

**VILLAGE OF LOMBARD**  
**REQUEST FOR BOARD OF TRUSTEES ACTION**  
**For Inclusion on Board Agenda**  
**Bids and Proposals**

TO : President and Village Board of Trustees  
FROM : Scott R. Niehaus, Village Manager  
DATE : August 4, 2020 Agenda Date August 20, 2020  
TITLE : Bid Opening For: One New Fire Engine  
SUBMITTED BY: John L. Mannino, Fleet Supervisor *JLM*

**RESULTS:**

Date Bids Were Published \_\_\_\_  
Bidding Closed \_\_\_\_  
Total Number of Bids Received \_\_\_\_  
Total Number of Bidders Meeting Specifications \_\_\_\_  
Bid Security Required \_\_\_\_\_ Yes X No  
Performance Bond Required \_\_\_\_\_ Yes X No  
Were Any Bids Withdrawn \_\_\_\_\_ Yes X No  
Explanation:  
Waiver of Bids Requested? \_\_\_\_\_ X Yes \_\_\_\_\_ No  
If yes, explain: Houston-Galveston Area Council (HGAC) joint purchase contract #F12-19.  
Award Recommended to Lowest \_\_\_\_\_ X Yes \_\_\_\_\_ No  
Responsible Bidder?  
If no, explain:

**FISCAL IMPACT:**

Engineer's estimate/budget estimate \$ 650,000.00  
Amount of Award \$ 650,033.00

**BACKGROUND/RECOMMENDATION:**

Staff seeks Board approval to award a contract to Pierce Manufacturing of Appleton (WI) for one new fire engine and to declare one fire engine and one ladder truck surplus.

Has Recommended Bidder Worked for Village Previously X Yes \_\_\_\_\_ No  
If yes, was quality of work acceptable X Yes \_\_\_\_\_ No

**REVIEW (as needed):**

Village Attorney XX \_\_\_\_\_ Date \_\_\_\_\_  
Finance Director XX \_\_\_\_\_ Date \_\_\_\_\_  
Village Manager XX \_\_\_\_\_ Date \_\_\_\_\_

**NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.**



To: Scott R. Niehaus, Village Manager

Through: Carl S. Goldsmith, Director of Public Works *CS*

From: John L. Mannino, Fleet Supervisor *JLM*

Date: August 4, 2020

Subject: FY21 Vehicle Replacement, One New Fire Engine

---

The FY 2021 budget includes replacement of a Fire Department fire engine, unit # FR43 a 2005 Pierce Dash fire engine. In addition, the Fire Department has also recommended the disposal of a ladder tower that is no longer operationally needed, unit # FR51 a 2000 Pierce Dash 100 ladder tower (see attached memo from Fire Chief Sander). This will reduce the fire apparatus fleet by one to a total of five vehicles (4 fire engines and 1 ladder tower). Disposal of this ladder tower will reduce maintenance costs and right size the fleet consistent with other towns in the area. Since the lead time to build a fire engine is approximately 10 to 11 months staff would like Village Board authorization to place the order for the vehicle now.

The Fire Department has standardized the fire apparatus fleet with Pierce brand trucks. Pierce is the only manufacture that offers an independent front suspension which improves ride and handling on these heavy trucks. Staff would like to maintain this uniformity and therefore purchase another Pierce fire engine. Pierce brand fire trucks have a proven track record of reliability and dealer support in the area. The Pierce fire engine is serviced by their local dealer MacQueen Emergency of Aurora, (IL).

The Pierce fire engine is available for joint purchase through the Houston-Galveston Area Council (HGAC) contract #F12-19. The fire engine would be purchased direct from Pierce Manufacturing of Appleton, WI and serviced by the dealer in our area, MacQueen Emergency of Aurora, IL. The price of the fire engine is \$650,033. The amount in the 2021 budget for this purchase is \$650,000.

The Village will dispose of the surplus vehicles through a fire apparatus broker, Brindlee Mountain Fire Apparatus of Union Grove, AL for the best price possible. The minimum reserve will be established in the contract/agreement between the Village and the broker and will be the reserve value established in the vehicle reserve sheets, which show Unit 51 at \$45,000 and Unit 43 at \$36,000. Brindlee's commission rates are as follows; sales less than \$125k are 10%, sales from \$125k to 200k are 7% and sales over 200k are 5%.

I recommend the Board of Trustees waive bid and award a contract to Pierce Manufacturing of Appleton, WI in the amount of \$650,033 for one new fire engine equipped per the Village specifications. I also recommend declaring Village unit numbers FR43 and FR51 as surplus per the attached ordinance and authorizing their sale through Brindlee Mountain Fire Apparatus. Waiver of first reading is requested on this ordinance. Please submit this item to the Village Board for their consideration at the August 20, 2020 meeting.



