## VILLAGE OF LOMBARD LOCAL TOURISM GRANT PROGRAM APPLICATION FORM

#### **GENERAL INFORMATION**

Organization:	Lombard Area Chamber of Commerce and Industry			
Name of event:	EXPO 2015 (Business EXPO)			
Date of event:	October 22, 2015	Event location:	Yorktown Center	
Contact person:	Yvonne Invergo	Title:	Executive Director	
Business address:	10 Lilac Lane	City & Zip	Lombard 60148	
Telephone:	630-627-5040	Email:	info@lombardchambe	
			r.com	

#### **PROJECT OVERVIEW**

Total cost of the project:	\$ 3790.00
Cost of city services requested in this application (if any):	<b>\$</b> 0
Total funding requested in this application:	\$ 1500.00
Percent of total project cost being requested:	%
Anticipated attendance:	500+
Anticipated number of overnight hotel stays:	0

#### Briefly describe the project for which are funds are being requested:

Our business expo displays the best that our community has to offer. From restaurants, ,hotels, entertainment, retail and beyond. It is a showcase of what Lombard provides to visitors and guests of our community.

#### **ORGANIZATION**

Number of years that the organization has been in existence:	62
Number of years that the project or event has been in existence:	18
Number of years the project has been supported by Village of Lombard funds:	10
How many years does the organization anticipate it will request grant funding?	Each year until the Chamber decides to stop doing the event

#### 1) Describe the organization (include brief history, mission, and ability to carry out this project):

Mission Statement: The Lombard Chamber of Commerce & Industry is committed to promote positive development of our community and industries, to enhance the business climate for its members in order to stimulate economic growth, and to encourage retail, professional, service, industrial, cultural and civic growth within the Lombard area.

2)	Please describe the goals and objectives of the organization and how they are supported
	by this program:

The objective of the Lombard Chamber is to promote our business community to other businesses and
our citizens. The business expo helps to showcase these businesses in a heavy populated environment,
and to allow visitors to hear about the things each business has to offer.

#### 3) What is the organization's plan to make the project self-sustaining?

The project, itself, is self-sustaining, however we would be unable to afford the cost of maintaining the advertising flags, which is a unique opportunity that Yorktown Center offers us. Each year, in exchange for the support by the Village, we offer them an exhibitor table at no charge, and this has been used by the Fire Dept. Police Dept. Village Hall and Public Works to promote what the Village does for our businesses and community.

#### PROJECT DESCRIPTION

Have you requested grant funding in the past?	x Yes	$\square$ No
Is the event open to the general public?	x Yes	$\square$ No
Do you intend to apply for a liquor license for this project?	☐ Yes	x No
Will any revenues from this event be returned to the community?	☐ Yes	x No

#### 1) Provide a full detailed description of the proposed project or event.

In January we contract with Yorktown Center for expo space (typically in the center court) for the 3rd Thursday in Oct. (we are considering possibly doing this event on a Saturday in the future). 30-50 businesses purchase an exhibitor space. The day of the event they set up their displays for the visitors. Advertising is done thru website, press releases, newspapers, social media, paid advertisement, kiosk at Yorktown Center, pole banner flags and word of mouth. The project planning begins in late August to both our members and non-member businesses.

#### 2) If your application is accepted, how will the tourism grant funds be used?

Yorktown Center provides an advertising opportunity that includes 50 pole banners that are placed at the perimeter and each street entrance of the mall. The funds will be used to change out the date. The flags were originally purchased in 2011 through funds made possible by the Tourism Grand Program.

## 3) What modifications to the event or other steps will be taken to increase event attendance over previous years (not applicable to first time events)?

Increased advertising, location and word of mouth have increased event attendance each year. The possibility of doing this event on a Saturday will increase it even more.

#### **LOCATION**

Provide the location of the event or project. If a location has not been secured, list the venue(s) being proposed or considered.

Yorktown Center center court	

#### **MILESTONES AND TIMETABLES**

Describe the milestones that will mark the progress towards implementing the project and provide a timetable for the completion of each milestone.

We contract with Yorktown Center in January. Begin all forms of advertising in August. Yorktown center splices in new dates for pole banner flags and puts them up the last week in September. Collect applications from businesses from August thru October. Contact restaurants with participation agreement. Contract with rental company for tables, chairs and covering. Create a floor plan for the event. Assign businesses to their tables. Provide exhibitors with information for the day of the event. The day of the event help with set up of tables and chairs.

