



Customer Proposal 1307 E Algonquin Rd Schaumburg, IL 60196 Date: Sep. 27, 2011
 Prepared By: Coty Cooper Phone: 954-270-9740 Fax: (847) 576-8020 Quote #: LPD APX7500 9-27-11
 CUSTOMER #: Lombard PD


PREPARED FOR: Pat Rollins
 COMPANY: Lombard PD
 PHONE: 630-873-4466
 EMAIL: rollinsp@villageoflombard.org


Qty.	Model	Description	Equipment Details and Pricing	Unit Price	Total Price
12	APX7500	SUPERVISOR VEHICLES APX7500 MOBILE - DUAL BAND UHF - REMOTE MOUNT		\$5,664.00	\$67,968.00

QUOTE PAGE TOTAL **\$67,968.00**

- QUOTE TERMS AND CONDITIONS:**
- Quotes are exclusive of all installation and programming charges(unless expressly stated) and all applicable taxes.
 - Title will pass upon shipment, risk of loss will pass upon delivery to purchaser's facility.
 - Ordered equipment may be returned for a full refund, less a 20% restocking fee, if the equipment is returned unused and undamaged in its original packaging within six months after shipment.
 - Prices quoted are valid for thirty(30) days from the date of this quote.
 - Unless otherwise stated, payment will be due within thirty days after invoice.
 - Motorola's standard equipment warranty which will be furnished upon request applies to all ordered equipment.
 - MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
 - MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.
 - These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.

CHANGE ORDER #3

By: 
 William J Mueller, Village President

Attest: 
 Brigitte O'Brien, Village Clerk

Date: _____

EMERGENCY TELEPHONE SYSTEM BOARD OF DU PAGE COUNTY

421 N. County Farm Road Wheaton, Illinois 60187
Tel: 630-550-7743 Fax: 630-955-1130



BOARD MEMBERS:

Mr. Patrick J. O'Shea

Chairman

DuPage County Board

Representative

Chief Bradley Bloom

Vice Chairman

Hinsdale Police Department

DuPage Police Chiefs

Association Representative

Mrs. Gwen Henry

DuPage County Treasurer

Ex-Officio

Mr. Gary King

DuPage County Clerk

Ex-Officio

Mr. Joseph Block

Village of Addison

DuPage Mayors and Managers

Conference Representative

Chief David Christensen

Bloomington Fire

Protection District

DuPage County Fire Chiefs

Association Representative

Mr. George Della

DuPage County Health

Department

OEM Representative

Mr. Benjamin Mott

DuPage County Sheriffs

Representative

Mr. James Rasins

Public Representative

Mr. Brian Tegtmeyer, ENP

DuPage Public Safety

Communication Representative

Ms. Linda M. Zerwin

Executive Director

9-1-1 System Coordinator

September 15, 2011

Dear DuPage Emergency Dispatch Interoperable Radio System Participant:

Attached to this letter please find your original equipment list [first page] and your most recent list.

In an effort to consolidate the current equipment order from Change Order #2 with a proposed Change Order #3 it has taken some time to look at requested equipment changes and new requests. This has been done in order to avoid unnecessary additions and costs to the project.

These forms will be utilized to create the final counts. As such, please review the most current document, provided any specific changes requested if any, sign and date the document the first page and initial the other pages including any supplemental pages you add. The signature should be of the executive of your agency for billing purposes.

A supplemental page is recommended if you have multiple changes so that we can clearly understand your requests.

If your order included ruggedized radios please be sure to indicate the number of ruggedized and whether they will be standard black or the fashionable green.

You may fax this to ETSB at the number listed above, when completed.

For DU-COMM agencies, please provide this information to DU-COMM so that Director Tegtmeyer can have final oversight prior to submission to ETSB.

It is our intent to have a purchase order for Change Order #2 in to Motorola for FY11 final invoices, so we are asking that you respond as quickly as possible to this request or by

September 23.

Also, additional equipment orders cannot be made for agencies that have not submitted an IGA. If your IGA is under review with attorneys, it considered in process and can be part of an additional order. You may submit your order so that it can be considered in the event that the IGA is submitted in the interim.

