



To: Tim Sexton
Finance Director

From: John Doser
I.T. Manager

Date: June 6th 2015

Subject: Replacing PCs with Microsoft Surface Tablets

I.T. currently supports approximately 30 desktop PCs in the Public Works Department. Over the past year I.T. staff completed testing the replacement of desktop PC with Microsoft Surface tablets. Implementing mobile tablets provides Public Works Staff the ability to access needed information at any location inside the Village of Lombard boundaries. Easy on job site access to all Public Works data helps Public Works staff quickly resolve issue and saves staff time.

During the tablet testing phase I.T. reviewed tablets manufacture by Dell, HP, and Microsoft. The Microsoft Surface Tablet was by far the best tablet solution reviewed. The Surface is a complete mobile desktop solution.

I.T. and Public Works recommend the purchase of 17 Microsoft Surface tablet computers and needed accessories to replace existing PW desktops for mobile PW staff.

Funding for this project would come from the Technology Reserve Fund.

I.T. recommends the purchase from SHI in an amount not to exceed \$24,200.00 for the purchase of 17 Microsoft Surface Tablets and accessories that include 3yr warranties.



Pricing Proposal
Quotation #: 9768453
Created On: Jun-03-2015
Valid Until: Jun-30-2015

Village of Lombard

Scott Gargano

255 E. Wilson Ave.
Lombard

IL

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Phone: (630) 873-4743

Fax:

Email: garganos@villageoflombard.org

Andrew Baarson

Phone:

Fax:

Email: Andrew_Baarson@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Microsoft Surface Pro 3 - Tablet - no keyboard - Core i5 4300U / 1.9 GHz - Windows 8.1 Pro 64-bit - 4 GB RAM - 128 GB SSD - 12" touchscreen 2160 x 1440 (Full HD Plus) - Intel HD Graphics 4400 - Wi-Fi - silver Microsoft - Part#: QF2-00001	17	\$926.00	\$15,742.00
2 Trident Cyclops Series - Back cover for tablet - TPE, hardened bio-enhanced polycarbonate - black - for Microsoft Surface Pro 3 Trident Case - Part#: CY-MSSFP3-BK000	14	\$38.00	\$532.00
3 Microsoft - Docking station - GigE - for Surface Pro 3 Microsoft - Part#: 3QM-00001	3	\$147.00	\$441.00
4 Microsoft Surface Pro Type Cover - Keyboard - English - North American layout - black - for Surface Pro 3 Microsoft - Part#: RF2-00001	17	\$95.00	\$1,615.00
5 Microsoft Extended Hardware Service Plan - Extended service agreement - replacement - 3 years (from original purchase date of the equipment) - for Surface Pro, Pro 2, Pro 3 Microsoft - Part#: A9W-00001	17	\$83.00	\$1,411.00
6 StarTech.com MST Hub DisplayPort to 2x DisplayPort - DP 1.2 to DP - Video splitter - 2 x DisplayPort - desktop StarTech.com - Part#: MSTDP122DP	17	\$63.00	\$1,071.00
7 StarTech.com USB to Slimline SATA CD/DVD Optical Drive Enclosure - Storage enclosure - SATA 3Gb/s - 300 MBps - USB 2.0 - black StarTech.com - Part#: SLMSOPTB	17	\$14.00	\$238.00
8 StarTech.com DisplayPort to VGA Video Adapter Converter - Display adapter - DisplayPort (M) - HD-15 (F) - 36 cm - latched - black StarTech.com - Part#: DP2VGA2	30	\$18.00	\$540.00
9 StarTech.com 4 Port Black SuperSpeed USB 3.0 Hub - Hub - 4 x SuperSpeed USB 3.0 - desktop - for P/N: MSDREADU2OTG	15	\$26.00	\$390.00

StarTech.com - Part#: ST4300USB3

Total \$21,980.00

Additional Optional Items

Incipio CAPTURE - Back cover for tablet - black - for Microsoft Surface Pro 3 Incipio Technologies - Part#: MRSF-072-BLK	14	\$41.00	\$574.00
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The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.

