TOTAL CHARITABLE PR	ROGRAM SERVICE EXPENSE (ADD H & I)	%	J) \$ 14225
J1) JOINT COSTS ALLOCATED TO PROGRAM SERVICES (INCLUDED IN J): \$			
K) GRANTS TO OTHER CH	HARITABLE ORGANIZATIONS	%	к) \$ <sup>0</sup>
L) TOTAL CHARITABLE	PROGRAM SERVICE EXPENDITURE (ADD J & K)	%	L) \$ 0
M) MANAGEMENT AND GENERAL EXPENSE		%	M) \$ 51162
N) FUNDRAISING EXPENSE		%	N) \$ 8527
O) TOTAL EXPENDITURE	ES THIS PERIOD (ADD L, M, & N)	100 %	O) \$ 59689
1	AID FUNDRAISER AND CONSULTANT ACTIVITIES:	•	
PROFESSIONAL FUNDRAISE			
	D BY PAID PROFESSIONAL FUNDRAISERS	100 %	P) \$ 0
Q) TOTAL FUNDRAISERS F	EES AND EXPENSES	%	Q) \$ 0
R) NET RECEIVED BY THE PROFESSIONAL FUNDRAISH		%	R) \$ 0
	O PROFESSIONAL FUNDRAISING CONSULTANTS		S) \$ 0
IV. COMPENSATION TO	THE (3) HIGHEST PAID PERSONS DURING THE YE	AR:	
T) NAME, TITLE: Michelle Iwinski, Executive Director			т) \$ 22067
U) NAME, TITLE: Sarah Richard, Executive Director			U) \$ 15755
V) NAME, TITLE:			V) \$
V. CHARITABLE PROGR	List on back side of instructions CODE		
W) DESCRIPTION:	W) #		
X) DESCRIPTION:	X) #		
Y) DESCRIPTION:			Y) #

IF THE ANSWER TO ANY OF THE FOLLOWING IS YES, ATTACH A DETAILED EXPLANATION:								
1.	WAS THE ORGANIZATION THE SUBJECT OF ANY COURT ACTION, FINE, PENALTY OR JUDGMENT? 1,		1					
2.	HAS THE ORGANIZATION OR A CURRENT DIRECTOR, TRUSTEE, OFFICER OR EMPLOYEE THEREOF, EVER BEEN CONVICTED BY ANY COURT OF ANY MIDSDEMEANOR INVOLVING THE MISUSE OR MISAPPROPRIATION OF FUNDS OR ANY FELONY?		✓					
3.	DID THE ORGANIZATION MAKE A GRANT AWARD OR CONTRIBUTION TO ANY ORGANIZATION IN WHICH ANY OF ITS OFFICERS, DIRECTORS OR TRUSTEES OWNS AN INTEREST; OR WAS IT A PARTY TO ANY TRANSACTION IN WHICH ANY OF ITS OFFICERS, DIRECTORS OR TRUSTEES HAS A MATERIAL FINANCIAL INTEREST; OR DID ANY OFFICER, DIRECTOR OR TRUSTEE RECEIVE ANYTHING OF VALUE NOT REPORTED AS COMPENSATION? 3.		<b>√</b>					
4	HAS THE ORGANIZATION INVESTED IN ANY CORPORATE STOCK IN WHICH ANY OFFICER, DIRECTOR OR TRUSTEE OWNS MORE THAN 10% OF THE OUTSTANDING SHARES?4.		<b>✓</b>					
5.	IS ANY PROPERTY OF THE ORGANIZATION HELD IN THE NAME OF OR COMMINGLED WITH THE PROPERTY OF ANY OTHER PERSON OR ORGANIZATION?5.		<b>√</b>					
6.	DID THE ORGANIZATION USE THE SERVICES OF A PROFESSIONAL FUNDRAISER? (ATTACH FORM IFC) 6.		✓					
7a.	DID THE ORGANIZATION ALLOCATE THE COST OF ANY SOLICITATION, MAILING, ADVERTISEMENT OR LITERATURE COSTS BETWEEN PROGRAM SERVICE AND FUNDRAISING EXPENSES?		✓					
7b.	IF "YES", ENTER (i) THE AGGREGATE AMOUNT OF THESE JOINT COSTS \$ ;(ii) THE AMOUNT ALLOCATED TO PROGRAM SERVICES \$ ; (iii) THE AMOUNT ALLOCATED TO MANAGEMENT AND GENERAL \$ ; AND (iv) THE AMOUNT ALLOCATED TO FUNDRAISING \$							
8.	DID THE ORGANIZATION EXPEND ITS RESTRICTED FUNDS FOR PURPOSES OTHER THAN RESTRICTED PURPOSES? 8.	<u></u>	<b>4</b>					
9.	HAS THE ORGANIZATION EVER BEEN REFUSED REGISTRATION OR HAD ITS REGISTRATION OR TAX EXEMPTION SUSPENDED OR REVOKED BY ANY GOVERNMENTAL AGENCY?		✓					
10.	WAS THERE OR DO YOU HAVE ANY KNOWLEDGE OF ANY KICKBACK, BRIBE, OR ANY THEFT, DEFALCATION MISAPPROPRIATION, COMMINGLING OR MISUSE OF ORGANIZATIONAL FUNDS?10.		<b>✓</b>					
11.	LIST THE NAME AND ADDRESS OF THE FINANCIAL INSTITUTIONS WHERE THE ORGANIZATION MAINTAINS ITS THREE LARGEST ACCOUNTS:							
	Fifth Third Bank							
12.	NAME AND TELEPHONE NUMBER OF CONTACT PERSON: Renee Mayhew (630) 424-2800							
AL	ALL ATTACHMENTS MUST ACCOMPANY THIS REPORT - SEE INSTRUCTIONS							

UNDER PENALTY OF PERJURY, I (WE) THE UNDERSIGNED DECLARE AND CERTIFY THAT I (WE) HAVE EXAMINED THIS ANNUAL REPORT AND THE ATTACHED DOCUMENTS, INCLUDING ALL THE SCHEDULES AND STATEMENTS AND THE FACTS THEREIN STATED ARE TRUE AND COMPLETE AND FILED WITH THE ILLINOIS ATTORNEY GENERAL FOR THE PURPOSE OF HAVING THE PEOPLE OF THE STATE OF ILLINOIS RELY THEREUPON. I HEREBY FURTHER AUTHORIZE AND AGREE TO SUBMIT MYSELF AND THE REGISTRANT HEREBY TO THE JURISDICTION OF THE STATE OF ILLINOIS.

#### **BE SURE TO INCLUDE ALL FEES DUE:**

- 1.) REPORTS ARE DUE WITHIN SIX
- MONTHS OF YOUR FISCAL YEAR END.
  2.) FOR FEES DUE SEE INSTRUCTIONS.
- 3.) REPORTS THAT ARE LATE OR INCOMPLETE ARE SUBJECT TO A \$100.00 PENALTY.

Walter Smith		
PRESIDENT or TRUSTEE (PRINT NAME)	SIGNATURE	DATE
Shawn Mathie		
TREASURER or TRUSTEE (PRINT NAME)	SIGNATURE	DATE
Shawn Mathie		
PREPARER (PRINT NAME)	SIGNATURE	DATE