

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees
FROM : Scott Niehaus, Village Manager
DATE : February 22, 2017 Agenda Date: March 2, 2017
TITLE : Waiver of Bids – Energenecs, Inc.
2017 SCADA System Hardware Upgrade
SUBMITTED BY: Brian M. Jack, Utilities Superintendent *Y*

RESULTS:

Date Bids Were Published _____ Bidding Closed _____
Total Number of Bids Received _____
Total Number of Bidders Meeting Specifications _____
Bid Security Required _____ Yes _____ No
Performance Bond Required _____ Yes _____ No
Were Any Bids Withdrawn _____ Yes _____ No
Explanation:
Waiver of Bids Requested? _____ **X** Yes _____ No
If yes, explain:
Award Recommended to Lowest Responsible Bidder? _____ Yes _____ No
If no, explain:

FISCAL IMPACT:

Engineer's Estimate/Budget Estimate \$150,000
Amount of Award \$141,300.00 Account # 520.790.715.75420
Water and Sewer Capital Reserve Fund – WA 17 01

BACKGROUND/RECOMMENDATION:

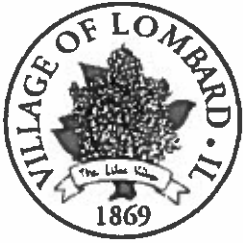
Waive bids and award contract for SCADA System Hardware Upgrade for an amount not to exceed \$141,300.00.

Has Recommended Bidder Worked for Village Previously **X** Yes _____ No
If yes, was quality of work acceptable **X** Yes _____ No
Was item bid in accordance with Public Act 85-1295? _____ Yes **X** No
Waiver of bids - Public Act 85-1295 does not apply **X** Yes

REVIEW (as needed):

Village Attorney XX _____ Date _____
Finance Director XX _____ Date _____
Village Manager XX _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Board Agenda distribution.



MEMORANDUM

To: Scott Niehaus, Village Manager
From: Brian M. Jack, Utilities Superintendent *B*
Through: Carl S. Goldsmith, Director of Public Works *g*
Date: February 21, 2017
Subject: **Waiver of Bids - Energenecs, Inc.**
2017 SCADA System Hardware Upgrade

Executive Summary/Background

The last major SCADA system upgrade was started in 1998 with the selection of an engineering firm and completed in 2002. During this time frame, the selected engineer Burns & McDonnell completed a Control System Upgrade Master Plan that evaluated the Village's Supervisory Control & Data Acquisition (SCADA) system. The study looked at the current water and sewer systems and provided recommendations for communications, equipment, implementation and phasing of the project. The first phase of the SCADA system project began in 1999, with Phase 2 being awarded in 2001, Phase 3 awarded in 2002, and Phase 4 awarded in 2003. With the implementation of wireless radio communication systems it enabled the Water Treatment and Wastewater Pumping (WTWWP) staff to decrease their response time to operational problems, use the historical data to adjust and troubleshoot pumping operations and closely monitor the water, sewer, and storm water stations during storms, power outages, and large water main breaks. Due to inefficiencies in the system and antiquated equipment costs that were becoming too costly to maintain, a phasing plan to update the entire SCADA system was developed with the help of the Village's integrator.

At the February 19, 2015 Board meeting, the Board approved a \$32,000 SCADA System Radio Upgrade project to Energenecs, Inc. This was Phase I of the modernization of the existing radio equipment of the remote sites on SCADA System. At the February 4, 2016 Board meeting, the Board approved an \$84,567 SCADA System Software upgrade. This was Phase II of the modernization project. In the staging plan, it was recommended that the radios be upgraded prior to the implementation and roll out of the 2016 SCADA System Software Upgrade to prevent any security, communication or integration issues. All work for Phase I and Phase II has been completed with no issues to report.

Introduction

The WTWWP Division has been operating a SCADA system since 1982. Many hardware and software upgrades have taken place over the years in order to remain current with industry standards. As with any technology, after a certain amount of time, hardware and software becomes obsolete and are no longer supported or is difficult to maintain and integrate. During 2015, the Village and their SCADA integrator developed a long range plan that would be phased in over 3-4 years and bring all existing technology up to current industry standards. The timing

of these upgrades is critical as current software and hardware are slowly being phased out and no longer supported. There are higher costs associated with keeping out-of-date technology running smoothly so the time to upgrade was eminent.

Current Status

The SCADA system has enabled the WTWWP Division to quickly monitor and respond to emergencies in the water, sewer and storm water systems. Operators can monitor water tank and tower levels, pond conditions, and sewer lift station operations. The current software that monitors and controls the SCADA System is a program called Wonderware and was just implemented as part of Phase II of the modernization project.

