



MEMORANDUM

TO: Scott Niehaus, Village Manager
FROM: Nicole P. Aranas, Assistant Village Manager
DATE: October 25, 2016
SUBJECT: **AGREEMENT WITH ROGER C. MARQUARDT & COMPANY FOR LOBBYING SERVICES**

Attached please find information pertaining to an agreement between the Village of Lombard and Roger C. Marquardt & Company, Inc. for lobbying services. The term of services will begin January 1, 2017 and run through December 31, 2017.

As you are aware, the Village has utilized the services of RCM & Co. for the past several years for lobbying and legislative consulting services. The proposed agreement provides for lobbying and consultant services before the Illinois General Assembly and executive levels of State government through 2017.

Consistent with the Long Range Budget Plan, the Village has reached out to RCM & Co. and negotiated a reduction to the fee schedule for 2017. The monthly rate of services in 2017 shall be \$2,000 per month, reflecting a 50% reduction in fees over the 2016 service rate. The service level under the proposed agreement shall remain consistent with prior years.

Attached please find a resolution authorizing execution of the proposed agreement. Please let me know if you have any questions or concerns.