

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
BIDS AND PROPOSALS

To: President and Village Board of Trustees
FROM: Scott Niehaus, Village Manager
DATE: March 26, 2018 Agenda Date: April 5, 2018
TITLE: New Disk to Disk Complete Data Backup System/Disaster Recovery

SUBMITTED BY: Tim Sexton, Finance Director

RESULTS:

Date Bids Were Published: N/A Date Bidding Closed: N/A
Total Number of Bids Received: N/A
Total Number of Bidders Meeting Specifications N/A
Bid Security Required Yes No
Performance Bond Required..... Yes No
Were Any Bids Withdrawn Yes No
Explanation
Waiver of Bids Requested? Yes No
If yes, explain: Sole Vendor for Federal Siren
Award Recommended to Lowest Responsible Bidder Yes No
If no, explain: N/A

FISCAL IMPACT:

Budget Estimate: Not to Exceed \$28,875.67
Account # 640.840.840.73920- Tech Reserve

BACKGROUND/RECOMMENDATION:

Has Recommended Bidder Worked for Village Previously Yes No
If yes, was quality of work acceptable Yes No
Was item bid in accordance with Public Act 85-1295? Yes No
Waiver of bids - Public Act 85-1295 does not apply Yes

REVIEW (as needed):

Finance Director XX  _____ Date _____
Village Manager XX _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 Noon, Wednesday, prior to the Board Agenda distribution.



To: Tim Sexton
Director of Finance

From: John Doser
I.T. Staff

Date: March 26th, 2018

Subject: New Disk to Disk Complete Data Backup System/Disaster Recovery

In the second quarter of 2013 IT spent a few months reviewing and investigating total data backup solutions. After reviewing Unitrends, EMC, Dell AppAssure, and EverSync backup solutions the decision was made to purchase a Unitrends backup appliance.

Over the past five years the Unitrends device has functioned very well. Backups and restores of data are easily configured and have worked. When needed the Unitrends support technicians resolved the few issues we have had quickly. Information Technologies is confident that the Unitrends system will restore critical Village data if it is lost.

One of the main advantages of the Unitrends backup system is no licensing is needed for each device that is backed up.

Unitrends Feature:

5 Year Backup Investment

All-In-One Solution

All Clients/Agents Included

No Recurring License Cost

98% Customer Satisfaction, US-Based Support

Funding for this project would come from the Information Technology Reserve Fund.

GHA Technologies: \$ 28,875.67 (5 year support)

CDW: \$ \$33,097.99 (3 year support)

Disk Backup Works: \$47,593.00 (3 year support)

Information Technologies is requesting authorization to purchase a new Unitrends Backup Appliance with a cost not to exceed \$28,875.67 from our current vendor, GHA Technologies. The new appliance will replace our existing Unitrends appliance that is five years old and will have approximately twice the backup capacity to store Village critical data backups for the next five years.



GHA Technologies, Inc.

Dept. #2090
 PO Box 29661
 Phoenix, Arizona 85038
 United States
<http://www.gha-associates.com>
 (P) 480-951-6865
 (F) 480-951-6956

Quotation (Open)

Date
 Mar 21, 2018 03:52 PM
 CDT

Modified Date
 Mar 22, 2018 02:33 PM
 CDT

Doc #
 1804437 - rev 1 of 1

Description
 None

SalesRep
 Synwolt, Dan
 (P) 773-663-4567
 (F) 480-951-6956

Customer Contact
 Witt, Garry
 (P) 630-620-5700

Customer
 Village of Lombard (VO87916)
 Witt, Garry
 255 E. Wilson Ave.
 Lombard, IL 60148
 United States
 (P) 630-620-5700

Bill To
 Village of Lombard
 Witt, Garry
 255 E. Wilson Ave.
 Lombard, IL 60148
 United States
 (P) 630-620-5700

Ship To
 Village of Lombard
 Witt, Garry
 255 E. Wilson Ave.
 Lombard, IL 60148
 United States
 (P) 630-620-5700

Customer PO:

Terms:
 Undefined

Ship Via:
 FedEx Ground

Special Instructions:

Carrier Account #:

#	Description	Part #	Tax	Qty	Unit Price	Total
1	Unitrends Recover Series Appliance Model 824	RS-824HDW-UNT	No	1	\$11,891.29	\$11,891.29
2	Unitrends Recover Series Appliance Model 824-Platinum Support	RS-824SPL-UNT	No	1	\$16,984.38	\$16,984.38

Subtotal: \$28,875.67
 Tax (10.250%): \$0.00
 Shipping: \$0.00
 Misc: \$0.00
Total: \$28,875.67

\$1 Buyout	\$2,497.75 / mo. for 12 mos. \$1,293.05 / mo. for 24 mos. \$895.15 / mo. for 36 mos. \$695.61 / mo. for 48 mos. \$576.36 / mo. for 60 mos.
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Sales tax calculation is estimated and subject to change. Terms Definition: Unless agreed upon otherwise; Net 30 terms, cash in the GHA bank 30 days from the date of shipment. Lease payment calculations are estimated and may include sales tax in the payment amount. You can obtain an accurate lease quote from our leasing company. Rates are subject to change without notice.

GHA is an authorized and leading supplier for Microsoft, HP, Apple, Dell, Lenovo, VMWare, IBM and Cisco. GHA does not source any of these products from the gray market. If you have a pending quotation from a competitor that is significantly less in price, that may be a strong indication of gray market involvement. Please immediately bring this to the attention of your sales professional who can verify with the manufacturer for your benefit and protection. Your sales representative can also talk to you about the risks associated with doing business with a gray market supplier. The prices quoted may change due to market conditions beyond our control. GHA cannot be responsible for manufacturer availability or delays. No verbal quotations or promises can be honored unless set forth herein. Returns Policy: Cloud Service Provider CSP orders for Microsoft require at least 30 days of cancellation notice from Buyer. Buyer agrees to

pay for any cloud subscription usage incurred. For all other CSPs, GHA will pass through and honor the cancellation policy as stated in the original contract whether 30, 60 or 90 days of cancellation notice is required. Custom computers and technology orders are non-cancellable and non-returnable. No return will be accepted after 30 days from the invoice date. Goods accepted for credit upon return will be subject to handling/restocking charge, which shall be not less than 15% of the price of Goods. Custom-made Goods are not subject to cancellation or return under any circumstances. In no case are Goods to be returned without first obtaining Seller's written permission. Goods must be securely packed in the original packaging and delivered to Seller in an undamaged condition with Buyer being solely responsible for paying all return freight expenses and keeping the GHA invoice current within 30 days from the date of shipment regardless of the reason for a return. All returns must be accompanied by an authorized RMA number, which is valid for 15 days after date of issuance. GHA Technologies makes NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE with respect to the goods described hereon. ~~Supplier represents and warrants that it is an equal-opportunity employer and does not discriminate on the basis of age, race, creed, color, religion, sex, sexual orientation, gender identity, national origin, disability, marital or veteran status, or any other basis that is prohibited by law. This document shall be governed by the laws of the State of Arizona. You may view all Terms & Conditions at: http://gha-associates.com/Terms_and_Conditions/index.html. - THIS QUOTE HAS BEEN PROVIDED FOR CLIENT AND GHA PURPOSES ONLY** CORPORATE OFFICE: (REMIT PAYMENTS TO THE DEPARTMENT NUMBER AND PO BOX LISTED ABOVE; NO PAYMENTS SHOULD BE MAILED TO THE CORPORATE OFFICE) GHA Technologies, Inc. 8998 E. Raintree Drive Scottsdale, AZ 85260