Thank you for all of your hard work and assistance with this major project.

Sincerely,

Linda M. Zerwin

/lmz

Lombard PD

ETSB Member
DuCOMM Agency

Report Generated: 09/15/2011

Funding, Radio-Core-Package	Quantity	Unit Value	Available Funding
PSIC-Provided Radios	15	\$ 5,873.00	\$ 88,095.00
ETSB-Provided Radios	58	\$ 5,873.00	\$ 340,634.00
Total Available Radio-Core-Package Funding	73		\$ 428,729.00

AGENCY EQUIPMENT & COST OBLIGATION SUMMARY

Category	Quantity	Equipment Value	Agency Obligation	Notes
Portable Radios	87	\$ 510,951.00		APX7000 maintenance cost is estimated to be \$62.26 per radio, per year after Year 4
Mobile Radios	0	\$ -		
Total Radios	87	\$ 510,951.00	\$ 82,222.00	Additional Radios
Batteries	174	\$ 16,808.40		
Chargers (27 Chargers Yielding 62 Charging Positions)	27	\$ 7,082.16	\$ 1,551.12	Display Chargers;
Cases & Straps (87 Cases & 0 Straps)	87	\$ 4,022.01		
Microphones & Antennas (0 RSMs, 87 PSMs, 162 PSM Antennas)	249	\$ 11,186.28	\$ 621.00	
Intrinsically-Safe Option	0	\$ -		
Enable Internal GPS Operation	0	\$ -		
Adjustment 1				
Adjustment 2				
Adjustment 3				
TOTAL AGENCY OBLIGATION			\$ 84,394.12	

AGENCY-STATED RADIO REQUIREMENTS - DETAILS

Radios - Portables	Quantity	Unit Cost	Extended Cost
Single-Band, 7/800	-	\$ 5,073.00	\$ -
Dual-Band VHF (136 - 174 MHz) & 7/800	-	\$ 5,873.00	\$ -
Dual-Band UHF R1 (380 - 470 MHz) & 7/800	87	\$ 5,873.00	\$ 510,951.00
Dual-Band UHF R2 (450 - 520 MHz) & 7/800	87	\$ 5,873.00	\$ 510,951.00
Totals, Portable Radio Quantity & Value of Portable Radios	87		\$ 510,951.00

Radios - Mobiles	Dash-Mount Quantity	Remote-Head Quantity	Base Radio Quantity	Dual-Head Quantity	Remote-Head Unit Cost	Dash-Mount Unit Cost	Base Radio Unit Cost	Dual-Head Unit Cost	Extended Cost
Single-Band, 7/800	-	-	-	-	\$ 4,843.30	\$ 4,505.00	\$ 5,341.00	\$ -	\$ -
Dual-Band VHF (136 - 174 MHz) & 7/800	-	-	-	-	\$ 5,664.00	\$ 5,627.00	\$ 6,156.00	\$ 5,819.65	\$ -
Dual-Band UHF R1 (380 - 470 MHz) & 7/800	-	-	-	-	\$ 5,664.00	\$ 5,627.00	\$ 6,156.00	\$ 5,819.65	\$ -
Dual-Band UHF R2 (450 - 520 MHz) & 7/800	-	-	-	-	\$ 5,664.00	\$ 5,627.00	\$ 6,156.00	\$ 5,819.65	\$ -
Totals, Mobile Radio Quantity & Value of Mobile Radios	-	0	-	-					\$ -

Total Value of Portable and Mobile Radios

\$ 510,951.00

Agency Cost, Condition 1 - Agency radio count is less than or equal to funded radio count - Agency owes difference in cost between dual-band, dual-head mobiles and an equal number of dual-band portables.

