

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda

_____ Resolution or Ordinance (Blue) _____ *Waiver of First Requested*
_____ Recommendations of Boards, Commissions & Committees (Green)
 X _____ Other Business (Pink)

TO: PRESIDENT AND BOARD OF TRUSTEES

FROM: Scott Niehaus, Village Manager

DATE: June 23, 2020 (COW)(B of T) July 16, 2020

TITLE: Motion to Waive Bids and Approve a Three (3) Year Contract Extension for Ambulance Billing Services with Andres Medical Billing Ltd. at the Current Rate of 3.50% of Monthly Revenue Collected

SUBMITTED BY: Timothy Sexton, Director of Finance

BACKGROUND/POLICY IMPLICATIONS:

The Village has had a very good relationship with Andres since the contract began in January 2015. Andres not only provides ambulance billing services for the Village but also assists with reports and training to obtain additional funding for Medicare and Medicaid services at no charge.

In September 2017, the Board approved Ordinance 7418 to increase EMS charges, effective January 1, 2018. Andres proposed a lower rate of 3.50% from 4.75% with no increase for six years. Attached is a letter from Andres Medical Billing's Chief Executive Officer to extend the current contract at the previously agreed rate of 3.50% of revenue collected for a three year period beginning January 1, 2021.

Staff recommends the Village Board approve a waiver of bids and approve the option to extend the current contract thru December 31, 2023 at the current rate of 3.50% of monthly revenue collected.

Review (as necessary):

Village Attorney X _____

Date _____

Finance Director X _____

Date 6/30/20

Village Manager X _____

Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Agenda Distribution.



June 18, 2020

Jamie Cunningham

Assistant Director of Finance

Village of Lombard

255 E Wilson Ave. Lombard, IL 60148

Jamie,

Andres Medical Billing would be pleased to extend our current contract with The Village of Lombard for a three year period beginning January 1, 2021. We will continue our services at the previously agreed rate of 3.50% of revenue collected.

Let us know when you increase the mileage fee so we can make the appropriate change.

I appreciate your confidence in our team!

Stay safe!!

Patrick J. Mannix

Chief Executive Officer

Andres Medical Billing, Ltd./Fire Recovery EMS

CORPORATE HEADQUARTERS

3223 N. Wilke Road • Arlington Heights, IL 60004 • www.ANDRESMEDICAL.com
Phone: 800-244-2345 • Fax: 800-329-5274 • Phone: 847-577-8811 • Fax: 847-577-9515