VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
BIDS AND PROPOSALS

TO: President and Village Board of Trustees
FROM: Scott Niehaus, Village Manager
DATE: July 9, 2014   Agenda Date: July 17, 2014
TITLE: NetMotion Mobility

SUBMITTED BY: John Doser, IT Staff

RESULTS:

Date Bids Were Published: N/A......................Date Bidding Closed: N/A
Total Number of Bids Received: N/A
Total Number of Bidders Meeting Specifications ...... N/A
Bid Security Required ....____Yes   __No
Performance Bond Required ....____Yes   __No
Were Any Bids Withdrawn...____Yes   __No
Explanation...
Waiver of Bids Requested?.......................................__X_ Yes   ___No
    If yes, explain: Sole Vendor
Award Recommended to Lowest Responsible Bidder   ___Yes   ___No
    If no, explain: N/A

FISCAL IMPACT:

budget estimate: $21,700.00   Account # 101.170.420.73910
Amount of Award: _____

BACKGROUND/RECOMMENDATION:

Has Recommended Bidder Worked for Village Previously   ___Yes   X__No
    If yes, was quality of work acceptable   __Yes   ___ No
Was item bid in accordance with Public Act 85-1295?   ___Yes   ___ No
Waiver of bids - Public Act 85-1295 does not apply   _X_Yes

REVIEW (as needed):
    Finance Director XX _Timothy Sexta_____ Date _7/9/14_
    Village Manager XX _Scott Niehaus_____ Date _7/9/14_

NOTE: All materials must be submitted to and approved by the Village Manager's Office
by 12:00 Noon, Wednesday, prior to the Board Agenda distribution.

Bid form

To: Scott Niehaus
         Village Manager

From: John Doser
         I.T. Staff

Date: July 8, 2014

Subject: NetMotion Mobility VPN

All Village Departments are currently utilizing a Cisco IPsec VPN connection when connecting to the Village of Lombard internal network. The IPsec VPN has been in place for six years.
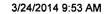
IT would like to replace the current VPN with a NetMotion Mobility VPN system.

NetMotion will provide a more robust VPN connection. NetMotion software provides secure, continuous remote access to network resources and applications from mobile devices over any wired or wireless network. It was built from the ground up to address the unique challenges of mobile computing including wireless security, coverage gaps, and slow or unreliable networks.

The NetMotion system will improve productivity in the field by minimizing the loss of network connectivity in areas of poor cell network signal in Lombard. NetMotion will also give us the ability to have the computers in all village vehicles switch automatically to the Village Wi-Fi network when in range.

The implementation of NetMotion will also provide a solution to the connectivity issues we will experience when our inspectors move to using mobile devices in the field.

Therefore, IT requests that the Village Board approve the purchase and installation of NetMotion Mobility to be used for remote connection to the Village of Lombard internal network for all departments.

NETMOTION®
WIRELESS

Ship To:
John Doser
Village of Lombard
255 E Wilson Ave
Lombard, IL 60148
(630) 620-5700
doserj@villageoflombard.org

Dear John,

Thank you for your interest in NetMotion Wireless products. Below, please find the detailed quote you requested. This quote is valid until 4/23/2014.

Solution 1

Product Description	SKU	Quantity	Unit List Price	Village of Lombard Price
NetMotion Mobility for Windows with Policy, NAC & Analytics Modules	10NMWPNA	50.00	$315.00	$15,750.00
License Subtotal				$15,750.00
1 Year Mobility Premium Software Maintenance * 24x7 technical support * Major version upgrades * Tech notes and web based support * Cumulative quantity discounts on additional device licenses * Patch and point releases at no additional charge * Guaranteed response times	10NMXP25	1.00	25%	$3,937.50
Maintenance Subtotal				$3,937.50
NetMotion Mobile Solutions Group - Sure-Start Express Includes: *Pre Sure-Start Discussion (1 hour) *NetMotion Engineer available Remotely (1 Day) *Assistance Deploying Production Server *Setup, Configuration & Technical Review *Product Training & Best Practices	10NMPS-SSE	1.00	$2,000.00	$2,000.00
Mobility Solutions Group Services Subtotal				$2,000.00
Total				$21,687.50

I will follow up with you to answer any questions. Until then, please do not hesitate to contact me.

Kevin Sholes
Territory Account Executive
kevin.sholes@netmotionwireless.com
Phone: 206-914-2057
Fax:

Above prices in US dollars. State and local sales tax will apply in certain states. Exempt customers must provide an official sales tax exemption certificate in compliance with state and local laws to avoid sales tax charges. Please note that pricing on this quote is subject to change if you purchase additional licenses, add new software features, or if we change our software prices. Maintenance renewals are based on current software list prices at the time of renewal and must include the total quantity of licenses, servers, and features that you own at the time of renewal. This pricing quote is confidential and may not be redistributed.