

# 130378

**VILLAGE OF LOMBARD**  
**REQUEST FOR BOARD OF TRUSTEES ACTION**  
**For Inclusion on Board Agenda**  
**BIDS AND PROPOSALS**

TO: President and Village Board of Trustees  
FROM: David A. Hulseberg, Village Manager  
DATE: August 1, 2013    Agenda Date: August 15, 2013  
TITLE: Disk to Disk Computer Backup System Purchase

SUBMITTED BY: Larry Mcghinnis, IT Manager

**RESULTS:**

Date Bids Were Published:..... Date Bidding Closed:    /    /

Total Number of Bids Received .....

Total Number of Bidders Meeting Specifications .....  Yes                       No

Bid Security Required .....  Yes                       No

Performance Bond Required .....  Yes                       No

Were Any Bids Withdrawn .....  Yes                       No

Explanation.....  Yes                       No

    If yes, explain:

Waiver of Bids Requested? .....  Yes                       No

    If yes, explain: IT has investigated four different vendor solutions in making this recommendation. Please see memo for further information. .

Award Recommended to Lowest Responsible Bidder .....  Yes                       No

    If no, explain:

**FISCAL IMPACT:**

Funding for this project is budgeted in the Information Technology budget. I.T. is recommending the purchase of complete disk to disk backup system in an amount not to exceed \$29,999.00

**BACKGROUND/RECOMMENDATION:**

See attached memo.

Has Recommended Bidder Worked for Village Previously     Yes                       No

    If yes, was quality of work acceptable                       Yes                       No

Was item bid in accordance with Public Act 85-1295?     Yes                       No

Waiver of bids - Public Act 85-1295 does not apply         Yes

**REVIEW** (as needed):

Finance Director XX \_\_\_\_\_ Date \_\_\_\_\_

Village Manager XX \_\_\_\_\_ Date \_\_\_\_\_

**NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 Noon, Wednesday, prior to the Board Agenda distribution.**



To: Tim Sexton  
Finance Director

From: Larry McGhinnis  
I.T. Manager

Date: August 1, 2013

Subject: Disk to Disk Complete Backup System/Disaster Recovery

I.T. has spent the last few months reviewing and investigating the replacement of the current computer tape backup system. The current tape backup system is five years old, to get a complete backup it takes about 20 hours, and the cost of tapes continue to increase.

IT has investigated or has seen demos on disk to disk backup systems that provide better disaster recovery capabilities, a shorter backup window, faster retrieval for restoring data, and that work with all operating systems. After a complete evaluation of Unitrends, EMC, Dell AppAssure, and EverSync backup systems, I.T. recommends purchasing the Unitrends backup system. A couple features the Unitrends system offered is the capability of backing up the iSeries(AS400) and being able to restore complete systems either physical or virtual from the backup media.

The economics of Unitrends backup system are:

3-5 years Appliance Investment

All-In-One Solution

All Clients/Agents Included

All Inclusive Hardware/Software, Maintenance, Support

No Recurring License Cost

98% Customer Satisfaction, US-based Support

Funding for this project would come from the Information Technology Budget.

I.T. recommends the purchase of the Unitrends Computer Backup System from CCC Technologies, Inc. in an amount not to exceed \$29,999.00 includes 3yrs of support.

**Prepared For:**

Village of Lombard  
Larry McGhinnis  
255 E. Wilson Ave.  
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630-620-5700  
mcghinnisl@villageoflombard.org

**Send To:**

CCC Technologies, Inc  
Jeff Shostak  
700 Nicholas Boulevard, Suite 300  
Elk Grove Village, IL 60007-2599  
847-427-2382  
jshostak@ccc1.com

**Account Manager**

Noah Keimach  
803-454-0300 ext 7972  
nkeimach@unitrends.com



This quote is designed to meet your protection requirements of 5 TB of data with 30 days retention.

Rack Mount Backup Appliance(s)		Qty	Price	Extended
RC822	Recovery-822 Backup Appliance (RC822): This is a 2U form factor appliance with ten disk drives (two 1TB internal plus eight 2TB externally accessible) in a staged RAID-1/RAID-6 configuration that supports on-premise, off-premise, or cross-vaulting data protection. It may be used with another of our appliances for single-tenant private cloud implementations or with our Vault2Cloud multi-tenant public cloud implementation. For technical specifications, please see the data sheet.	1	\$19,995.00	\$19,995.00
<b>Rack Mount Backup Appliance(s) Subtotal</b>				<b>\$19,995.00</b>

3 Year Product Support (Multi-Year Discount Applied)		Qty	Price	Extended
SP-RC822-3	Support (Platinum) - 3 year platinum support service for hardware and software sold by Unitrends. For Recovery-series appliances, this support service covers hardware, parts-level maintenance, firmware upgrades, next day parts and unit shipping for any warranty repair. Includes software maintenance and upgrades. Access to self-help materials. Available RapidReplacement next-day DR replacement unit shipment. (Note: if used in concert with Vault2Cloud, then ships with customer's last synchronized data pre-loaded on the appliance.) LAN, customer environment, WAN assistance (for vaulting or cross-vaulting.) Support for dissimilar bare metal driver discovery from third-party sources. Web/telephone based support available 7x24x365. Does not include business critical support service features; see support data sheet for more information.	1	\$11,038.00	\$11,038.00
<b>3 Year Product Support (Multi-Year Discount Applied) Subtotal</b>				<b>\$11,038.00</b>

Disk Archiving		Qty	Price	Extended
RXDA	Empty 1U form factor 4-bay rotational archiving device for rack-mounted units.	1	\$575.00	\$575.00
ADA-2X2ESATA	2 2-Port eSATA Adapters	1	\$495.00	\$495.00
RD4000	4TB 7200 RPM disk drive with necessary carrier.	4	\$499.00	\$1,996.00
<b>Disk Archiving Subtotal</b>				<b>\$3,066.00</b>

Advanced Exchange Search/Recovery		Qty	Price	Extended
IRX500	Advanced Exchange search and item-level recovery for up to 500 mailboxes	1	\$2,732.00	\$2,732.00
<b>Advanced Exchange Search/Recovery Subtotal</b>				<b>\$2,732.00</b>

Installation Services		Qty	Price	Extended
SURECARE	Per-premise SureCare mid-level installation service; up to 10 clients supported.	1	\$995.00	\$995.00
<b>Installation Services Subtotal</b>				<b>\$995.00</b>

Quote Summary		Extended Price
	<b>Rack Mount Backup Appliance(s)</b>	<b>\$19,995.00</b>
	<b>3 Year Product Support (Multi-Year Discount Applied)</b>	<b>\$11,038.00</b>
	<b>Disk Archiving</b>	<b>\$3,066.00</b>
	<b>Advanced Exchange Search/Recovery</b>	<b>\$2,732.00</b>
	<b>Installation Services</b>	<b>\$995.00</b>
	<b>Discount</b>	<b>(\$7,827.00)</b>
	<b>Subtotal</b>	<b>\$29,999.00</b>
	<b>Total</b>	<b>\$29,999.00</b>

If taxes and shipping fees are quoted the amounts are estimates. Actual taxes and shipping fees may vary. Unitrends reserves the right to alter product offerings and specifications at any time, without notice. Prices are subject to change at any time prior to Unitrends' acceptance of a purchase order. Unitrends reserves the right to cancel orders arising from pricing or other errors. All offers are subject to availability. See Unitrends Support Agreement for support terms and conditions.

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date