Discussion

The 2015 SCADA System Radio Upgrade project was the first portion of the modernization that took place. This project was completed on time and under budget in 2015 with no issues to report. Because connectivity and integration time has decreased, the Village is starting see a positive return on investment in less than a years' time with less calls for support to the Integrator as most issues can be resolved remotely from their offices in Wisconsin through the web.

Phase II of the project included upgrading the current SCADA System Software. The software component had to be completed prior to upgrading the hardware at each remote site. The 2016 SCADA System Software upgrade, coupled with the recently completed 2015 SCADA System Radio upgrade have allowed the integrator easier access to each station and has streamlined monitoring and operations for the operators.

Phase III of the upgrade is replacing all hardware components at each remote site. This work will take 2 years to complete and was budgeted for in the CIP. Work on Phase III will commence in 2017 and end in 2018. After all phases and upgrades are complete, the Village's SCADA system will meet all current industry standards with no immediate signs of software or hardware obsolescence. These enhancements will aid in the visual and operational functions of the SCADA system.

Waiver of Bids

The Public Works Department requests authorization to waive the formal bidding process in order to expedite the 2017 SCADA System Hardware Upgrade. Staff discussed the project with Energenecs and came to a consensus on what direction the Village should be headed with the SCADA system. All proposed hardware components for this upgrade are current with industry standards.

The following ONE (1) firm submitted the following proposal:

SUPPLIER	PROJECT	TOTAL
Energenecs, Inc. of Cedarburg, WI	SCADA System Hardware Upgrade	\$141,300.00

The master proposal created in 2015 included three phases of SCADA system upgrades. Phase 1 was the SCADA System Radio Upgrades which was completed in 2015. Phase II, was the SCADA System Software upgrade which was completed in 2016. Phase III will occur over 2 years in 2017 and 2018 addressing the remote sites including all water pumping stations. They will have upgraded human machine interface touchscreen terminals added along with new programmable logic controllers. Attachment A is the current Phase III proposal for this recommended upgrade in 2017. Stations being upgraded in 2017 are as follows: Civic Center, Main Street Booster Station, Highland Avenue Booster Station, South Booster Station, Cambria Lift Station, Highlands of Lombard Lift Station, Kenilworth Lift Station, LAW Lift Station, and Vista Pond. Additional Board memos will follow in 2018 for the remaining portion of this project.

The current proposal was checked to ensure that the supplier was providing the needed and necessary software. The lowest responsible proposal for the items requested is Energenecs, Inc. of Cedarburg, WI. The firm performed the 2015 SCADA System Radio upgrades, the recently completed 2016 SCADA System Software upgrade and has been the Village's SCADA integrator for the last 14 years. There is tremendous value in having a solid relationship with a SCADA systems integrator, which is not uncommon in this market. They have integrated the Village's entire SCADA system infrastructure, they are responsive, and they have competent and reliable staff that is easy to work with and understands our vision and current needs. Reference checks and client follow up were performed for projects similarly related software upgrade projects. There are no issues to report. Energenecs, Inc. is considered a reliable, responsive vendor.

Recommendations:

Please request the Board of Trustees to waive the formal bidding process and accept the lowest, responsible proposal for the 2017 SCADA System Hardware Upgrades as submitted by Energenecs, Inc. of Cedarburg, WI and authorize an agreement in an amount not to exceed \$141,300.00 at the March 2, 2017 BoT meeting. This recommendation meets the requirements defined in the Finance Department Purchasing Policy and Procedures Manual Chapter 3, Section C for Sole Source Purchases. Sufficient funds exist in the current budget to support this expenditure.

Please execute signature on the attached contract and return two copies to the Water Treatment and Wastewater Pumping Division for further processing.

VILLAGE OF LOMBARD

Contract for 2017 SCADA System Hardware Upgrades

This agreement is made this 2nd day of March, 2017, by and between, and shall be binding upon, the Village of Lombard, an Illinois municipal Corporation hereinafter referred to as (the "Village") and (Energenecs, Inc.) hereinafter referred to as (the "Contractor").

