


VILLAGE OF LOMBARD  
REQUEST FOR BOARD OF TRUSTEES ACTION  
For Inclusion on Board Agenda  
Bids and Proposals

TO : President and Village Board of Trustees  
FROM : David A. Hulseberg, Village Manager  
DATE : November 21, 2011 Agenda Date December 1, 2011  
TITLE : Bid Opening For: One ALS Ambulance  
SUBMITTED BY: John Mannino, Fleet Supervisor 

RESULTS:

Date Bids Were Published \_\_\_\_\_  
Bidding Closed \_\_\_\_\_  
Total Number of Bids Received \_\_\_\_\_  
Total Number of Bidders Meeting Specifications \_\_\_\_\_  
Bid Security Required \_\_\_\_\_ Yes X No  
Performance Bond Required \_\_\_\_\_ Yes X No  
Were Any Bids Withdrawn \_\_\_\_\_ Yes X No  
Explanation:  
Waiver of Bids Requested? \_\_\_\_\_ X Yes \_\_\_\_\_ No  
If yes, explain: Sole vendor for Horton manufactured ambulances.  
Award Recommended to Lowest \_\_\_\_\_ X Yes \_\_\_\_\_ No  
Responsible Bidder?  
If no, explain:

FISCAL IMPACT:

Engineer's estimate/budget estimate \$ 160,000.00  
Amount of Award \$ 161,450.00

BACKGROUND/RECOMMENDATION:

Staff seeks the B.O.T to waive bid and award a contract to Horton Emergency Vehicles of Manteno (IL) in the amount of \$161,450 for one new ALS ambulance.

Has Recommended Bidder Worked for Village Previously X Yes \_\_\_\_\_ No  
If yes, was quality of work acceptable X Yes \_\_\_\_\_ No  
Was item bid in accordance with Public Act 85-1295? \_\_\_\_\_ Yes X No  
Waiver of bids - Public Act 85-1295 does not apply X Yes

REVIEW (as needed):

Village Attorney XX \_\_\_\_\_ Date \_\_\_\_\_  
Finance Director XX \_\_\_\_\_ Date \_\_\_\_\_  
Village Manager XX \_\_\_\_\_ Date \_\_\_\_\_

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.



To: David A. Hulseberg, Village Manager  
Through: Carl S. Goldsmith, Director of Public Works *CSG*  
From: John Mannino, Fleet Supervisor *JM*  
Date: November 21, 2011  
Subject: FY12b New Vehicle Purchase, ALS Ambulance

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The FY12b budget includes replacement of unit number FM64, a 2005 Ford F350 ALS ambulance. The last ambulance we purchased (delivered 12/10/10) took 9 months to build so I wanted to order the one approved for FY12b as soon as possible. As you know we want to standardize our fleet (with Horton ambulances) so we can start to re-chassis these in the future. We currently have five ambulances, four of them are Horton and the one we are replacing is a Road Rescue. At this point I think the only acceptable ambulance to us would be one manufactured by Horton therefore this purchase qualifies as a sole vendor situation and a bid waiver would be in order.

Public Works received a proposal from Horton Emergency Vehicles of Illinois for one new ALS ambulance per our specifications. The price for the new ambulance is \$161,450. In comparison, our last ambulance purchased 3/9/10 using competitive bidding resulted in a final price of \$153,429. An itemized list is attached detailing the price increases since our last purchase. These increases are also summarized below;

\$2,420	Horton base price increase 5/10
\$1,593	Horton base price increase 2/11
\$585	HVAC module interface (needed for new chassis)
\$655	Ford chassis increase
\$2,768	Lombard specified options (mainly LED lighting upgrades)
\$8,021	<b>Total</b>

The budgeted amount for the new ambulance is \$160,000 which makes this purchase \$1,450 over budget. This shortfall will be made up by savings from other FY12b vehicle purchases.

I recommend the BOT waive bid and award of a contract to Horton Emergency Vehicles of Manteno, IL in the amount of \$161,450 for one new ALS ambulance. Please submit this item to the Village Board for their consideration at the December 1, 2011 meeting.



DATE: 11/18/2011

VILLAGE OF LOMBARD FIRE DEPARTMENT  
 255 EAST WILSON  
 LOMBARD, IL 60148

RE: PRICING CHANGES SINCE 2010

Gentlemen,

Below you will find the pricing changes since your last purchase. You last purchase was ordered on 3/9/10. If you have any questions please do not hesitate to give me a call.

