

**VILLAGE OF LOMBARD**  
**REQUEST FOR BOARD OF TRUSTEES ACTION**  
**For Inclusion on Board Agenda**  
**Bids and Proposals**

TO : President and Village Board of Trustees

FROM : Scott Niehaus, Village Manager

DATE : March 21, 2014 Agenda Date: April 3, 2014

TITLE : Off- Season Bulk Salt Purchase for Road Salt FY14

SUBMITTED BY: Tom Ellis, Operations Superintendent, Public Works

**RESULTS:**

Date Bids Were Published N/A Bidding Closed N/A

Total Number of Bids Received N/A

Total Number of Bidders Meeting Specifications \_\_\_\_\_

Bid Security Required \_\_\_\_\_ Yes \_\_\_\_\_ No

Performance Bond Required \_\_\_\_\_ Yes \_\_\_\_\_ No

Were Any Bids Withdrawn \_\_\_\_\_ Yes \_\_\_\_\_ No

Explanation:

Waiver of Bids Requested? \_\_\_\_\_ X Yes \_\_\_\_\_ No

If yes, explain: Illinois State Joint Purchase Program

See attached memo.

Award Recommended to Lowest \_\_\_\_\_ Yes \_\_\_\_\_ No

Responsible Bidder?

If no, explain:

See attached memo.

**FISCAL IMPACT:**

Amount of Award \$258,450.00 acct. 420.730.730.73310-MFT

**BACKGROUND/RECOMMENDATION:**

See attached memo.

Has Recommended Bidder Worked for Village Previously X Yes \_\_\_\_\_ No

If yes, was quality of work acceptable X Yes \_\_\_\_\_ No

Was item bid in accordance with Public Act 85-1295? \_\_\_\_\_ Yes X No

Waiver of bids - Public Act 85-1295 does not apply X Yes \_\_\_\_\_

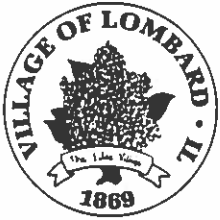
**REVIEW (as needed):**

Village Attorney XX \_\_\_\_\_ Date \_\_\_\_\_

Finance Director XX \_\_\_\_\_ Date \_\_\_\_\_

Village Manager XX \_\_\_\_\_ Date \_\_\_\_\_

**NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Board Agenda distribution.**



## Memorandum

To: Scott Niehaus, Village Manager

Through: Carl Goldsmith, Director of Public Works *CG*

From: Tom Ellis, Operations Superintendent *TE*

Date: March 21, 2014

Subject: FY 2014 Off-Season Road Salt Purchase

The 2013-2014 winter season has required the Village to use the majority of the road salt supply that it had in reserve. Barring any further snow or salting operations, the Village will have approximately 400 tons in storage. The Village used 3500 tons of salt so far this season while responding to 37 weather events and over 62 inches of snow.

The Village has tried to maintain a reserve of salt for winters such as this past one and foregoing inflated salt prices. Area municipalities that ran out of salt and had to pay highly inflated prices for salt. Some of the prices paid ranged from \$88 to \$226 per ton.

Staff is anticipating an increase to the cost per ton of salt due to the high volume of salt consumption this winter. In years past, The Village has not been able to take advantage of off-season salt purchasing. The new salt dome has changed this situation. With this in mind, staff has contacted Morton Salt Inc., our current provider through the State Illinois contract, and investigated the possibility of purchasing additional quantities of salt. Morton Salt Inc. has indicated the availability of 5000 tons of salt for purchase at current contract price of \$51.69 per ton. The cost per ton represents a \$1.05 decrease per ton from the 2012-2013 winter season.

The purchase of any off-season salt will be in addition to the annual State of Illinois Joint Purchase bid. Staff will seek approval to participate in the 2014-2015 State of Illinois bid for an additional 2000 tons of salt.

Salt purchases will be paid for by the MFT fund 420.730.730.73310

Please place this item on the April 3, 2014 Board agenda.