HISTORICAL ANALYSIS
FYE 2019 PROPOSED HOTEL/MOTEL BUDGET

| Description | FYE 2017 AMENDED BUDGET | $\begin{gathered} \text { FYE } 2018 \\ \text { AMENDED } \\ \text { BUDGET } \end{gathered}$ | $\begin{gathered} \text { FYE } 2019 \\ \text { DEPT } \\ \text { REQUEST } \\ \text { BUDGET } \end{gathered}$ | FYE 2019 MANAGER PROPOSED BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| 1 Personnel Costs | 227,880 | 252,090 | 261,990 | 261,990 |
| Full-Time Salaries: <br> Communications \& Marketing Coordinator (100\%) <br> Assistant Village Manager ( $10 \%$ FY17 \& FY18, 20\% FY19) <br> Village Manager ( $10 \%$ FY17 \& FY18, 20\% FY19) <br> Police Lt (4), Police Sgt (7) ( $1 \%$ each) <br> Street/Electrical Supervisor (5\%) <br> Operations Superintendent (5\%) <br> Public Works Director (5\%) <br> Assistant Director of Public Works (5\%) <br> Public Works Administrative Secretary (5\%) | 131,290 | 135,790 | 176,590 | 176,590 |
| Part-Time Salaries: <br> Communications Specialist <br> Cable TV Interns <br> Administrative Secretary ( $100 \%$ FY17 \& FY 18 only) | 48,040 | 60,480 | 30,650 | 30,650 |
| Health/Life Insurance <br> IMRF/SS/Medicare | $\begin{aligned} & 18,220 \\ & 30,330 \\ & \hline \end{aligned}$ | $\begin{aligned} & 18,410 \\ & 37,410 \\ & \hline \end{aligned}$ | $\begin{aligned} & 20,430 \\ & 34,320 \end{aligned}$ | $\begin{aligned} & 20,430 \\ & 34,320 \end{aligned}$ |
| 2 Operating Expenses | 178,580 | 187,020 | 181,360 | 181,360 |
| Transfer to General Fund | 101,990 | 107,580 | 99,120 | 99,120 |
| Transfer to Technology Reserve | 5,380 | 5,170 | 4,710 | 4,710 |
| Dues \& Subscriptions | 2,020 | 2,030 | 2,020 | 2,020 |
| Training \& Travel | 750 | 750 | 750 | 750 |
| Books \& Literature | 100 | 100 | 0 | 0 |
| Operating Supplies | 1,820 | 2,500 | 1,800 | 1,800 |
| Web Site Expenses | 61,540 | 63,590 | 59,560 | 59,560 |
| Cable TV Equip/Supplies \& Maintenance | 4,980 | 5,300 | 3,400 | 3,400 |
| Employee Intranet (one-time upgrade) | 0 | 0 | 10,000 | 10,000 |
| 3 Newsletters \& Other Mailings | 26,520 | 26,850 | 18,110 | 18,110 |
| Printing \& Mailing Costs - Lombard Pride | 13,520 | 13,650 | 8,360 | 8,360 |
| Postage | 13,000 | 13,200 | 9,750 | 9,750 |
| 4 Winter Program | 13,000 | 14,500 | 10,000 | 10,000 |
| Winter Decorations | 7,000 | 5,000 | 0 | 0 |
| Winter Lights - PW Overtime | 1,000 | 1,000 | 1,000 | 1,000 |
| Winter Lights - Downtown Trees | 5,000 | 5,000 | 5,500 | 5,500 |
| Lights for Jingle Jubilee (50/50 split with Park District) | 0 | 3,500 | 3,500 | 3,500 |
| 5 Lilac Parade/Activities | 58,830 | 55,980 | 56,410 | 56,410 |
| Lilac Parade Committee | 20,000 | 20,000 | 20,000 | 20,000 |
| Lilac Time Advertising - Park District | 11,500 | 11,500 | 11,500 | 11,500 |
| Public Works Supplies \& Signs | 700 | 700 | 1,000 | 1,000 |
| Barricade Rental | 2,000 | 2,000 | 2,000 | 2,000 |
| Lilac Queen Scholarship | 7,130 | 7,000 | 7,130 | 7,130 |
| Police Overtime | 15,000 | 12,280 | 12,280 | 12,280 |
| Public Works Overtime | 2,500 | 2,500 | 2,500 | 2,500 |

