



To: David A. Hulseberg, Village Manager
Through: Carl S. Goldsmith, Director of Public Works *CJ*
From: John Mannino, Fleet Supervisor *JM*
Date: February 19, 2010
Subject: Award Bid #FS1108, One New ALS Ambulance

The FY 2011 budget includes replacement of unit # FM63, a 2003 Ford F350 ALS ambulance. The bid results are as follows:

Vendor	Bid Price	Trade-in	Net Total Bid
Horton Emergency Vehicle Manteno, IL.	\$153,429	\$8,500	\$144,929
North Central Ambulance Lester Prairie, MN.	\$183,631	\$20,000	\$163,631

Public Works received two sealed bids. Horton Emergency Vehicle was low bidder. The bid price for the new ALS ambulance is \$153,429. Horton Emergency Vehicle offered us \$8,500 to trade-in our old ambulance but it has been our experience that trade-in value for this type of equipment is considerably lower than what it can be sold for in the open market. Since it takes approximately 6 months to build the new ambulance we will have time to market and sell our old ambulance for a minimum of \$15,000. The ordinance declaring the old ambulance surplus will be submitted to the Village Board at the end of the marketing period.

The budgeted amount for the new ambulance is \$147,000 which makes this purchase \$6,429 over budget. This shortfall will be made up by savings from other FY11 vehicle purchases.

I recommend the BOT award of a contract to Horton Emergency Vehicle of Manteno, IL in the amount of \$153,429 for one new ALS ambulance. Please submit this item to the Village Board for their consideration at the March 4, 2010 meeting.