Dual-Band, Dual-Head Mobile Cost	\$ -
Core-Radio Package Cost	\$ -
Cost Difference	\$ -
Quantity of Dual-Band, Dual-Head Mobiles	\$ -
Agency Cost, Condition 1: Additional cost of Dual-Band, Dual-Head Mobile Radios	\$ -
Agency Cost, Condition 2: Total agency radio count is greater than funded radio count - Agency owes cost of additional radios beyond funded radios cost basis.	\$ 82,222.00

Cost Basis for Batteries

Funded-Radio Batteries (=Funded Radios X 2)	146	
Unit Cost for Core-Package Battery	\$ 96.60	
Cost Basis for Batteries	\$ 14,103.60	\$ 14,103.60

Battery Value	Quantity	Unit Cost	Unit Cost	Unit Cost	Extended Cost
Primary	87	0	0	\$ 96.60	\$ -
Spare	87	0	0	\$ 96.60	\$ -
Total Batteries & Value of Batteries	174	0	0	\$ -	\$ 16,808.40

Agency Cost, Condition 1: Battery Count is Greater than Twice Portable Radio Count - Agency Owes Cost of Additional Batteries

Standard LION, 2900 Mah	87	0	0	0	0	0
Extended Life LION Battery, 4200MAH	87	0	0	0	0	0
Total, Agency Cost, Condition 1	174	0	0	0	0	0

Agency Cost, Condition 2: Battery Count is Less than Twice Portable Count, Agency Pays Extra Cost of Extended Life Batteries.

Chargers	87	\$ 86.25	\$ 7,503.75		
----------	----	----------	-------------	--	--

Chargers	Quantity	Charging Positions	Unit Cost	Extended Cost	Delta Cost	Agency Obligation, Cost
Single-unit	20	20	\$ 86.25	\$ 1,725.00		0
Multi-unit (six-gang)	3	18	\$ 543.72	\$ 1,631.16		0
Multi-unit (six-gang), w/Display	4	24	\$ 931.50	\$ 3,726.00	\$ 387.78	\$ 1,551.12
Totals - Chargers & Charging Positions	27	62	\$ 269.10	\$ 7,082.16	\$ 182.85	\$ 1,551.12

Condition 1: The number of charging positions is less than or equal to the number of portables - Agency owes cost additional cost of multi-unit chargers w/display and vehicle chargers.

Condition 2: The number of charging positions is greater than the number of portables - Agency owes...

Cases	Quantity	Unit Cost	Cost	Agency Obligation, Cost
Hard Leather Case w/3" Fixed Belt Loop for NNTN7038 Battery	87	\$ 46.23	\$ 4,022.01	0
Universal Carry Holder - Right Plastic w/Belt Clip	0	\$ 20.01	\$ -	0

Agency Equipment Costs
 DuPage ETSB Radio Interoperability Project
 Lombard PD

Leather Case w/2.75" Swivel Belt Loop for NNTN7038 Battery	0 \$	44.85 \$	-	0 \$
Nylon Case w/3" Fixed Belt Loop for NNTN7038 Battery	0 \$	32.43 \$	-	0 \$
Hard Leather Case w/3" Fixed Belt Loop for Extended Life Battery	0 \$	47.61 \$	-	0 \$
Leather Carry Case w/2.75" Swivel Belt Loop for Extended Life Battery	0 \$	46.23 \$	-	0 \$
Nylon Case w/3" Fixed Belt Loop for Extended Life Battery	0 \$	34.50 \$	-	0 \$
Total - Cases	87	4,022.01		0 \$
Shoulder Straps	0 \$	15.87 \$	-	0 \$
Total, Cases and Shoulder Straps		4,022.01		0 \$

Cost Basis for Cases = No. of Portables x Unit Cost for Hard Leather Case w/3" Fixed Belt Loop for NNTN7038 Battery				
Funded Radios	73			
Unit Cost for Core-Package Case	\$ 46.23			
Cost Basis for Cases	\$ 3,374.79			\$ 3,374.79

Condition 1: Agency case count is less than or equal to agency portable radio count - Agency cost is zero (case included with radio price).

Condition 2: Agency case count is greater than agency portable radio count - Agency cost is ...