#### **IMPACT**

1) Please describe how the event or program will promote overnight stays and/or tourism within the Village of Lombard.

The event itself promotes Lombard tourism and Lombard businesses as a whole. It lets the name Lombard and its businesses in front of hundreds of individuals through all o the advertising. The event allows restaurants to promote themselves to the greater community. This leads to increased business for them and additional revenue to the Village of Lombard.

2) Please describe the economic benefit to local businesses and the Lombard community. How will your event draw more people from outside the local market (50 miles or more) or attract a new visitor audience?

Lombard businesses are the backbone of the community and this event benefits business as a whole. It also draws people to Yorktown Center, which, of course is made up entirely of businesses. This event allows restaurants to promote themselves through taste sampling, which in turns encourages people to patronize the restaurant itself, adding to the revenue in Lombard.

3) Who is the target audience for your event or project? What is your anticipated attendance?

Consumers and Business owners. Anticipated attendance is 500+.

4) Please describe any collaborative arrangements developed or anticipated with other organizations or the Village of Lombard to fund or otherwise implement the project (including in-kind donations).

Advertising trade as well as restaurant trade (in-kind donation). Restaurants are given a table in trade for making food samples available to attendees at no charge. Several newspapers are given trade for advertising as well.

5) Please describe your marketing plan. Detail the strategies your organization will use to promote the event or project (e.g., advertising, public relations, marketing, print materials, promotional pieces).

Advertising and promotion of the event is done thru our website, press releases, newspapers, social media, paid advertisements, kiosk at Yorktwon Center and with pole banner flags. The project planning begins in late August.

#### **FINANCES**

- X Please include a detailed itemized budget for your entire event on the attached budget form (2 years of past actuals and estimates for upcoming event).
- X Attach a copy of the most recently completed agency audit and Federal Form 990. If these documents are not available, please explain why they are not available.

#### **CHECKLIST**

- X Completed Local Tourism Grant Program Application Form.
- X Completed detailed budget form.
- X Promotional materials from past events (not applicable to first time events).
- X Post event summary from past event (not applicable to first time events).
- X Copy of the most recently completed agency audit or explanation of why it is not available.
- X Copy of the most recent Federal Form 990 for the agency or explanation of why it is not available.

Additional Notes, C	comments o	r Exp	lanai	tions:
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We do not do an agency audit	

#### **CERTIFICATION**

The undersigned certifies that to the best of his or her knowledge and belief that data in this application are true and correct, the application has been duly authorized by the organization and any funds received under this grant will be used for the purposes described in this application.

Name:	Yvonne Invergo		
Title or office held:	Executive Director	Date:	11/21/2014

	Gronne	Annago	
Signature:	U		
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## LOCAL TOURISM GRANT PROGRAM <u>DETAILED BUDGET</u>

Event:	EXPO 2015	 Date:	<u>10/22/2015</u>
Organization	Lombard Chamber of Commerce		
Organization.	London Chamber of Commerce		

**INCOME:** Include an itemized list of all actual (past 2 years) and estimated project revenues (entry fees, gate receipts, food/beverage sales, donations, sponsorships, booth rentals, souvenir sales, other revenues)

ITEMIZED REVENUES	ACTUAL 2013	ACTUAL 2014	ANTICIPATED
Lombard Tourism Grant	\$1500.00	\$1500.00	\$1500.00
Booth Fees	\$6263.00	\$6450.00	\$7000.00
Electric Access	\$210.00	\$330	\$400.00
			•
Total Income	\$8272.50	\$8280.00	\$8900.00

**EXPENSES:** Include an itemized list of all actual and estimated project expenses (advertising, supplies, labor, rentals, insurance, materials, entertainment, other expenses)

ITEMIZED EXPENSES	ACTUAL 2013	ACTUAL 2014	ANTICIPATED
Yorktown Center (15% fees)	\$984.37	\$967.50	\$1050.00
Yorktown Center flag snipes	\$1500.00	\$1500.00	\$1500.00
Table & Chair rental	\$1102.00	\$1321.00	\$1500.00
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Total Expenses	\$3586.37	\$3788.50	\$4050.00

<u>IN-KIND CONTRIBUTIONS</u>: Include an itemized list of all actual and estimated in-kind contributions. In-kind contributions are non-cash donations, contributions or gifts which can be given a cash value (include Village of Lombard in-kind services, where applicable)

Estimated value of in-kind contributions (explain)

ACTUAL	_ ACTUAL	ANTICIPATED
\$2250.00	\$2000.00	2000.00
(booth fee)	(booth fee)	(booth fee)

#### VILLAGE OF LOMBARD LOCAL TOURISM GRANT – POST EVENT SUMMARY

This post event summary must be completed within 90 days of the event completion. Failure to submit a post-event summary may affect the applicant's ability to receive future grant funds.