Witnesseth That in consideration of the mutual promises of the parties delineated in the Contract Documents, the Contractor agrees to sell and the Village agrees to pay for the following described items as set forth in the Contract Documents:

2017 SCADA System Hardware Upgrades in an amount not to exceed \$141,300.00

1. This Contract shall embrace and include all of the applicable Contract Documents listed below as if attached hereto or repeated herein:
 - a. The Contractor's Proposal dated February 21, 2017
 - b. Required Certificate of Insurance, Indemnification, Venue, Other Contractor Responsibilities
2. The Village agrees to pay, and the Contractor agrees to accept as full payment for the items which are the subject matter of this Contract the total sum of \$141,300.00 paid in accordance with the provisions of the Local Government Prompt Payment Act and the provisions of the Contract Documents.
3. Risk of loss, destruction or damage of or to goods under this Contract shall be on contractor until delivery of the goods to the Village and acceptance of the goods by the Village.
4. The Contractor agrees to perform the terms of this Contract according to the following schedule set forth in their quotation after the Notice to Proceed has been delivered. Time is of the essence of this Contract.

IN WITNESS WHEREOF, the Village of Lombard, Illinois by Village President, and the Contractor have hereunto set their hands this 2nd day of March, 2017

If an individual or partnership, all individual names of each partner shall be signed or if a corporation, an officer duly authorized shall sign here:

Accepted this ___ day of _____, 20__.

Individual or Partnership _____ Corporation _____

By Position/Title

By Position/Title

Print Company Name

THE VILLAGE OF LOMBARD, ILLINOIS

Accepted this 2nd day of March, 2017.

Keith T. Giagnorio
Village President

Attest:

Sharon Kuderna
Village Clerk

**VILLAGE OF LOMBARD
CONTRACTOR'S CERTIFICATION**

_____, having been first duly sworn, depose and states as follows:

I am the _____ (Officer or Owner of Company)
_____ (Title) for _____ (Name of Company)

(the "Contractor"), which has submitted a proposal for 2017 SCADA System Hardware Upgrades to the Village of Lombard and, having personal knowledge of the matters certified to herein, and being authorized by the Contractor to make the certifications set forth herein, hereby certifies that said Contractor:

1. has a written sexual harassment policy in place, in full compliance with 775 ILCS 5/2-105(A) (4);
2. is not delinquent in the payment of any tax administered by the Illinois Department of Revenue, or if it is:
 - a. it is contesting its liability for the tax or the amount of tax in accordance with procedures established by the appropriate revenue Act; or
 - b. it has entered into an agreement with the Department of Revenue for payment of all taxes due and is currently in compliance with that agreement;
3. is in full compliance with the Federal Highway Administration Rules on Controlled Substances and Alcohol Use and Testing, 49 CFR Parts 40 and 382, and that

(Name of employee/driver or "all employee drivers")

is/are currently participating in a drug and alcohol testing program pursuant to the aforementioned rules; and

4. is not barred from contracting with any unit of state or local government as a result of a violation of either Section 33E-3 or 33E-4 of Article 33E of the Illinois Criminal Code of 1961.

By: _____
Authorized Agent of Contractor

Subscribed and sworn to
before me this _____
day of _____, 2017.

Notary Public



PROPOSAL

Date: February 21, 2017

Project Name: Lombard PLC Upgrade

To: Luke Sharp
Water Treatment and Wastewater
Pumping Supervisor
Village of Lombard Public Works
Department

Phone:

Fax:

Energenecs is pleased to offer the following scope of responsibility for subject project.

Upgrade the PLCs and Touchscreen Terminals at each Remote Site:

1. We have created a template for the storm/sewer lift stations using the Allen-Bradley Micrologix 1400 PLC. This was used for the Highland lift station and Terrance View stormwater sites. The ports on the PLC would connect to the new Ethernet radio, touchscreen terminal and existing Modbus power monitor. The existing SLC PLC would be replaced with the Micrologix 1400 PLC with associated I/O.
2. The existing Proface serial touchscreen terminal would be replaced with new Maple Systems HMI5043L color Ethernet terminals that fit in the same cutout. Highland Estates, Terrace View and Garfield sites will be upgraded to 10" terminals.
3. Since the station SCADA panel would be down for rewiring, we would upgrade the DC battery backup system similar to that at Highland Estates and LAW lift stations at the same time.
4. Pricing varies somewhat from site to site and is listed below.
5. The water stations would use similar Micrologix 1400 PLC and replace the SLC rack mounted PLC in-place. The 10" Maple Systems touchscreen terminals were upgraded back in 2010 to the newer model that has both serial and Ethernet ports. Presently, they communicate through the serial port but would be reused to communicate to the new PLC over Ethernet. The water sites have more physical I/O and the programs are more complicated and therefore require more time and cost to upgrade. The cost varies from site to site as listed below.