MICROPHONES & ANTENNAS

Value of Microphones & Antennas	Quantity	Unit Cost	Extended Cost
RSM - Standard	-	\$ 73.83	\$ -
RSM w/Channel Selector, Volume Control	-	\$ 258.75	\$ -
PSMs	87	\$ 113.16	\$ 9,844.92
Total Microphones	87		\$ 9,844.92
Stubby Antennas (For PSMs)	162	\$ 6.28	\$ 1,341.36
Total Microphone & Antenna Value			\$ 11,186.28

RSM Microphone Cost Basis			
RSM Unit Cost			
Funded-Radio Radio Count			
Total			\$ -

PSM Microphone & Antenna Cost Basis			
PSM Microphone & Antenna Cost			
Funded-Radio Radio Count			
Total			\$ 121.44
			73
			\$ 8,865.72

Delta RSM w/Channel Selector, Volume Control

Unit Cost, RSM - Standard	73.83
Unit Cost, RSM w/Channel Selector, Volume Control	258.75
Delta Unit Cost	184.92
Quantity	0
Cost	-

Extra PSM Antennas

Unit Cost	8.28
Quantity	162
PSM Quantity	87

Extra Quantity 75
 Value of Extra PSM Antennas \$ 621.00

Condition 1: Mic count is less than or equal to portable radio count - Agency owes difference in cost between channel selector RSM and cost of standard RSM plus extra PSM mics and extra PSM antennas
 RSM Selector Cost \$ -
 Extra PSM Antennas \$ -
 Agency Cost, Condition 1 \$ -

Condition 2: Mic count is greater than portable radio count - Agency owes cost of additional microphones and antennas
 Mic & Antenna Cost \$ -
 Agency Cost, Condition 2 \$ -

OTHER EQUIPMENT & OPTIONS

Intrinsically Safe Option	0	\$ 76.00	\$ -
Enable Internal GPS Operation	0	\$ -	\$ -
Optional Encryption - AES/DES-XL/AES-OFB W/ Multi-Key	0	\$ 969.50	\$ -
Earbuds/Surveillance Kits	50		

Note: The cost of earbuds and surveillance kits is not included. Please contact Motorola or other manufacturer for a

Notes:

1. Need to verify charger count.
2. Need to verify Antenna order.
3. Need to verify earbud selection.

Lombard PD

ETSB Member
DuCOMM Agency

Report Generated: 09/10/2010

Category	Quantity	Agency Equipment Cost	Notes
Funded Radios	73		
Requested Radios (total)	87		
Portables	87		
Mobiles	0		APX7000 maintenance cost is estimated to be \$62.26 per radio, per year after Year 4
Radios In Excess of Funded-Radio Quantity	14	\$ 85,554.00	Agency is requesting radios in excess of funded quantity
Batteries	174	\$ -	
Chargers	27	\$ 1,551.12	
Charging Positions	62		
Cases & Straps	87	\$ -	
Microphones & Antennas	87	\$ 621.00	
Intrinsically-Safe Option	0	\$ -	
Enable Internal GPS Operation	0	\$ -	
Optional Encryption - AES/DES-X/AES-OFB w/ Multi-Key	0	\$ -	
	0	\$ 87,726.12	

funded radios

Core-Package Radios	15	
PSIC-Provided Radios	58	
ETSB-Provided Radios	73	
Total Funded Radios	73	
Core Package Unit Cost	\$ 6,111.00	
funded radios Cost Basis	\$ 446,103.00	

\$ 446,103.00

AGENCY-STATED REQUIREMENTS

Radios - Portables	Quantity	Unit Cost	Extended Cost
Single-Band, 7/800	-	\$ 5,261.00	\$ -
Dual-Band VHF (136 - 174 MHz) & 7/800	-	\$ 6,111.00	\$ -
Dual-Band UHF R1 (380 - 470 MHz) & 7/800	-	\$ 6,111.00	\$ -
Dual-Band UHF R2 (450 - 520 MHz) & 7/800	87	\$ 6,111.00	\$ 531,657.00
Totals, Portable Radio Quantity & Value of Portable Radios	87		\$ 531,657.00