GENERAL INFORM	<u>ATION</u>						
Organization:		Name of event:					
Date of event:		Event location:	-				
Contact person:		Title:					
Business address:		City & Zip:					
Telephone:		E-mail address:					
Estimated attendance:		Estimated hotel sta	ys:				
Method for estimating a	attendance:						
Please summarize to of event marketing  Click here to enter tex	pieces and adv	and marketing placed to promote the evertisements.	event. Please attach examples				
Provide a general assessment of the event. What were the successes of the event? Are there any concerns or recommendations of changes for future events?  Click here to enter text.							
3) How did the actual outcomes of the program or event compare to your original expectations?							
Click here to enter tex	t.						
Describe your organization's long term plans for funding this project or event.							
L			·				

#### **SUBMISSION INSTRUCTIONS**

Please submit completed form and associated application documents on or before <u>December 19, 2014</u> to Nicole Aranas, Assistant Village Manger, by e-mailing <u>aranasn@villageoflombard.org</u> or by using the submit button below.

\*Please note that the applicant must save the completed form and have Microsoft Outlook to use the submit button above.

If you do not receive a confirmation receipt of your completed application, please contact Nicole Aranas at 630-620-3085 or <a href="mailto:aranasn@villageoflombard.org">aranasn@villageoflombard.org</a> to confirm.



FREE EVENT!

# OCTOBER 23, 2014 Yorktown Center 10 AM to 4 PM

ALL INVITED!

Business & Community Exhibitors!

Local Restaurant Food Samples!

FREE Drawings!

Many Promotions and Activities!

SPONSORED BY



## my Suburban Life.com

YORKTOWN CENTER MALL 203 Yorktown Center Lombard, IL 60148

For More Info Visit www.lombardchamber.com
Or Call: 630-627-5040

Form **990-EZ** 

## Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2013

► Do not enter Social Security numbers on this form as it may be made public.

► Information about Form 990-EZ and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

A		he 2013 calendar year, or tax year beginning , 2013, and ending		*			
B	Check	If applicable: C	) Employer	identification number			
		LOMBARD AREA CHAMBER OF COMMERCE	23-7192831				
	Initial	10 LILAC LANE   E	Telephone	Telephone number			
	Termin	LOMBARD, IL 60148	630-627-5040				
	Ameno	led return		Group Exemption			
	Applica	ation pending		ACHIPHOIT			
G	Acco	unting Method: X Cash Accrual Other (specify) ► H Check	► X if the	organization is not			
1	Webs			Schedule B (Form			
J	Tax-e	xempt status (check only one) $ \square$ 501(c)(3) $\square$ 501(c) (6) $\triangleleft$ (insert no.) $\square$ 4947(a)(1) or $\square$ 527 990, 990	0-EZ, or 9:	90-PF).			
K	Form	of organization: Corporation Trust Association Other					
L	Add asse	ines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if to ts (Part II, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ	otal ►\$	161,222.			
Pa	rt I	Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the inst	ructions	for Part I)			
		Check if the organization used Schedule O to respond to any question in this Part I		X			
	1	Contributions, gifts, grants, and similar amounts received	1				
	2	Program service revenue including government fees and contracts	2	34,036.			
	3	Membership dues and assessments	3	69,206.			
	4	Investment income	4	53.			
	5a	Gross amount from sale of assets other than inventory					
	b	Less: cost or other basis and sales expenses					
	С	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a).	5 c				
	6	Gaming and fundraising events					
R	а	Gross income from gaming (attach Schedule G if greater than \$15,000)   6 a					
V F	b	Gross income from fundraising events (not including \$ of contributions					
REVENUE		from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	7.				
	С	Less: direct expenses from gaming and fundraising events 6 c 32,11					
	d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c).	6d	25,812.			
		Gross sales of inventory, less returns and allowances 7 a					
	b	Less: cost of goods sold					
	c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7 c				
	8	Other revenue (describe in Schedule O).	8				
	9	<b>Total revenue.</b> Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	. > 9	129, 107.			
	10	Grants and similar amounts paid (list in Schedule O).	11. 10				
	11	Benefits paid to or for members,					
E	12	Salaries, other compensation, and employee benefits		74,504.			
P	13	Professional fees and other payments to independent contractors	13				
N	14	Occupancy, rent, utilities, and maintenance	14	14,366.			
XPENSES	15	Printing, publications, postage, and shipping.  Other expenses (describe in Schedule O).  SEE SCHEDULE O	15	1,619.			
ASSET	16	Other expenses (describe in Schedule O) SEE SCHEDULE O	16	42,974.			
	17	Total expenses. Add lines 10 through 16.	<b>►</b> 17	133, 463.			
	18	Exbess or (deficit) for the year (Subtract line 17 from line 9)	18	-4,356.			
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year	ar 💮				
		figure reported on prior year's return)	19	100,222.			
	20	Other changes in net assets or fund balances (explain in Schedule O)	20				
	21	Net assets or fund balances at end of year. Combine lines 18 through 20.	. ► 21	95,866.			
BA	A For	Paperwork Reduction Act Notice, see the separate instructions.		Form 990-EZ (2013)			