ZONES™

Connecting Business & Technology

06/04/2015

Bill To :
VILLAGE OF LOMBARD
255 E WILSON AVE
LOMBARD IL 60148
Phone : (630) 620-5700

Ship To :
VILLAGE OF LOMBARD
SCOTT GARGANO
255 E WILSON AVE
LOMBARD IL 60148
Phone : (630) 873-4743

Account # 0071050961
Quote : S4138209

Software prices subject to change
 Hardware quotes are valid for 7 business days
 Memory Prices are valid for 24 hours only, call for verification

REMIT PAYMENT TO:
ZONES, INC
P.O. BOX 34740
SEATTLE, WA 98124-1740

PLEASE SEND PURCHASE
ORDERS DIRECTLY TO YOUR
ZONES ACCOUNT EXECUTIVE
VIA FAX OR EMAIL

Anthony Affrunti
Account Executive
Phone: (253) 205-3617
Fax: (253) 205-2617

Email: Anthony.Affrunti@zones.com

Item#	Qty	Mfr. Name	Description	Manufacturers Part #	Unit Price	Total
002891932-NEW	17	MICROSOFT HARDWARE	SP3 128GB I5 BDL BLACK	QF2-00001/RF2-00001	996.54	16,941.18
001930656-NEW	3	MICROSOFT HARDWARE	DOCKING STATION FOR SURFACE PRO3	3QM-00001	150.27	450.81
001150746-NEW	17	MICROSOFT HARDWARE	MICROSOFT SURFACE PRO EXTENDED SERVICE PLAN - 3 YEARS W/ADH	A9W-00005	217.99	3,705.83
002921370-NEW	17	MICROSOFT HARDWARE	FOR BUS WARRANTY USD SURFACE PRO3 4YR	HP3-00002	349.67	5,944.39
001779304-NEW	30	MICROSOFT HARDWARE	Microsoft Surface Pro 2 Pro 3 Mini DisplayPort to VGA Adapter	R7X-00018	32.28	968.40
002605824-NEW	14	URBAN ARMOR GEAR INC	SURFACE PRO 3 FOLIO CASE-BLACK	SFPRO3-BLK	40.00	560.00
001679554-NEW	17	ASUS COMPUTER INTERNATIONAL	SDRW-08D2S 8X DVD-RW SLIM BLK BIL	SDRW-08D2S- U/BLK/G/AS	31.00	527.00
001596834-NEW	17	STARTECH.COM USA LLP	3-IN-1 MINI DISPLAYPORT TO VGA ADAPDVI HDMI ADAPTER	MDP2VGDVHD	44.00	748.00
002130710-NEW	15	STARTECH.COM USA LLP	3PORT USB 3.0 HUB WITH GIGABIT CTLRETHERNET NIC ALUMINUM W/ CABLE	ST3300GU3B	39.00	585.00

Zones, Inc
1102 15th St. SW Suite 102
Auburn, WA 98001
Phone: (800) 419-9663



CERTIFIED
 as an NMBC
MINORITY BUSINESS
ENTERPRISE
 by the NMBC

Shipping Terms: For all shipments, Zones will arrange for shipping to the customer's destination, however, such costs are the responsibility of the customer. For shipments made during the seven calendar days preceding the end of each calendar quarter, title and risk of loss will pass to the customer upon delivery by Zones to the carrier. For all orders shipped within this seven day period, Zones will obtain third-party insurance at its own expense and will assist the customer in filing any claims with the insurance company arising from loss or damage to the shipment during transit. Prices are quoted by volume, and are subject to change without notice. Products sold by Zones are third party products and are subject to the warranties and representations of the applicable manufacturers.
RETURNS: No returns will be accepted without a Return Authorization (RA) Number, requested within 14 days from the invoice date. Software licensing and special-order products are non-returnable. Other products are subject to manufacturer return policies and restrictions. Additional Terms and Conditions apply and are available on our website.