\$ 531,657.00

Radios - Mobiles

Single-Band, 7/800	Dash-Mount	Remote-Head	Dual-Head	Base Radio	Unit Cost	Unit Cost	Unit Cost	Extended Cost
Single-Band, 7/800	-	-	-	-	\$ 4,505.00	\$ 4,843.30	\$ 5,953.00	\$ -
Dual-Band VHF (136 - 174 MHz) & 7/800	-	-	-	-	\$ 5,546.30	\$ 5,693.30	\$ 6,403.30	\$ 5,819.65
Dual-Band UHF R1 (380 - 470 MHz) & 7/800	-	-	-	-	\$ 5,546.30	\$ 5,693.30	\$ 6,403.30	\$ -
Dual-Band UHF R2 (450 - 520 MHz) & 7/800	-	-	-	-	\$ 5,546.30	\$ 5,693.30	\$ 6,403.30	\$ -
Totals, Mobile Radio Quantity & Value of Mobile Radios	0	0	0	0	\$ -	\$ -	\$ -	\$ -

\$ -

Total Value of Portable and Mobile Radios

\$ 531,657.00

Agency Cost, Condition 1: Agency radio count is less than or equal to funded radio count - Agency owes difference in cost between dual-band, dual-head mobiles and an equal number of dual-band portables.

Dual-Band, Dual-Head Mobile Cost	\$ -
Core-Radio Package Cost	\$ -
Cost Difference	\$ -
Quantity of Dual-Band, Dual-Head Mobiles	\$ -
Agency Cost, Condition 1: Additional cost of Dual-Band, Dual-Head Mobile Radios	\$ -

Agency Cost, Condition 2: Total agency radio count is greater than funded radio count - Agency owes cost of additional radios beyond funded radios cost basis.

\$ 85,554.00

Cost Basis for Batteries

Funded-Radio Batteries (=Funded Radios x 2)	146	
Unit Cost for Core-Package Battery	\$ 96.60	
Cost Basis for Batteries	\$ 14,103.60	

Intrinsically-Safe 2000MAh NIMH FM Approved Battery

Battery Value	Quantity	Unit Cost	Unit Cost	Unit Cost	Extended Cost
Primary	87	0	\$ 96.60	\$ 110.40	\$ 8,404.20
Spare	87	0	\$ 96.60	\$ 110.40	\$ 8,404.20
Total Batteries & Value of Batteries	174	0			\$16,808.40

Agency Cost, Condition 1: Battery Count is Greater than Twice Portable Radio Count - Agency Owes Cost of Additional Batteries

Standard LION, 2900 Mah	174	0	0	0	0	0	0	0
Extended Life LION Battery, 4200MAh	0	0	0	0	0	0	0	0
Total, Agency Cost, Condition 1	174	0	0	0	0	0	0	0

Agency Cost, Condition 2: Battery Count is Less than Twice Portable Count, Agency Pays Extra Cost of Extended Life Batteries.

\$ -

Chargers	Quantity	Charging Positions	Unit Cost	Extended Cost	Delta Cost	Additional Cost	Agency Obligation Quantity	Agency Obligation Cost
Single-unit	20	20	\$ 86.25	\$ 1,725.00			0	\$ -
Multi-unit (six-gang)	3	18	\$ 543.72	\$ 1,631.16			0	\$ -
Multi-unit (six-gang), w/Display	4	24	\$ 931.50	\$ 3,726.00	\$ 387.78	\$ 1,551.12	0	\$ -
Vehicle	0	0	\$ 269.10	\$ -	\$ 162.85	\$ -	0	\$ -
Totals - Chargers & Charging Positions	27	62		\$ 7,082.16		\$ 1,551.12	0	\$ -

Condition 1: The number of charging positions is less than or equal to the number of portables - Agency owes cost additional cost of multi-unit chargers w/display and vehicle chargers.

\$ 1,551.12

Condition 2: The number of charging positions is greater than the number of portables - Agency owes...