Upgrade the PLCs at the Civic Center Pump House:

1. Once all the remote sites are converted to the new PLCs and radios, the last step is to convert the two PLCs at the Civic Center Master site. These are different from the other sites and required added attention.
2. SCADA Master Polling PLC
 - a. This PLC is the heart of the SCADA system. It initiates the communication to all remote sites and passes data on to the SCADA computer.
 - b. All central water control originates from this PLC.
 - c. This PLC requires more memory and function than the other PLCs and would use the Allen-Bradley CompactLogix PLC in lieu of MicroLogix. This higher end PLC does not have a serial port, but is dependent upon using the Ethernet port.
 - d. The programming language is different than what is used for the SLC PLCs and the Micrologix PLCs and therefore requires added programming time. Data passed to the computer is also addressed differently.
 - e. Because of this, the cost to upgrade the Master PLC would be \$35,000.00.
3. Civic Center Pump Station PLC
 - a. This PLC requires the most I/O of all water sites and is locally connected to the Master Polling PLC at the site over Ethernet. This larger amount of I/O exceeds the amount the Micrologix 1400 PLCs can handle, therefore, we would use the larger CompactLogix PLC here.
 - b. The upgrade of this PLC should be done at the same time the Master PLC is done.

Site Breakdown

Site	Cost	Notes
108 Storm	4,500	
48 Storm (Highland Monitoring)	7,500	
53 Storm	0	New under separate contract
Cambria LS	7,500	
Charles Lane LS	7,500	
Crescent Pond	7,500	
Elizabeth	7,500	
Fairview LS	400	Migrate to Ethernet coms only
Finley Rd	7,500	
Garfield LS	3990	Add UPS circuit, migrate to Ethernet coms, supply, configure & install 10" HMI
Glen Oak-river	0	No work, Glen Ellyn taking over
Grace & Central	7,500	
Highlands of Lombard	7,500	
Highland Estates LS	3990	Add UPS circuit, migrate to Ethernet coms, supply, configure & install 10" HMI
Kenilworth LS	7,500	
Law LS	6,700	
Olde Towne	7,500	
Prairie Lalonde	7,500	
Sunset Knolls (Harrison/Rt 53)	7,500	
Terrace View Stormwater	3990	Add UPS circuit, migrate to Ethernet coms, supply, configure & install 10" HMI
Vista Pond	7,500	
Westmore LS	7,500	
Yorktown LS	7,500	
Total for Storm/Lift Stations	<u>136,070</u>	
Central Station Water	0	No work, will be new under future contract
Highland Ave PAS and South Tower	13,500	
Main St Booster	13,500	
North PAS and standpipe	0	No work, will be new under future contract
South Booster-New	14,000	
Total for Water Remotes	<u>41,000</u>	
Civic Center Master SCADA panel	35,000	
Civic Center FLO-LO panel	28,600	
Total for Civic Center	<u>63,600</u>	
Total	<u>240,670</u>	

Proposal Includes:

As-built drawings for any old Tri-R and/or Kamp/energenecs panels. Hand mark-ups only provided for FloLo panels for as-builts by others.

Proposal Excludes:

Taxes, FloLo asbuilt drawings, modifications to control logic other than for migration of program from one PLC or HMI to another. Additional functionality can be addressed on a time and material and/or other agreed upon basis.

Total Cost: \$239,770 Tax Not Included


All applicable taxes will be added to the above price.

Energenecs terms and conditions attached apply.

Submittals/Shop Drawings: Waived

Delivery: Schedule to be based on mutually agreed upon terms.

If you have any questions, please contact me directly.

Sincerely,

Jared Feider
energenecs, Inc.

ENERGENECS, INC. TERMS & CONDITIONS

Purchase Order Forms

Orders submitted on BUYER'S purchase order forms will be accepted only with the express understanding that no statements, clauses or conditions contained in said order form will be binding on the SELLER if they in any way modify the SELLERS Terms & Conditions of sale.

Prices

All prices are F.O.B. factory unless expressly stated otherwise. Prices DO NOT include sales, excise, municipal, state or other government taxes.

Acceptance

Acceptance of a quotation, whether by a separate purchase order or by other means, shall constitute an acknowledgment of the quotation as written and an acceptance of the Terms & Conditions hereof.

Credit Approval

The credit terms specified on the face hereof are subject to SELLERS continuing approval of BUYERS credit and if, in SELLERS sole judgment, BUYERS credit or financial standing is so impaired as to cause SELLER in good faith to deem itself insecure, SELLER may withdraw the extension of credit and require other payment terms.

