

Village of Lombard Board Meeting Thursday, October 4, 2018 – 7PM

Benefits Summary

- Blog Post: Health & Wellness Experiences 7/9/2018
- Blog Post: Shared Flavors 7/20/2018
- Blog Post: The Spiritual Path 8/1/2019
- Chicago Magazine: June/July 2018 (Readership of 573,000)
- Constant Contact July 2018
- Constant Contact October 2018
- Constant Contact September 2018
- DuMore for DuPage Quarterly Newsletter July 2018
- Sample of Social Media posts featuring members: Enchanted Castle, Lombard Park District, Lombard Towne Center, Noon Whistle Brewing, Sweet Street Candies & Goodies, Yorktown Center, D.O.C Wine Bar and WhirlyBall

<u>2018 Visitor Guide</u> (articles were also turned into blogs and pushed out through social media)

- Zen Spaces pg. 6 featuring Lilacia Park
- Health and Wellness Experiences pg. 12 featuring Yorktown Center
- Shared Flavors pg. 14 featuring Harry Caray's Italian Steakhouse
- Sounds of Summer pg. 19 featuring Cruise Nights and Summer Concert series
- The Spiritual Path pg. 21 featuring Maple Street Chapel

Booked Rooms FY19- 1st Quarter

- Ingredion Incorporated 2018 Sales Meeting Embassy Suites 102 Rooms
- HelmsBriscoe-AZ Sigma Phi Epsilon Westin 420 Rooms
- Sevan Solutions Group Embassy Suites 50 Rooms
- Postal Federal Employee National Bowling Association Westin 300 Rooms
- Postal Federal Employee National Bowling Association Embassy Suites 458 Rooms

Total Rooms: 1,330

Total Economic Impact: \$1,426,110



Municipal Grant Program (Since FY16)

- FY16 COPA America Centenerio 2016 US Soccer Federation: Westin Lombard -Rooms 3,406
- FY17 USA Weightlifting: Westin Lombard- Rooms 450
- FY17 Muslim Group of USA and Canada Annual Conference: Westin Lombard Rooms 811
- FY18 Muslim Group US & Canada: Westin Lombard- Rooms 825
- FY18 Midwest Association of Railroad Shippers: Westin Lombard- Rooms 350
- FY18 AutismOne 2018 Conference: Westin Lombard Rooms 1,239
- FY18 The Delta Kapp Gamma, A Society International: Westin Lombard Rooms 303
- FY19 Seven Solutions: Embassy Suites Rooms 50
- FY19 101st Airborne Division Association: Westin Lombard Rooms 1,101
- FY19 Society of the First Infantry Division Reunion: Westin Lombard Rooms 997
- FY19 Twist & Shout Balloon Convention: Westin Lombard Rooms 665
- FY19 USA Weightlifting Juniors: Westin Lombard- Rooms 850
- FY19 Collectors Unlimited Hot Wheels Annual Collectors National: Westin Lombard -Rooms 1,422
- FY 19 National Baptist Convention Association Westin Lombard Rooms 1,481
- FY20 2019 Church of Christ: Westin Lombard Rooms 1,908
- FY20 Midwest Association of Railroad Shippers: Westin Lombard Rooms 350
- FY20 Midwest Association of Student Financial Aid Administrators: Westin Lombard -Rooms 725
- FY20 Chi Eta Phi Boule 2019: Westin Lombard Rooms 1,091
- FY20 196th Light Infantry Brigade Association: Westin Lombard Rooms 1,360

Total Room: 19,384

Total Economic Impact: \$20,237,013

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By the Numbers

DuPage County Overview



Revenues \$2.6 billion (+3%)



Payroll **\$719 million** (+4.3%)



Tourism Related Jobs **23,300** (+1.7%)



\$160 million (+8.7%)



MARKETING



Media/PR Impressions

470,933,189



Out of Home (Billboard) Impressions **10,434,876**



Facebook Users Reached **342,000**



Instagram Likes 15,192



Twitter Impressions 120,100



LinkedIn Impressions **72,800**

Tradeshows, FAMs, City Blitzes & Sales Missions

38



Leads Generated 260



Booked Room Nights 49,909



Booked rooms through DCVB/Municipal Program 19.035



New meetings through DCVB/ Municipal Program

DEVELOPMENTS

4 new committees formed

Legislative Committee
Marketing Committee
Product Development Committee
Sports Advisory Committee

Every \$1 invested in tourism marketing,

generates

\$9 in return.

