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DISTRICT ALL

VILLAGE OF LOMBARD  
REQUEST FOR BOARD OF TRUSTEES ACTION  
For Inclusion on Board Agenda  
Bids and Proposals

TO : President and Village Board of Trustees  
FROM : David A. Hulseberg, Village Manager  
DATE : July 20, 2009 Agenda Date August 20, 2009  
TITLE : Bid Opening For: One (1) New Fire Engine  
SUBMITTED BY: John Mannino, Fleet Supervisor *JM*

RESULTS:

Date Bids Were Published \_\_\_\_\_  
Bidding Closed \_\_\_\_\_  
Total Number of Bids Received \_\_\_\_\_  
Total Number of Bidders Meeting Specifications \_\_\_\_\_  
Bid Security Required \_\_\_\_\_ Yes X No  
Performance Bond Required X Yes \_\_\_\_\_ No  
Were Any Bids Withdrawn \_\_\_\_\_ Yes X No  
Explanation:  
Waiver of Bids Requested? X Yes \_\_\_\_\_ No  
If yes, explain: Purchase through the Northwest Municipal Conference.  
Award Recommended to Lowest X Yes \_\_\_\_\_ No  
Responsible Bidder?  
If no, explain:

FISCAL IMPACT:

Engineer's estimate/budget estimate \$ 480,000.00  
Amount of Award \$ 469,652.00

BACKGROUND/RECOMMENDATION:

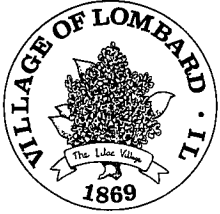
Award a contract to Pierce Manufacturing of Appleton (WI) in the amount of \$469,652 for a new fire engine.

Has Recommended Bidder Worked for Village Previously X Yes \_\_\_\_\_ No  
If yes, was quality of work acceptable X Yes \_\_\_\_\_ No  
Was item bid in accordance with Public Act 85-1295? \_\_\_\_\_ Yes X No  
Waiver of bids - Public Act 85-1295 does not apply X Yes

REVIEW (as needed):

Village Attorney XX \_\_\_\_\_ Date \_\_\_\_\_  
Finance Director XX *[Signature]* Date 7/20/09  
Village Manager XX *[Signature]* Date 7/20/09

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.



To: David A. Hulseberg, Village Manager  
Through: Carl S. Goldsmith, Director of Public Works *CJ*  
From: John Mannino, Fleet Supervisor *JM*  
Date: July 20, 2009  
Subject: FY10 New Vehicle Purchase, Fire Engine #FR44

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Included in the FY10 budget is a replacement for Village unit # FR44, a 1994 E-One fire engine. The last time we went out to bid for a fire engine was May of 2006. At that time we only received one bid response from Pierce Manufacturing. Pierce brand fire trucks have a proven track record of reliability and dealer support in the area. Currently we have four Pierce fire trucks and two E-One brand fire trucks. E-One brand trucks do not meet our specifications requiring an independent front suspension and have limited dealer support in this area. The Pierce fire engine is sold by their local dealer Global Emergency Products of Aurora, (IL) and can be purchased through the Northwest Municipal Conference (NWMC) at a discount. The NWMC contract price for a new Pierce fire engine with all of our specifications is \$469,652. The budgeted amount for this purchase is \$480,000. Since Pierce is the only manufacturer that meets our specifications and is available for purchase through the NWMC we could not get a lower price through the competitive bid process.

I recommend waiving bid and awarding a contract to Pierce Manufacturing of Appleton (WI) in the amount of \$469,652 for a new fire engine. It has been our experience that trade in prices offered by fire apparatus manufacturers are lower than what a broker could get for the same vehicle. Since the new fire engine takes 7 to 8 months to build we have time to market and sell our surplus fire engine. The ordinance declaring our old fire engine surplus will be submitted to the BOT at the end of the marketing period. Please submit this item to the Village Board for their consideration at the August 20, 2009 meeting.