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DIRECTOR 0. 0 0 0. PAUL GUAGENTI DIRECTOR 0 0 0 0. SUE JUERGENS-PAGNONI DIRECTOR 0 0 0 0. MIKE KENNEDY 0. DIRECTOR 0 0 0 KATIE WERNER DIRECTOR 0 0 0 0. KATHY VOLPE DIRECTOR 0 0. 0. 0. YVONNE M INVERGO EXECUTIVE DIRCTR 0. 40 40,325. 0. BAA TEEA0812L 11/27/13 Form 990-EZ (2013)

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DIRECTOR

PAUL CORD

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	n 990-EZ (2013) LOMBARD AREA CHAMBER OF COMMERCE	23-71928	331	Р	age 3
Pa	TTY Other Information (Note the Schedule A and personal benefit contract statement receive the instructions for Part V) Check if the organization used Schedule O to respond to any	quirements in question in this Part V			. 🗆
33	Did the organization engage in any significant activity not previously reported to the IRS?			Yes	No
34	If "Yes," provide a detailed description of each activity in Schedule O.  Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the a	mended documents if they reflect	33		X
	a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)		8		Х
35	a Did the organization have unrelated business gross income of \$1,000 or more during the year		1000000		
	(such as those reported on lines 2, 6a, and 7a, among others)?		35 a		X
	b If 'Yes,' to line 35a, has the organization filed a Form 990-T for the year? If 'No,' provide an ex • Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section	- 1984년 - 1일	35 b		
	reporting, and proxy tax requirements during the year? If 'Yes,' complete Schedule C, Part III	*******************	35 c		X
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If 'Yes,' complete applicable parts of Schedule N.		36		Х
	a Enter amount of political expenditures, direct or indirect, as described in the instructions •		).		
	b Did the organization file Form 1120-POL for this year?		37 b		X
	a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key e any such loans made in a prior year and still outstanding at the end of the tax year covered by	employee or were y this return?	38 a		Х
	b If 'Yes,' complete Schedule L, Part II and enter the total amount involved	38b N/	/A		
39	Section 501(c)(7) organizations. Enter:				
	a Initiation fees and capital contributions included on line 9	39 a N/	/A		
1	b Gross receipts, included on line 9, for public use of club facilities	39 b N/	/A		
40 a	a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the s				
	section 4911 N/A; section 4912 N/A; section 4955		7		
	b Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 495 transaction during the year or did it engage in an excess benefit transaction in a prior year that	at has not been reported	100000000000000000000000000000000000000	200000000	N. W. W. C.
	on any of its prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I		40 Ь	<u></u>	
	c Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958.		0.		
	d Section 501(c)(3), and 501(c)(4) organizations, Enter amount of tax on line 40c reimbursed by the organization.		<u>o.</u>		
	<ul> <li>All organizations. At any time during the tax year, was the organization a party to a prohibited shelter transaction? If 'Yes,' complete Form 8886-T.</li> </ul>	i tax	40 e		Х
41	List the states with which a copy of this return is filed NONE				
42 :	a The organization's				
	books are in care of JAMES HOGAN	Telephone no. ► 630-		040	
	Located at • 10 LILAC LANE LOMBARD IL	ZIP + 4 • 6014		Yes	Mo
ı	b At any time during the calendar year, did the organization have an interest in or a signature of financial account in a foreign country (such as a bank account, securities account, or other fir	r other authority over a		-	-
	If 'Yes,' enter the name of the foreign country:	ion total doctority in the control of the control o	42.0	200000000000000000000000000000000000000	X
	* * * * * * * * * * * * * * * * * * * *		- 🐘		
			4		
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Finance		8-81		
(	c At any time during the calendar year, did the organization maintain an office outside of the U.	S.?	42 c		X
	If 'Yes,' enter the name of the foreign country: ►				
	,				
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in fieu of Form 1041 — Che	ck here		-	N/A
	and enter the amount of tax-exempt interest received or accrued during the tax year				N/A
	1	According to the second of the		Yes	No
44 a	a Did the organization maintain any donor advised funds during the year? If 'Yes,' Form 990 mu of Form 990-EZ.	ist be completed instead	44 a		W
ŀ		) must be completed	44 a		X
•	Did the organization operate one or more hospital facilities during the year? If 'Yes,' Form 990 instead of Form 990-EZ.	· · · · · · · · · · · · · · · · · · ·	44 b	1000000000	Х
	Pild the organization receive any neuments for indoor tenning corumns during the upper		4.6	1	3.7