## MEMORANDUM

**Date:** July 28, 2020  
**To:** John Mannino, Fleet Supervisor  
**From:** Rick Sander, Fire Chief *RS*  
**Subject:** **New Fire Engine FY '21**

The Fire Department will purchase a new Fire Engine in FY 2021.

As part of this purchase, the Village will declare the Department's 2000 Pierce Tower Ladder and 2005 Pierce Fire Engine as surplus. This will reduce the Department's fleet of fire apparatus from six to five (four Engines and one Tower Ladder).

After an overall review of the current fire apparatus, the Department's Apparatus Review Committee, recommended to the Fire Chief, the reduction of the Tower Ladder. The Department can still maintain its operational needs with this reduction to the fleet of fire apparatus.



1401 N. Farnsworth Ave.  
Aurora, Illinois 60505  
(800) 582-8818

7/29//2020

Chief Rick Sander  
Lombard Fire Department  
50 East St. Charles Road  
Lombard, IL. 60148

Subject: **Proposal for one (1) Pierce Enforcer pumper per bid 999 dated 7/29/2020.**

Dear Chief Sander,

Regarding the above subject, please find attached our completed proposal option list and proposal per the HGAC consortium contract #F12-19.

Pricing, is as follows, including 100% prepay option.

**Pricing Summary:**

Sale Price –                   **\$650,033.00**   Base Unit

**100% Prepayment Option:**

Should the Lombard Fire Department elect to make a 100% prepayment at purchase order execution, a discount of (**\$21,058.00**) be subtracted from the above resulting in a revised purchase order price of **\$628,975.00**.

**Terms and Conditions:**

- Taxes –           Not Applicable
- Freight –        F.O.B. – Aurora, IL.
- Terms –         Net due prior to vehicle release at the MacQueen Emergency Aurora, IL. location.
- Delivery –      10 to 11 months from receipt and Pierce acceptance of purchase order.



PERFORM LIKE NO OTHER  
FACTORY AUTHORIZED DEALER  
ILLINOIS - INDIANA



Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for 30 days.

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 815-245-0431.

We wish to thank the Lombard Fire Department for the opportunity to submit our bid 999 proposal.

Respectfully,

*Rick Berndt*

Rick Berndt  
Apparatus Sales  
MacQueen Equipment LLC  
DBA MacQueen Emergency Group

**ORDINANCE \_\_\_\_\_**

**ORDINANCE AUTHORIZING THE SALE AND/OR DISPOSAL  
OF MUNICIPAL OWNED PERSONAL PROPERTY**

**WHEREAS**, in the opinion of the Corporate Authorities of the Village of Lombard, it is no longer necessary or useful to or in the best interest for the Village of Lombard to retain the following described personal property:

Unit #FR43 2005 PIERCE DASH FIRE ENGINE VIN #4P1CD01S55A004717  
Unit #FR51 2000 PIERCE DASH 100 FIRE TRUCK VIN #4P1CT02S4YA000888

now owned by the Village of Lombard; and

**WHEREAS**, The Village routinely declares such type of personal property surplus and the best interest of the Village of Lombard will be served by its sale and/or disposal.

**NOW, THEREFORE, BE IT ORDAINED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF LOMBARD, DU PAGE COUNTY, ILLINOIS, as follows:**

Section 1: Pursuant to 65 ILCS 5/11-76-4, the President and Board of Trustees find the following described property:

Unit #FR43 2005 PIERCE DASH FIRE ENGINE VIN #4P1CD01S55A004717  
Unit #FR51 2000 PIERCE DASH 100 FIRE TRUCK VIN #4P1CT02S4YA000888

now owned by the Village of Lombard is no longer necessary or useful to the Village of Lombard and the best interest of Lombard will be served by its sale.

Section 2: Pursuant to said 65 ILCS 5/11-76-4, the Village President and Clerk are hereby authorized and directed to sell and/or dispose of the aforementioned personal property now owned by the Village of Lombard.

Section 3: This ordinance shall be in full force and effect from and after its adoption and approval as provided by law.

Passed on first reading this \_\_\_\_\_ day of \_\_\_\_\_, 2020

First reading waived by action of the Board of Trustees this \_\_\_\_\_ day of \_\_\_\_\_, 2020

Passed on second reading this \_\_\_\_\_ day of \_\_\_\_\_, 2020

Ayes: \_\_\_\_\_

Nays: \_\_\_\_\_

Ordinance No. \_\_\_\_\_  
Page 2

Absent: \_\_\_\_\_

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2020

\_\_\_\_\_  
**Keith T. Giagnorio**  
**Village President**

ATTEST:

\_\_\_\_\_  
**Sharon Kuderna**  
**Village Clerk**