## HISTORICAL ANALYSIS

FYE 2019 PROPOSED HOTEL/MOTEL BUDGET

| Description | FYE 2017 <br> AMENDED BUDGET | FYE 2018 AMENDED BUDGET | $\begin{gathered} \text { FYE } 2019 \\ \text { DEPT } \\ \text { REQUEST } \\ \text { BUDGET } \\ \hline \end{gathered}$ | FYE 2019 MANAGER PROPOSED BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| 6 Fourth of July Fireworks | 64,700 | 61,060 | 61,960 | 61,960 |
| Shuttle Service | 2,500 | 2,500 | 2,500 | 2,500 |
| 4th of July / Summer Festival/Fireworks Event | 35,000 | 35,000 | 35,000 | 35,000 |
| Barricade Rental | 800 | 800 | 800 | 800 |
| Snow Fence | 1,100 | 1,100 | 1,500 | 1,500 |
| Public Works Supplies | 700 | 700 | 700 | 700 |
| Flares | 1,000 | 1,000 | 1,500 | 1,500 |
| Police Overtime | 20,000 | 16,360 | 16,360 | 16,360 |
| Public Works Overtime | 1,000 | 1,000 | 1,000 | 1,000 |
| Fire Department Overtime | 2,600 | 2,600 | 2,600 | 2,600 |
| 7 Cruise Nights | 48,120 | 42,980 | 43,860 | 43,860 |
| Entertainment | 20,000 | 20,000 | 20,000 | 20,000 |
| Misc Operating Expenses | 1,220 | 1,220 | 1,700 | 1,700 |
| Barricade \& Porta Potty Rental | 2,100 | 600 | 600 | 600 |
| Public Works Supplies | 600 | 600 | 1,000 | 1,000 |
| Police Overtime | 20,000 | 16,360 | 16,360 | 16,360 |
| Public Works Overtime | 4,200 | 4,200 | 4,200 | 4,200 |
| 8 Lilac Time Art \& Craft Show | 1,300 | 1,300 | 1,100 | 1,100 |
| Barricade Rental | 600 | 600 | 600 | 600 |
| Public Works Supplies | 400 | 400 | 200 | 200 |
| Public Works Overtime | 300 | 300 | 300 | 300 |
| 9 Landscaping Program | 285,000 | 286,500 | 288,100 | 288,100 |
| Village Beautification | 50,000 | 51,500 | 53,100 | 53,100 |
| Tree \& Stump Removal | 45,000 | 45,000 | 45,000 | 45,000 |
| Tree Trimming | 75,000 | 75,000 | 75,000 | 75,000 |
| Tree Planting Only | 75,000 | 75,000 | 75,000 | 75,000 |
| Landscaping of Civic Center \& Other Areas | 40,000 | 40,000 | 40,000 | 40,000 |
| 10 Historical Museum, Peck House, \& Main Street Cemetery | 158,600 | $\mathbf{1 6 0 , 5 9 0}$ | 169,710 | 169,710 |
| Operating Expenses | 149,740 | 151,730 | 162,860 | 162,860 |
| Peck House Expenses | 2,860 | 2,860 | 2,850 | 2,850 |
| Main Street Cemetery Expenses \& Improvements | 6,000 | 6,000 | 4,000 | 4,000 |
| 11 Lombard Pride Week \& Clean-up/Chore Days | 800 | 800 | 600 | 600 |
| Public Works Supplies | 300 | 300 | 100 | 100 |
| Public Works Overtime | 500 | 500 | 500 | 500 |
| 12 DuPage Convention \& Visitor's Bureau Program | 134,850 | 142,590 | 134,120 | 134,120 |
| DuPage Convention \& Visitors' Bureau Payments | 99,850 | 107,590 | 99,120 | 99,120 |
| DuPage Conv \& Visitors' Bureau "IL Advertising" | 10,000 | 10,000 | 10,000 | 10,000 |
| DuPage Conv \& Visitors' Bureau Hotel Grants | 25,000 | 25,000 | 25,000 | 25,000 |

## HISTORICAL ANALYSIS

FYE 2019 PROPOSED HOTEL/MOTEL BUDGET

| Description | FYE 2017 <br> AMENDED <br> BUDGET | FYE 2018 <br> AMENDED <br> BUDGET | FYE 2019 <br> DEPT <br> REQUEST <br> BUDGET | FYE 2019 <br> MANAGER <br> PROPOSED <br> BUDGGET |
| :--- | ---: | ---: | ---: | ---: |
| Miscellaneous Expenses | $\mathbf{9 9 6 , 4 4 0}$ | $\mathbf{1 , 0 1 6 , 9 1 0}$ | $\mathbf{8 7 3 , 7 1 0}$ | $\mathbf{8 7 3 , 7 1 0}$ |
| LPFC Hotel/Motel Tax Rebate | 772,660 | 772,660 | 772,660 | 772,660 |
| Public Information Notification Signage | 100,000 | 125,000 | 0 | 0 |
| Lilac Town Centre Personnel Expenses (50\% H/M; 50\% DT TIF) | 27,500 | 27,500 | 0 |  |
| Lombard Park District Grant - Aquatic Center | 14,000 | 14,000 | 14,000 | 14,000 |
| Spooktacular Grant | 2,000 | 2,000 | 0 | 0 |
| Banners (various programs) | 25,000 | 17,500 | 25,000 | 25,000 |
| Electronic Communications \& Marketing | 5,000 | 5,000 | 0 | 0 |
| Senior Fair Supplies | 1,000 | 1,000 | 1,000 | 1,000 |
| Misc. Public Works Supplies | 1,100 | 1,100 | 1,000 | 1,000 |
| Misc. Public Works Overtime | 1,280 | 1,280 | 1,280 | 1,280 |
| Misc. Overtime for Community Events | 0 | 0 | 6,000 | 6,000 |
| Memorial Day Event | 1,200 | 1,200 | 1,200 | 1,200 |
| Event Barricade Purchase | 1,000 | 0 | 0 | 0 |
| Misc Grants | 0 | 10,000 | 13,870 | 13,870 |
| Sidewalk Snow and Ice Removal | 17,000 | 17,000 | 17,000 | 17,000 |
| Miscellaneous Barricade Rentals | 6,700 | 670 | 700 | 700 |
| Civil War Re-Enactment | 10,000 | 10,000 | 10,000 | 10,000 |
| Glenbard Boosters Grant | 1,000 | 10,000 | 10,000 | 10,000 |
| Promotional Give-Aways | 1,000 | 1,000 | 0 | 0 |
| Grand Total | $\mathbf{2 , 1 9 4 , 6 2 0}$ | $\mathbf{2 , 2 4 9 , 1 7 0}$ | $\mathbf{2 , 1 0 1 , 0 3 0}$ | $\mathbf{2 , 1 0 1 , 0 3 0}$ |

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