

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees

FROM : Scott R. Niehaus, Village Manager

DATE : April 15, 2015 Agenda Date May 7, 2015

TITLE : Bid Opening For: New Ambulance

SUBMITTED BY: John L. Mannino, Fleet Supervisor 

RESULTS:

Date Bids Were Published _____

Bidding Closed _____

Total Number of Bids Received _____

Total Number of Bidders Meeting Specifications _____

Bid Security Required _____ Yes X No

Performance Bond Required _____ Yes X No

Were Any Bids Withdrawn _____ Yes X No

Explanation:

Waiver of Bids Requested? _____ X Yes _____ No

If yes, explain: Sole vendor in area for Horton ambulances.

Award Recommended to Lowest _____ X Yes _____ No

Responsible Bidder?

If no, explain:

FISCAL IMPACT:

Engineer's estimate/budget estimate \$ 160,000.00

Amount of Award \$ 191,143.00 (\$166,143 estimated fiscal impact after sale of old ambulance)

BACKGROUND/RECOMMENDATION:

Staff seeks Board approval to award a contract to Foster Coach of Sterling (IL) for a new Horton ambulance and to declare Village ambulance FM65 surplus.

Has Recommended Bidder Worked for Village Previously X Yes _____ No

If yes, was quality of work acceptable X Yes _____ No

Was item bid in accordance with Public Act 85-1295? _____ Yes X No

Waiver of bids - Public Act 85-1295 does not apply X Yes

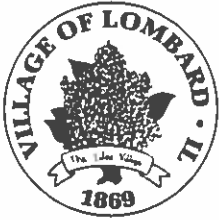
REVIEW (as needed):



Village Attorney XX _____ Date _____

Finance Director XX _____ Date _____

Village Manager XX _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.



To: Scott R. Niehaus, Village Manager
Through: Carl S. Goldsmith, Director of Public Works 
From: John L. Mannino, Fleet Supervisor 
Date: April 15, 2015
Subject: FY16 Vehicle Purchase, ALS Ambulance

The FY16 budget includes replacement of unit number FM65, a 2008 Ford F-450 Horton ambulance. Since the lead time to build an ambulance is approximately 9 months staff would like Village Board authorization to order the ambulance now.

The last ambulance the Village replaced (in FY14) was a re-chassis. Through the re-chassis option the Village was able to lower the replacement cost by \$50,596 or 33% by re-using our old ambulance box on a new chassis. This was the first time that the Village utilized the re-chassis option. Since our last re-chassis there are several things that have changed causing the savings for a re-chassis over buying a new ambulance to decrease.

The Fire Department was not happy with the job the local shop did on the re-mount and they would like it done at the Horton factory in Ohio. Horton is the original manufacturer of the ambulance. This requirement adds approximately \$10,000 to the price of the re-chassis. The Fire Department is requesting that air bags be installed in the patient area to protect the EMT and any passengers. This adds another \$8,000 to \$10,000 to the price of a re-chassis. These air bags are standard on a new ambulance. Additionally the salvage value of our old ambulance would be higher if we sold it as an ambulance as opposed to just the chassis. In addition, the Fire Department would like to have this, and all future ambulances, outfitted with four wheel drive to improve emergency response in inclement weather.

Taking these items into account we would only be saving \$6,821 or 4% by reusing our old ambulance box. I do not feel it is worth reusing our old ambulance box if the savings isn't significant and the resulting ambulance does not meet the Fire Department's needs or expectations. We could easily spend more maintaining the old components than replacing them over the life cycle of the vehicle. The new ambulances also have an upgraded "generation 4" electrical system that would not be available to us if we re-chassis.

New vs Re-Chassis Cost Comparison 2015

	New Ambulance		Re-Chassis
Cost	\$187,543		\$140,722
Estimated Salvage Value	(\$25,000)		(\$5,000)
Re-chassis at Horton factory	\$0		\$10,000
Add air bags for module passengers	\$0		\$10,000
4 wheel drive (optional)	\$3,600		\$3,600
Net Cost	<u>\$166,143</u>		<u>\$159,322</u>
 Savings	 \$6,821	 or	 4%

The Village currently has five (5) Horton ambulances. The Fire Department would like to keep their ambulance fleet as standardized as possible and therefore not deviate from the specifications they currently have with the exception of four wheel drive which they would like to add to this new ambulance. At this point the only acceptable ambulance as specified would be one manufactured by Horton and therefore this purchase qualifies as a sole source vendor situation and a bid waiver would be in order.

Public Works received a proposal from the Horton dealer in our area, Foster Coach of Sterling (IL) for a new ambulance per the Fire Department's specifications. The price for the new ambulance is \$191,143. The estimated salvage value of our old ambulance is \$25,000 so the net amount needed for this purchase would be \$166,143. The budgeted amount we have in reserve is \$150,000 which makes this purchase \$16,143 over budget.

I recommend the BOT waive bid and award a contract to Foster Coach of Sterling, IL in the amount of \$191,143 for one new Horton ambulance. I also recommend declaring Village ambulance FM65 as surplus per the attached ordinance and authorizing PW to market and sell this ambulance to the highest bidder. Waiver of first reading is requested on this ordinance. Please submit this item to the Village Board for their consideration at the May 7, 2015 meeting.

ORDINANCE _____

**ORDINANCE AUTHORIZING THE SALE AND/OR DISPOSAL
OF MUNICIPAL OWNED PERSONAL PROPERTY**

WHEREAS, in the opinion of the Corporate Authorities of the Village of Lombard, it is no longer necessary or useful to or in the best interest for the Village of Lombard to retain the following described personal property:

Unit #FM65 2008 Ford F-450 Horton Ambulance VIN #1FDXF46R58EB15858

now owned by the Village of Lombard; and

WHEREAS, The Village routinely declares such type of personal property surplus and the best interest of the Village of Lombard will be served by its sale and/or disposal.

NOW, THEREFORE, BE IT ORDAINED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF LOMBARD, DU PAGE COUNTY, ILLINOIS, as follows:

Section 1: Pursuant to 65 ILCS 5/11-76-4, the President and Board of Trustees find the following described property:

Unit #FM65 2008 Ford F-450 Horton Ambulance VIN #1FDXF46R58EB15858

now owned by the Village of Lombard is no longer necessary or useful to the Village of Lombard and the best interest of Lombard will be served by its sale.

Section 2: Pursuant to said 65 ILCS 5/11-76-4, the Village President and Clerk are hereby authorized and directed to sell and/or dispose of the aforementioned personal property now owned by the Village of Lombard.

Section 3: This ordinance shall be in full force and effect from and after its adoption and approval as provided by law.

Passed on first reading this _____ day of _____, 2015

First reading waived by action of the Board of Trustees this ____ day of _____, 2015

Passed on second reading this _____ day of _____, 2015

Ayes: _____

Nays: _____

Absent: _____

Ordinance No. _____

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Approved this _____ day of _____, 2015

Keith T. Giagnorio
Village President

ATTEST:

Sharon Kuderna
Village Clerk