d If 'Yes' to line 44c, has the organization filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O

44 d

45 a

45 b

Form 990-	EZ (2013) LOMBARD AREA CHAMBE	R OF COMMERCE		23-719	2831	P	age 4
46 Did	the organization engage, directly or indirec	tly, in political campaig Schedule C. Part I	n activities on behalf of	or in apposition to	46	Yes	No X
	Section 501(c)(3) organizations All section 501(c)(3) organization for lines 50 and 51.	only				es <sup>i</sup>	& A.
	Check if the organization used Schedule	O to respond to any o	uestion in this Part VI				
						Yes	No
com	the organization engage in lobbying activiti plete Schedule C, Part II.			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	47		
	e organization a school as described in se						
	the organization make any transfers to an				·		
	es,' was the related organization a section plete this table for the organization's five t						Valence wasper Qu
50 Com	loyees) who each received more than \$100	0,000 of compensation	from the organization. It	f there is none, enter 'N	one.'		
,	(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimate other com		
		-					PARTITION 1
**** **** **** ****							
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					Merchaning and an annual and an annual and an annual and an annual and an an annual and an annual and an an an		
			4				
	number of other employees paid over \$1				6100	000 -	
51 Corr com	nplete this table for the organization's five to spensation from the organization. If there is	nignest compensated in none, enter 'None.'	ndependent contractors	who each received more	e insu \$100	O DUU.	Į.
	(a) Name and business address of each independent of	ontractor	(b) Type	of service	(c) Comp	ensatio	л
	A PORT OF THE PROPERTY OF THE						
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		gris aggint decem wellow hallow waters suggest anythic process suggest	18				
		* :	100 000				
<b>52</b> Did-	al number of other independent contractors the organization complete Schedule A? <b>No</b> ritable trusts must attach a completed Sche	ote. All section 501(c)(3	) organizations and 494		Yes	. [	No
Under penaltitions, correct,	es of perjury, I declare that I have examined this return, inclu- and complete. Declaration of preparer (other than office	iding accompanying schedules a	ind statements, and to the best of of which preparer has any know	my knowledge and belief, it is wledge.			
***************************************	TARATERS CON					······	
Sign	Signature of officer			Date			
Here	Type or print name and title		<u>.                                    </u>	PRESIDENT			***************************************
	Print/Type preparer's name	Preparer's signature	Date	Check I if	TIN		
Paid	KEN VANDENBROUCKE	KEN VANDENBROU	JCKE 5/05/2		0011619	4	
Preparer	Firm's name M.J. VANDENBROU	+		***************************************			
Use Only		LES RD.		Firm's EIN	36-2796		1
8.6	LOMBARD, IL 601		4	Phone no. (63			
May the If	RS discuss this return with the preparer sh	own above? See instru	ictions	,	Yes		No
					Form 95	0-EZ	(2013)