

2012 Proposed Income 2012 Proposed Expense

301	Membership Dues	\$	69,000.00	\$	550.00
401	Membership Expense				
302	Installation Dinner Income	\$	2,300.00	\$	1,900.00
402	Installation Dinner Expense				
303	Luncheon Income	\$	10,000.00	\$	6,700.00
403	Luncheon Expense				
304	Greeter Service Income				
404	Greeter Service Expense				
305	Directory Income	\$	3,000.00	\$	-
405	Directory Expense				
306	Newsletter Income	\$	3,150.00	\$	100.00
406	Newsletter Expense				
307	Lilac Ball Income	\$	26,000.00	\$	20,000.00
407	Lilac Ball Expense				
308	Golf Outing Income	\$	15,000.00	\$	4,000.00
408	Golf Outing Expense				
309	Lilac Bowl / Turkey Sales				
409	Lilac Bowl / Turkey Expense				
310	Business Expo Income	\$	9,000.00	\$	3,800.00
410	Business Expo Expense				
311	Christmas Ornament Income				
411	Christmas Ornament Expense				
312	Lilac Time Craft Fair Income	\$	14,000.00	\$	1,500.00
412	Lilac Time Craft Fair Expense				

512	Donations Disbursement	\$	11,000.00
313	Fall Craft Fair / Circus Income		
413	Fall Craft Fair / Circus Expense		
314	Web Site Link Income	\$	400.00
414	Web Site Link Expense	\$	-
315	Holiday Boutique Income		
415	Holiday Boutique Expense		
316	Map Income (every 3 years)	\$	-
416	Map Expense	\$	-
317	Mid-Winter Golf Income		
417	Mid-Winter Golf Expense		
	Total Event Income	\$	151,850.00
	Subtotal Event Expenses	\$	49,550.00

Other Income

902	Relocation Grants / Rent Help	\$	-
903	Umbrella Income	\$	-
904	Donations	\$	-
905	Interest Income	\$	400.00
906	Miscellaneous Income	\$	1,000.00
907	Dollars for Scholars	\$	1,000.00
908	Greeter Service Income	\$	-
909	Royalties	\$	-
910	Lilac Parade Sponsorship	\$	-
911	Cougar's Event	\$	-
912	Gift Certificates	\$	-
913	Steak Grill Dinner	\$	-
914	Economic Development Lunch	\$	-
915	White Sox Event	\$	-
916	New Member Admin Fee	\$	1,400.00
	Total Other Income	\$	3,800.00

Other Expenses

951	Event Miscellaneous	
952	Cruise Night	200.00
953	Holiday Events	-
954	Jubilee Expenses	-
955	Lilac Parade	200.00
956	Gift Certificate Reimbursement	-
957	Bereavement Funds	-
958	Greeter Service Expense	100.00
959	Scholarships / DFS fees	-
961	Cougar's Expense	1,000.00
965	White Sox Event	-
967	Dollars For Scholars	-
990	Loss from Asset Disposal	-
	Total Other Expenses	1,500.00

Operating Expenses

808	Internet Service (DSL)	540.00
809	Consultant Fees	-
810	Office Supplies	1,000.00
811	Stationary Printing	450.00
812	Postage / Delivery / UPS / etc.	850.00
813	Computer Expenses	1,700.00
819	Chamber Master	1,548.00
820	Rent & R.E. Taxes	9,600.00
821	Copier Rental / Maintenance	3,700.00
822	Storage Expense	1,010.00
826	Utility - Electric	1,380.00
827	Utility - Gas	400.00
828	Utility - Water	155.00
829	Utility - Telephone	1,600.00
830	Repairs / Maint (not computer)	150.00
833	Power Mtg / Hospitality	50.00
834	Advertising / PR	1,000.00
835	Insurance (D&O, Liab, etc.)	2,700.00
844	Sales Tax Expense	-
845	Business After / Before Hours	-

848	Permits / Licenses	10.00
850	IL Chamber Dues	250.00
864	Legal & Accounting	3,200.00
865	Credit Card Machine Fees	1,400.00
866	Office Expense	500.00
867	Moving Expense	-
868	Bank Service Charges	-
875	Depreciation Expense	3,360.00
881	Subscriptions / Publications	-
882	Association Fees (Hist. Society)	-
883	Director/Ambassador Badges	75.00
895	Miscellaneous/Petty Cash	100.00
896	Building Fund	-
	Total Operating Expenses	36,728.00

Staffing Expenses

814	Gross Wages Admin Asst	27,500.00
815	Gross Wages Exec Director	40,000.00
816	E.D. Membership Bonus	-
825	IACCE Conference & Dues	700.00 \$ 280
838	Monthly Joint E.D. Lunch	100.00
839	Travel Lodging	-
842	FICA	-
843	Unemployment Tax	5,500.00
846	Employee Christmas Benefit	350.00
852	Parking / Mileage (Seminars)	500.00
880	Dues & Subscriptions	500.00
	Total Staffing Expenses	76,650.00

Total Proposed Income

\$

155,650.00

Total Proposed Expenses

\$

164,428.00