

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees
FROM : Scott Niehaus, Village Manager
DATE : February 21, 2018 Agenda Date: March 15, 2018
TITLE : 2018 Bulk Salt Purchase for Road Salt
SUBMITTED BY: Tom Ellis, Operations Superintendent, Public Works *TE*

RESULTS:

Date Bids Were Published N/A Bidding Closed N/A

Total Number of Bids Received N/A

Total Number of Bidders Meeting Specifications _____

Bid Security Required _____ Yes _____ No

Performance Bond Required _____ Yes _____ No

Were Any Bids Withdrawn _____ Yes _____ No

Explanation:

Waiver of Bids Requested? _____ X Yes _____ No

If yes, explain: DuPage County Department of Transportation Contract
See attached memo.

Award Recommended to Lowest _____ Yes _____ No

Responsible Bidder?

If no, explain:

See attached memo.

FISCAL IMPACT:

Amount of Award \$167,343.00 acct. 420.730.730.73310-MFT

BACKGROUND/RECOMMENDATION:

See attached memo.

Has Recommended Bidder Worked for Village Previously ___ Yes X No

If yes, was quality of work acceptable ___ Yes ___ No

Was item bid in accordance with Public Act 85-1295? ___ Yes X No

Waiver of bids - Public Act 85-1295 does not apply X Yes

REVIEW (as needed):

Village Attorney XX _____ Date _____

Finance Director XX _____ Date _____

Village Manager XX _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Board Agenda distribution.

Memorandum

To: Scott Niehaus, Village Manager

Through: Carl Goldsmith, Director of Public Works 

From: Tom Ellis, Operations Superintendent 

Date: February 21, 2018

Subject: FY 2018 Season Road Salt Purchase

The 2017-2018 winter season has required the Village to use approximately 2400 tons of the road salt supply that it had in reserve. This about 1200 tons more than what we have averaged over the last three years.

The Village participated in DuPage County Department of Transportation's salt bid. Bids for this contract were opened April 27, 2017. Detroit Salt was the lowest bidder with a per ton cost of \$51.49 and will be the provider of bulk road salt for the County's contract. This represents a \$4.86 reduction in cost per ton from last year.

Staff would like to exercise the option of purchasing up to 130% of the contract and is requesting the purchase of 3,250 tons of salt to replenish the salt that was used during this last winter season. This will complete the current contract with Detroit Salt and with this additional tonnage, the Village will have approximately 5000 tons of salt in reserve in the salt storage dome.

Salt purchase of \$167,343.00 will be paid for by the MFT fund 420.730.730.73310

Please place this item on the March 15, 2018 Board agenda.



**COUNTY OF DU PAGE, ILLINOIS
PROCUREMENT SERVICES DIVISION
BID or PROPOSAL TABULATION**

RFP#17-081-BF

BULK ROCK SALT

OPENING DATE: APRIL 27, 2017 - 2:30 P.M.

COMPANY NAME:	GROUP 1 BID PRICE	GROUP 2 BID PRICE
MORTON SALT	\$828,600	\$2,635,389.92
DETROIT SALT	\$772,350	\$2,456,484.92
COMPASS MINERALS	\$800,850	\$2,547,130.12
CARGILL	\$1,047,450	\$3,331,449.60

OPENING ATTENDED BY:

Bruce Flowers, DuPage County Buyer
Joan McAvoy, DuPage County Buyer
Darcie Garza, DuPage County D.O.T.
Jude Parazo, Crystal Visions
Thomas Czajkowski, Compass Minerals
Marvin Pohl, Oakley Fertilizer Inc
Deborah Jones, Morton Salt

17-081-BF EXTENDED BID TAB

BULK ROCK SALT

VENDOR	GROUP 1			GROUP 2		
	UNIT PRICE 80% 130%	UNIT PRICE 130%-150%	EXTENDED PRICE	UNIT PRICE 80% 130%	UNIT PRICE 130%-150%	EXTENDED PRICE
DETROIT SALT	\$51.49	\$56.49	\$772,350.00	\$51.49	\$56.49	\$2,456,484.92
CARGILL	\$69.83	CALL FOR PRICING	\$1,047,450.00	\$69.83	CALL FOR PRICING	\$3,331,449.60
COMPASS MINERALS	\$53.39	\$57.39	\$800,850.00	\$53.39	\$57.39	\$2,547,130.12
MORTON SALT	\$55.24	\$60.24	\$828,600.00	\$55.24	\$60.24	\$2,635,389.92