We appreciate this opportunity to earn your business, and look forward to serving you soon! Thank you!

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06/04/2015

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255 E WILSON AVE
LOMBARD IL 60148
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SEATTLE, WA 98124-1740

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VIA FAX OR EMAIL

Anthony Affrunti
Account Executive
Phone: (253) 205-3617
Fax: (253) 205-2617

Email: Anthony.Affrunti@zones.com

Item#	Qty	Mfr. Name	Description	Manufacturers Part #	Unit Price	Total
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ASK US ABOUT
 Installations: Server
 Installations: General
 On-Site Technical Services
 Remote Help Desk Support
 Remote Network OS Support
 Hourly On-site Technical Service Rates

Sub-Total: \$30,430.61
Estimated Sales Tax: \$2,137.98
FedEx Ground: \$0.00
Grand Total: \$32,568.59

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24 Mo. \$1 Out lease for \$1,410.15 per month
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1102 15th St. SW Suite 102
Auburn, WA 98001
Phone: (800) 419-9663



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We appreciate this opportunity to earn your business, and look forward to serving you soon! Thank you!



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OE400SPS

SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
GFVX269	0586951	6/3/2015

BILL TO:
 VILLAGE OF LOMBARD
 255 E WILSON AVE

SHIP TO:
 VILLAGE OF LOMBARD
 Attention To: SCOTT GARGANO
 255 E WILSON AVE

Accounts Payable
 LOMBARD, IL 60148-3931

LOMBARD, IL 60148-3931
 Contact: SCOTT
 GARGANO 630.873.4743

Customer Phone #630.620.5740

Customer P.O. # QUOTE 1 QUOTE

ACCOUNT MANAGER		SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
STEPHEN ROONEY 877.863.3197		Dynamex Messenger Overnight 10:30 am	NET 30-VERBAL	E9997440107
QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
17	3368322	MS SURFACE PRO 3 I5 128GB 4GB W8P Mfg#: QF2-00001 Contract: Standard Pricing	950.00	16,150.00
3	3394237	MS SURFACE PRO 3 DOCK STATION Mfg#: 3QM-00001 Contract: Standard Pricing	155.00	465.00
14	3437635	INCIPIO CAPTURE CASE/SURFACE PRO3 Mfg#: MRSF-072-BLK Contract: Standard Pricing	43.50	609.00
17	3369579	MS SURFACE PRO 3 COVER BLK Mfg#: RF2-00001 Contract: Standard Pricing	105.00	1,785.00
17	3072615	MICROSOFT SURFACE PRO EXT WARR ADH Mfg#: A9W-00005 Contract: Standard Pricing	230.00	3,910.00
17	3336603	Electronic distribution - NO MEDIA STARTECH MINI DISPLAYPORT 1.2-TRIPLE Mfg#: MSTMDP123DP Contract: Standard Pricing	99.99	1,699.83
17	3508120	SAMSUNG SLIM EXT DVDRW BLACK Mfg#: SE-208GB/RSBD Contract: Standard Pricing	23.00	391.00
30	3359931	STARTECH DISPLAYPORT 1.2 TO VGA Mfg#: DP2VGA3 Contract: Standard Pricing	30.00	900.00
15	3078676	STARTECH 4PT PORTABLE USB 3.0 HUB Mfg#: ST4300PBU3 Contract: Standard Pricing	23.50	352.50
SUBTOTAL				26,262.33
FREIGHT				0.00
TAX				0.00

US Currency

TOTAL 26,262.33

CDW Government
 230 North Milwaukee Ave.
 Vernon Hills, IL 60061

Fax: 312.705.7773

Please remit payment to:
 CDW Government
 75 Remittance Drive
 Suite 1515
 Chicago, IL 60675-1515

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
 For more information, contact a CDW account manager.