Base Price increase 5/10	\$ 2,420.00
Base Price increase 2/11 DUE TO AIR RIDE CHANGE	\$ 1,593.00
Ford HVAC module to allow us to tie in to Ford HVAC.	\$ 585.00
	\$ 4,598.00

Changes since last purchase

ITEM	2010	2011	Change
Chassis	\$ 39,990.00	\$ 40,645.00	\$ 655.00
<b>OPTIONS</b>			
Ford Fin discount	\$ (3,800.00)	\$ (4,000.00)	\$ (200.00)
Kelderman air ride (now includes rear sway bar)	\$ 6,825.00	\$ 7,700.00	\$ 875.00
Standard change from Granning to Monroe		\$ (2,226.00)	\$ (2,226.00)
Horton Standard Change for KKK-1822-F		\$ (180.00)	\$ (180.00)
NEW-Compartment above O2 for misc electronics storage.	\$ -	\$ 750.00	\$ 750.00
NEW-O2 compartment height modify for above compartment.	\$ -	\$ 397.00	\$ 397.00
NEW-Glove storage above ALS compartment	\$ -	\$ 180.00	\$ 180.00
NEW-Front lightbar change LED opticom.	\$ 3,911.00	\$ 4,129.00	\$ 218.00
NEW-Rear lightbar change.	\$ 1,965.00	\$ 2,526.00	\$ 561.00
NEW-Change from 900 LED to M9 LED	\$ -	\$ -	\$ -
NEW-Vertical grille intersection lights split	\$ -	\$ 360.00	\$ 360.00
Air horn price change.	\$ 2,237.00	\$ 2,285.00	\$ 48.00
NEW-Side body marker/turn 700 to M6 LED	\$ 420.00	\$ 487.00	\$ 67.00
NEW-Change from 900 halogen scene to M9 LED	\$ 362.00	\$ 2,256.00	\$ 1,894.00
NEW-Change Brake/Turn/Backup from 600 to M6	\$ 1,002.00	\$ 1,234.00	\$ 232.00
NEW- 2 additional 110v outlets	\$ -	\$ 388.00	\$ 388.00
LED dome lighting pricing change	\$ 2,814.00	\$ 2,233.00	\$ (581.00)
LED report lights price change	\$ 364.00	\$ 349.00	\$ (15.00)
	\$ 16,100.00	\$ 18,868.00	\$ 2,768.00



DATE 11/18/11

AMBULANCE FOR: VILLAGE OF LOMBARD FIRE DEPARTMENT  
STREET ADDRESS: 255 EAST WILSON AVE  
CITY: LOMBARD  
STATE: ILLINOIS  
ZIP CODE: 60148  
CONTACT:

CHASSIS: (1) 2012 FORD F-450 4 X 2 AMBULANCE PREP CHASSIS PER SPECIFICATIONS PROVIDED HEREIN.

MODULE: (1) HORTON EMERGENCY VEHICLES "457" ADDITIONAL DUTY ALL ALUMINUM EMERGENCY VEHICLE CONVERSION PER SPECIFICATIONS PROVIDED HEREIN.

**Vehicle equipped with HOPS Horton Occupant Protection System for Rollover Collisions**

BASE PRICE:	\$93,785.00
CHASSIS PRICE:	\$40,465.00
OPTION COSTS: (SEE ENCLOSED FOR A ITEMIZED BREAKDOWN)	\$27,200.00
<b>TOTAL COST OF UNIT:</b>	<b>\$161,450.00</b>

DELIVERY TIME: Delivery shall be made F.O.B. within 120-150 days after receipt of chassis and final build contract at Horton, and approval of this contract duly executed, or as soon thereafter as is consistent with good workmanship and proper painting, delays due to strikes, inability to obtain chassis or materials or other causes beyond the control of the Company.

DEPOSIT WITH ORDER: SIGNED CONTRACT OR CUSTOMER PURCHASE ORDER AT TIME OF ORDER

TERMS CASH ON DELIVERY: PAYMENT IN FULL UPON DELIVERY TO THE BUYER.

RESPECTFULLY SUBMITTED BY: JOSH ZIMMERMAN \* SALES REPRESENTATIVE \* 815.468.7280