\$ -

Cases	Quantity	Unit Cost	Cost	Agency Obligation, Quantity	Agency Obligation, Cost
Hard Leather Case w/3" Fixed Belt Loop for NNTN7038 Battery	87	\$ 46.23	\$ 4,022.01	0	\$ -
Universal Carry Holder - Rigid Plastic w/Belt Clip	0	\$ 20.01	-	0	\$ -
Leather Case w/2.75" Swivel Belt Loop for NNTN7038 Battery	0	\$ 44.85	-	0	\$ -
Nylon Case w/3" Fixed Belt Loop for NNTN7038 Battery	0	\$ 32.43	-	0	\$ -
Hard Leather Case w/3" Fixed Belt Loop for Extended Life Battery	0	\$ 47.61	-	0	\$ -
Leather Carry Case w/2.75" Swivel Belt Loop for Extended Life Battery	0	\$ 46.23	-	0	\$ -
Nylon Case w/3" Fixed Belt Loop for Extended Life Battery	0	\$ 34.50	-	0	\$ -
Total - Cases	87		\$ 4,022.01	0	\$ -
Shoulder Straps	0	\$ 15.87	\$ -	0	\$ -
Total, Cases and Shoulder Straps			\$ 4,022.01		

Cost Basis for Cases = No. of Portables x Unit Cost for Hard Leather Case w/3" Fixed Belt Loop for NNTN7038 Battery	Quantity	Unit Cost	Cost	Agency Obligation, Quantity	Agency Obligation, Cost
Funded Radios	73				
Unit Cost for Core-Package Case	\$ 46.23				
Cost Basis for Cases	\$ 3,374.79				\$ 3,374.79

Condition 1: Agency case count is less than or equal to agency portable radio count - Agency cost is zero (case included with radio price).

Condition 2: Agency case count is greater than agency portable radio count - Agency cost is ...

MICROPHONES & ANTENNAS

Value of Microphones & Antennas	Quantity	Unit Cost	Extended Cost	Agency Obligation, Quantity	Agency Obligation, Cost
RSM - Standard	-	\$ 73.93	\$ -		
RSM w/Channel Selector, Volume Control	-	\$ 258.75	\$ -		
PSMs	87	\$ 113.16	\$ 9,844.92		
Total Microphones	87		\$ 9,844.92		
Stubby Antennas (For PSMs)	162	\$ 8.28	\$ 1,341.36		
Total Microphone & Antenna Cost			\$ 11,186.28		\$ 11,186.28

RSM Microphone Cost Basis	Quantity	Unit Cost	Extended Cost	Agency Obligation, Quantity	Agency Obligation, Cost
RSM Unit Cost					
Funded-Radio Radio Count					
Total					

PSM Microphone & Antenna Cost Basis	Quantity	Unit Cost	Extended Cost	Agency Obligation, Quantity	Agency Obligation, Cost
PSM Microphone & Antenna Cost					
Funded-Radio Radio Count					
Total					

Delta RSM w/Channel Selector, Volume Control	Quantity	Unit Cost	Extended Cost	Agency Obligation, Quantity	Agency Obligation, Cost
Unit Cost, RSM - Standard					
Unit Cost, RSM w/Channel Selector, Volume Control					
Delta Unit Cost					
Quantity					
Cost					

Extra PSM Antennas		
Unit Cost		8.28
Quantity		162
PSM Quantity		87
Extra Quantity		75
Value of PSM Antennas	\$	621.00

Condition 1: Mic count is less than or equal to portable radio count - Agency owes difference in cost between channel selector RSM and cost of standard RSM plus extra PSM mics and extra PSM antennas

RSM Selector Cost	\$	-
Extra PSM Antennas	\$	621.00
Agency Cost, Condition 1	\$	621.00

Condition 2: Mic count is greater than portable radio count - Agency owes cost of additional microphones and antennas

Mic & Antenna Cost	\$	-
Mic & Antenna Cost Basis	\$	-
Agency Cost, Condition 2	\$	-

OTHER EQUIPMENT & OPTIONS

Intrinsically Safe Option	0	\$	80.75	\$	-
Enable Internal GPS Operation	0	\$	100.00	\$	-
Optional Encryption - AES/DES-XLAES-OFB W/ Mult-Key	0	\$	959.50	\$	-

Earbuds/Surveillance Kits 50

Note: The cost of earbuds and surveillance kits is not included. Please contact Motorola or other manufacturer for a range of options.

Notes:

1. Need to verify charger count.
2. Need to verify Antenna order.
3. Need to verify earbud selection.