

060259
Dist. of A11

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees
FROM : William T. Lichter, Village Manager
DATE : May 8, 2006
Agenda Date May 18, 2006
TITLE : Bid Opening For: One 2007 Fire Engine
SUBMITTED BY: John Mammino, Fleet Supervisor *JM*

RESULTS:

Date Bids Were Published March 22, 2006
Bidding Closed May 4, 2006
Total Number of Bids Received 1
Total Number of Bidders Meeting Specifications 1
Bid Security Required Yes No
Performance Bond Required Yes No
Were Any Bids Withdrawn Yes No
Explanation: Yes No
Waiver of Bids Requested? Yes No
If yes, explain:
Award Recommended to Lowest Yes No
Responsible Bidder? Yes No
If no, explain:

FISCAL IMPACT:

Engineer's estimate/budget estimate \$360,000.00
Amount of Award \$ 461,820.00

BACKGROUND/RECOMMENDATION:

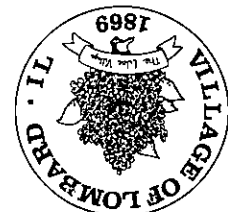
Recommend the B.O.T award a contract to the lowest responsible bidder, Pierce Manufacturing of Appleton, WI, in the amount of \$461,820. See attached memo.

Has Recommended Bidder Worked for Village Previously? Yes No
If yes, was quality of work acceptable Yes No
Was item bid in accordance with Public Act 85-1295? Yes No
Waiver of bids - Public Act 85-1295 does not apply Yes No

REVIEW (as needed):

Village Attorney XX *[Signature]* Date 5/10/06
Village Director XX *[Signature]* Date 5/10/06
Village Manager XX *[Signature]* Date 5/10/06

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.



To: William Lichter, Village Manager

Through: Wes Anderson, Director of Public Works *WA*

From: John Mannino, Fleet Supervisor *JM*

Date: May 8, 2006

Subject: Award Bid #FSS0710, One 2007 fire engine

The FY 2007 budget includes replacement of FR45, a 1992 fire engine. The bid results are as follows:

Vendor	Bid Price	Less Trade-In	Net Total Bid
Pierce Manufacturing Inc. Appleton, WI.	\$461,820	\$60,000	\$401,820

Public Works received one sealed bid from Pierce Manufacturing. The bid price for the 2007 fire engine is \$461,820 less a trade-in allowance of \$60,000 equals a net total bid of \$401,820. The budgeted amount for this vehicle is \$420,000 minus \$60,000 salvage for the surplus fire engine or \$360,000 which makes this vehicle \$41,820 over budget. Since there are only two manufacturers of this type of vehicle acceptable to the fire department, Pierce and E-ONE, and Pierce is the only one which submitted a bid I recommend awarding the contract to Pierce, without the trade-in option. It has been our experience that trade in prices offered by fire apparatus manufacturers are lower than what a broker could get for the same vehicle. We sold a similar fire engine last year through a broker for \$85,000, less commission, and netted \$76,500. This surplus fire engine can be sold through a broker for considerably more reducing the budget deficit for this vehicle.

I recommend the award of a contract to Pierce Manufacturing of Appleton, WI, in the amount of \$461,820. The ordinance declaring the village's fire engine surplus will be submitted to the BOT as soon as the marketing period is over. Please submit this item to the Village Board for their consideration at the May 18, 2006 meeting.