Force Majeure

Seller will not be liable for failure to deliver or perform, for any delay in the performance of orders or contracts, or in the delivery or shipment of goods, or for any damages suffered by the BUYER by reason of such delay or failure, when such delay or failure is, directly or indirectly, caused by, or in any manner arises from delays of suppliers or carriers or any other cause or causes beyond SELLER'S control.

Payment

95% payment due on shipment of equipment to job site. 5% due on acceptance of the system. Net 30 days on all invoices. 95% payment must be received before start up can be authorized. Any balance owed by BUYER is subject to a 1.5% per month delinquency charge until paid. **FIELD STARTUP SERVICE CANNOT BE AUTHORIZED WITHOUT 95% PAYMENT BEING REMITTED TO SELLER IN ADVANCE OF PERFORMING START UP SERVICES.** If no startup is required, 100% payment is due net 30 days from invoice date. **BUYERS PAYMENT OBLIGATION IS IN NO WAY CONTINGENT UPON BUYERS RECEIPT OF PAYMENT FROM ANY OTHER PARTY.** In addition to all other amounts due hereunder, BUYER shall reimburse SELLER in full for all collection costs or charges, including reasonable attorney fees, which SELLER may incur with respect to the collection of past due amounts from BUYER, including interest on overdue accounts. If BUYER is in default under this or any other agreement with SELLER, SELLER may, at their option, defer performance hereunder until such default is cured. SELLER shall have no obligation to provide factory startup assistance and/or factory training until all invoices (including retentions) for equipment have been paid in full.

Warranty

SELLER is a system integrator/manufacturer's representative and, as such, our product guaranty(s) and warranty(s) is set forth in the manufacturer's instruction book or operation and maintenance manual that accompanies each product. SELLER does not offer its customers any warranty or guarantee that would impose upon SELLER greater obligations than those imposed by the manufacturers we represent.

SELLER shall not be liable for any incidental or consequential loss, damage or expense arising directly or indirectly from the use of the product. SELLER shall not be liable for any damages or charges for labor or expense in making repairs or adjustments to the product within the warranty period without prior written approval of SELLER. SELLER shall not be liable for any damages or charges sustained in the adaptation or use of its engineering data or services

SELLER makes no warranties, expressed or implied, except as set forth in such standard Terms & Conditions of sale in this agreement. No claims of any kind shall be greater in amount than the purchase price of the SELLER'S products in respect of which such claims are made. SELLER is not liable in any event hereunder for any consequential, incidental or liquidated damages or penalties. **IN ANY CASE SELLER SHALL NOT BE LIABLE FOR FIELD WORK BY STAFF OTHER THAN THE SELLER UNLESS EXPRESSLY AUTHORIZED IN WRITING, IN ADVANCE, BY THE SELLER. THIS IS IN SPECIFIC REGARD TO BACK CHARGES.**

BUYER agrees to reimburse SELLER for ALL expenses incurred in servicing a warranty request if the cause of the warranty request is determined to be other than a manufacturer's defect or failure of a SELLER supplied component.

Claim Period

All goods are shipped at the risk of the buyer after they have been delivered by SELLER to the carrier. BUYER shall immediately inspect said equipment upon receipt of equipment and any damage must be noted on the freight carriers bill of lading at time of receipt. SELLER is not liable for any shortages or non-conformance unless notified thereof by BUYER within 10 days after BUYERS receipt of said equipment.

Changes, Cancellations, Returns

All requests for changes, cancellations and/or returns must have prior written approval and are conditional on manufacturers cancellation/return policies and subject to a restocking and/or service charge for order handling, inspection, reconditioning and repackaging, as required. Authorized returned goods must be packaged and shipped prepaid to manufacturer. Products more than six (6) months old cannot be returned for credit. Terms and conditions stated herein shall also govern and be binding to all BUYER requested/approved change orders.

SELLER shall retain a security interest in the equipment until the full purchase price has been paid. BUYER'S failure to pay any amounts when due shall give SELLER the right to possession and removal of the equipment at any time upon giving at least ten (10) days prior written notice. SELLER'S taking of such possession shall be without prejudice to any other remedies SELLER may have. Title to the equipment shall transfer to the BUYER upon shipment from SELLER.

Submittal Drawings and Operation/Maintenance Manuals

Submittal drawings and operation & maintenance documentation is provided in accordance with plan documents.

THE SELLER RESERVES THE RIGHT TO REVIEW AND REVISE THIS PROPOSAL AFTER THIRTY DAYS FROM ISSUANCE.

ENERGENECS, INC.

By: 
Jared Felder

I accept this proposal and all terms thereof.

Accepted: _____
Title: _____
Date: _____